

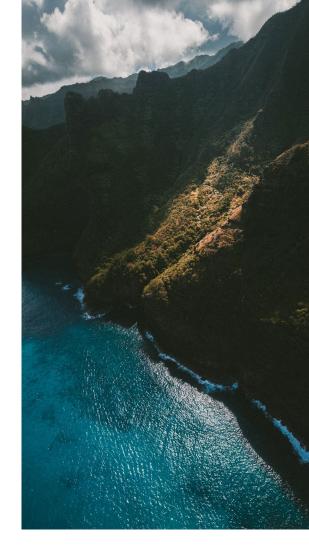
### Annual Report 2020

www.keptrust.org

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<sup>\*</sup> Except for financial statements, the annual report has not been audited by an independent auditor



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### Vission

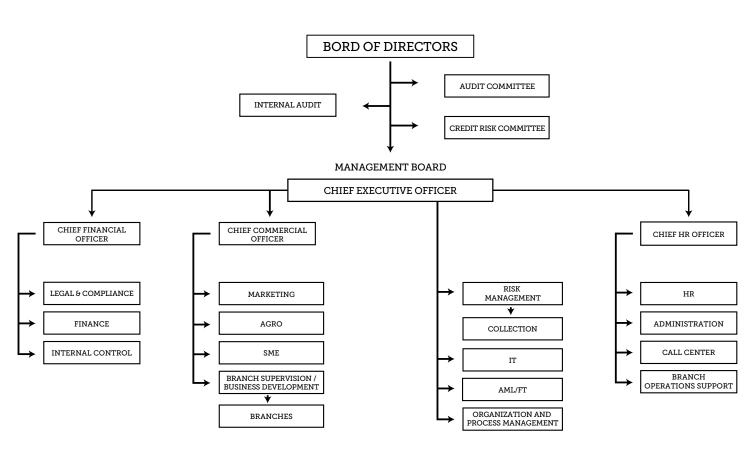
## & Vision



**KEP Trust's mission** is to improve the standard of living and support the country's economic development by providing financial services to individuals and businesses.

At the same time it looks forward in achieving its mission to provide inclusive financial services.

## Organizational Structure



## from the Chairman

For a long time to come, most of us will remember 2020 as the year that Kosovo and the world were hit by the COVID19 pandemic.

Today - almost 15 months after initial measures were taken around the globe to slow down the spread of the Corona virus – we start seeing promising signs of normalization of our individual private and economic environments.

Thanks to KEP's sound financial and liquidity position at the start of the pandemic and the dedication of KEP's staff and management in combination with the full support of its partners and stakeholders, KEP navigated this unchartered territory successfully. While we may not have achieved KEP to grow its loan portfolio during COVID19 times as in previous years, the institution continued to lend to its customer base throughout, thereby demonstrating its commitment to the development of the Kosovar economy which is built on micro and small enterprises.

Since it started lending in 1999, KEP has disbursed well in excess of half a billion EUR representing more than 200,000 loans to its target groups. As a SMART certified institution, KEP continues to commit itself to transparent and respectful treatment of its clients, which fits well in KEP's fulfilment of its mission.

Alot at KEP evolves around offering quality customer services while maintaining sound portfolio quality, and it is against

this background that KEP is proud to remain among the most competitive and the more successful contenders in the Kosovar microfinance sector. As in previous periods, our long-term partnerships with reputable lenders resulted in offering more affordable loan terms and conditions for our customers. In the coming periods we will continue to invest into digitalizing our operations with the aim of further improving our product offer, the customer journey as well as enhancing operational efficiency and effectiveness.

On behalf of the Board of Directors, it is my pleasure to sincerely thank our staff and management for closing a demanding period successfully. Our thanks equally go to KEP's founders, local and international funding partners, the Central Bank of Kosovo and the NGO office of the Ministry of Public Administration for their continued support and valuable guidance.

Andreas Thiele

# Letter from the CEO

Last year the world and its economy were hit by the unexpected Corona virus Covid-19 which turned into a pandemic state. Thus 2020 can be considered an extraordinary year by any measure, due to the global recession and economic decline, unprepared health system to deal with the new pandemic challenges. unprecedented restricted measures, and increase on unemployment.

For KEP it was a time where we had to quickly adapt to the new situation, work closely with the regulatory bodies to follow the new rules, apply adopted working procedures and ensure those are implemented, always taking care of our staff's health, and constantly working with our lenders and transparently report on the impact of the measures. Throughout this period, we truly were dedicated to our mission: to support the country's economic development

by providing financial services to individuals and micro sector and support our clients to overcome the challenges raised due to the pandemic.

Watching unfold events throughout the year, we were strongly focused on what KEP could do to ease the effects of the pandemic for our customers and the Kosovo's economy. As I am writing this letter for our annual report, I am proud of what KEP and its staff, through the support of the Board and the management achieved. We did not manage to grow KEP's portfolio as planned, however despite the initial seatback, we have managed to continue providing loans, despite the implementation of the moratorium and rescheduling of the loans for customers affected directly by the pandemic. We have revised our yearly targets to reflect the new reality and I am happy to note that we have met our targets for 2020.

While we are looking forward to the new year, we have already taken the initial steps to ensure that we further develop our services which will support our individual customers and

expand our focus in the SME sector. These include increased efficiency through investing in new electronic channels such as online services and tools that will help us get there. KEP is taking on board the lessons from 2020 and will further digitalize its services to be closer to our customers and improve their experience with us.

Finally, I would like to note that the bases of a successful closure of 2020 were our staff. They are the ones who served our customers, managed the risks of operating in the pandemic and driving forward work under changed circumstances. behalf of the Management, I would like to express my deepest appreciation for their dedication in those difficult times, the Board for their commitment and efforts to support us in navigating through the challenging circumstances, lenders for their trust and readiness to stand by KEP and finally the CBK for their advises.

Shpend Nura

## KEP Trust TODAY

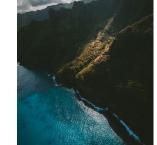
KEP is the leading institution in the microfinance sector of Kosovo. Providing services for citizens who have difficulties or limited access to financial resources and building on-going relationships with them is at the heart of the institution's aspirations.

In addition to its head office in Prishtina, KEP provides services through its 31 branches located in the main cities of Kosovo, but also in smaller locations where access from the deepest rural areas is easier. This close proximity to these areas is very important, as it enables quick contact with an essential part of the clients.

Contemporary digital channels provided by KEP are extremely important, as by using them, clients today have a very fast application from any location in Kosovo.

At the end of 2020, KEP counts 248 employees who are at clients' service, enabling them an experience as easy as possible on their journey towards realization of their financial needs.





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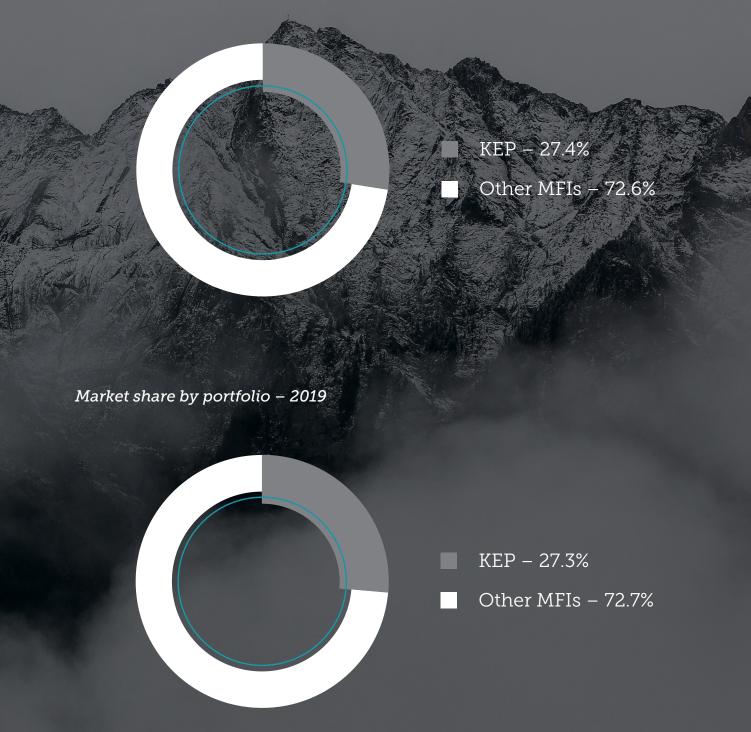
The situation caused by COVID 19 had an impact on the pace of loans' distribution. During most of the second quarter, lending slowed down, while the management of process of instalments' deferment became a priority.

However, lending resumed in July based on the revised plans. In this year KEP aimed to maintain its position as a leader in the microfinance market. Official figures show that in 2020 KEP's market share was 27.4%, almost the same as in 2019.

Despite the difficulties due to COVID-19, the number of active clients was approximately the same as the previous year. KEP's market share in terms of number of clients was 25.4%, while in 2019 the same was 25.3%.

A significant portion of the loans were dedicated to agricultural activities and micro and medium-sized businesses, while the rest was distributed to individuals to meet housing and other needs.

### Market share by portfolio - 2020

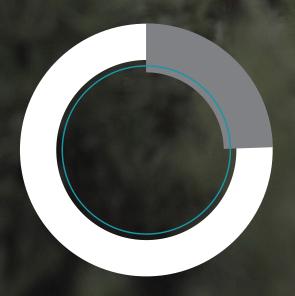


Market share by number of clients – 2020



- KEP 25.4%
- Other MFIs 74.6%

Market share by number of clients – 2019

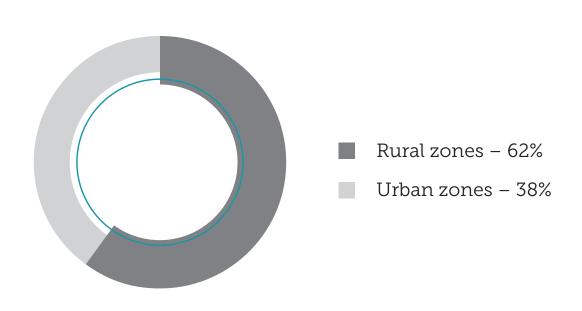


- KEP 25.3%
- Other MFIs 74.7%

As in previous years, even in 2020 KEP's activity was focused on meeting the clients' needs in the rural areas. Expressed in percentage, 62% of loans were issued to borrowers of rural areas, while 38% were distributed to clients located in urban localities.

While branches across the country remained the main points of loan application and distribution, the clients' interest to apply through digital channels was quite emphasized. This data will serve in the near future for KEP to offer as more as possible opportunities for online application and communication, such solutions that would enable the clients an easier experience in receiving services.

### Distribution by zones



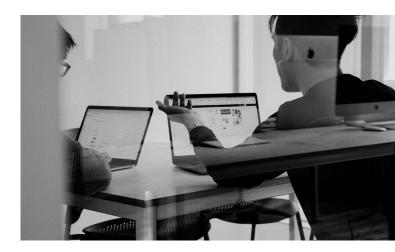


## Financial achievements

The total assets of KEP as of 31st December 2020 were 56.9 million EUR. This represents an increase of 3% compared to the previous year (2019: 55 million EUR). The asset structure continued to be dominated by clients' loans, whereas after the provision for loan loss, 85% of total assets were concentrated in clients' loans.

Total gross loans as of 31st December 2020 amount to 50.5 million EUR, a decrease of 2% compared to the previous year (2019: 51.7 million EUR).

Loan loss provisions amount to 2.4 million EUR, representing a significant increase of 59% compared to 2019 (2019: 1.5 million EUR).





These provisions are made in accordance with IFRS 9, effective from 1st January 2019, for loans considered not totally recoverable and represent the assessment of such loss management at the reporting date.

From 35.1 million EUR at the end of 2019, on 31st December 2020 the loan liability reached 35.3 million EUR, marking a symbolic increase of 0.4%.

In 2020, KEP surplus reached 19.9 million EUR, including 1.7 million EUR in the form of surpluses generated by economic activities during 2020.

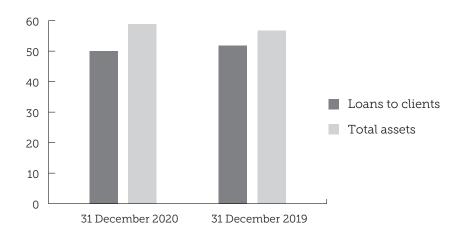
Net income was 1.7 million EUR, about 0.2 million less than a year earlier (2019: 1.9 million EUR).

Interest income on loans continued to be the main source of income. Staff costs until 31st December 2020 were 2.96 million EUR, and compared to 2019 when they were 3.14 million, there is a decrease of 6%. General and administrative expenses (excluding provisions) were 1.7 million EUR, 10.52% lower compared to 2019. The ratio of net income to total expenses was stable at around 70%, while last year the same was 69%.

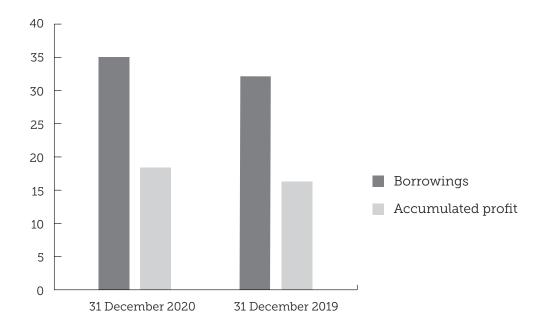
As a result, in the name of corporate income tax, for 2020 KEP has paid an amount of 256 thousand EUR, with an effective tax rate of 13.1%. In the previous year, 257 thousand EUR were paid with an effective tax rate of 11.7%.

The above data are in accordance with International Financial Reporting Standards (IFRS), while KEP also prepares and reports statements as required by the Central Bank of Kosovo (CBK).

### In million EUR

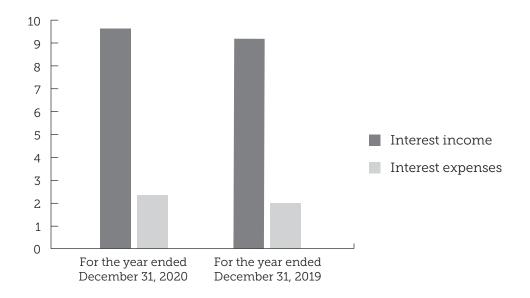


### In million EUR

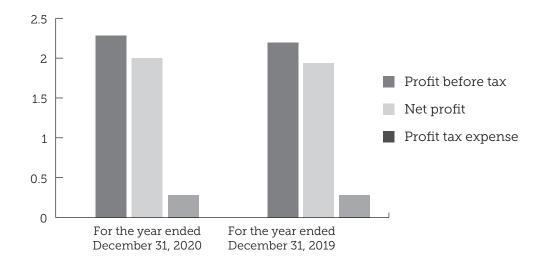


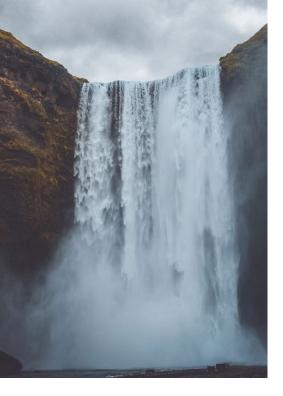
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### In million EUR



### In million EUR





### <u>Risk</u> <u>management</u>

Being an accountable and reliable institution, KEP manages and monitors the risk carefully and on a regular basis, in accordance with CBK requirements and international best practices. KEP in its operations is exposed to credit risk, liquidity risk, operational risk and other possible related risks which are identified, monitored, mitigated and avoided in accordance with procedures and policies.

### <u>Credit risk</u> <u>management</u>

KEP Trust is exposed to credit risk through the lending process. According to the general definition, credit risk is the loss that can occur if the other party of the loan relationship fails to meet his/her obligations to the creditor, as defined in the loan agreement.

Credit risk is the most direct risk to which KEP is exposed, taking into account the structure and general conditions of the market where it operates.

Credit risk management is done through regular and mandatory analysis of clients' solvency according to the limits set in lending procedures and policies approved from KEP Board of Directors.

KEP aims to finance small and micro businesses, as well as individuals and businesses of agricultural sector mainly located in rural areas.

To manage the credit risk, the institution has built a modern mechanism, starting with setting standards for minimizing the risk of credit overload for our clients, specializing the staff for loan approval depending on the amounts, implementing the principle of the four eyes in the process of credit approval, building of mechanisms for

detection and monitoring of risks by sectors, segments and localities. As a result, it has managed to end 2020 with a level of non-performing loans of 2.75%.

Due to the difficult period in terms of the pandemic caused by COVID 19 virus, it can be said that the institution has managed to maintain stability in both operations and quality.

Consequently, the risk management department has managed to fulfil its tasks successfully.

KEP Trust has been actively engaged in mitigating the consequences of the pandemic, especially through the implementation of the moratorium or postponement of instalment payments by clients and then through the process of debt restructuring, in line with the directives of the CBK, thus being in harmony with the social responsibility of the institution.

The purpose of these measures was to help clients so that they can recover and continue their normal activities. As an illustration, during the first quarter of 2021, most indicators show improved trend

leading to the pre-pandemic period.

Another achievement to be mentioned is the development and initiation of the pilot phase of Credit Scoring Model, as an additional tool for analysing credit applications and controlling the risk arising from these operations.





## Liquidity and financing risk management

Liquidity risk means the risk that KEP may not be able to meet current and future liabilities in full or on time. Financing risk implies the risk that additional financing in case of need may not be achieved or can only be obtained at very high interest rates.

KEP manages this risk through policies and procedures in accordance with the requirements of the regulatory authorities in the country. Controlling and reducing liquidity risk is supported by KEP's business model. This is because the loan portfolio is characterized by a large number of short-term exposures to clients

Most loans have annuity return plans and are of high quality. From a liquidity risk perspective, this helps management as cash inflows are more predictable. On the other hand, loans from institutional lenders are the main source of financing, while financial market instruments are not used.

As part of liquidity management, KEP has continuously defined and monitored liquidity indicators. Also, liquidity stress tests are conducted regularly

based on defined scenarios that help to analyse liquidity positions in the event of potential internal or external turbulences.

As a result of the measures taken to manage the pandemic in Kosovo during 2020, especially in the implementation of the temporary moratorium on loan payments, KEP focused on liquidity risk management. However, the institution quickly adapted to the situation, putting in place adequate measures under the plan for liquidity management in stressful circumstances, and successfully ensured the stability and continuity of the business.

Finally, KEP considers the financing risk as low due to low leverage, where the equity debt ratio as of 31st December 2020 was 1.76. This rate has been maintained based on KEP's equity, as well as the fact that KEP continues to have access in financing from various international sources, such as institutional lenders specialized in financing MFIs.

### Currency risk management

Foreign currency risk means the risk of negative effects on financial results caused by changes in market exchange rates. Foreign currency risk is considered non-existent, as all KEP financial assets and liabilities at the balance sheet date are denominated in EUR, as the reporting currency.



### Interest rate risk management

Interest rate risk arises from structural differences between the revaluation maturities of assets and liabilities. This may expose the institution to the risk that financing costs may increase, while the return from assets may remain the same, or that the return from assets decreases, not being reflected in lower financing costs for a longer period of time, resulting in margin reductions.

For this risk, KEP relies on low leverage rate and equity base, which ensures predictability and facilitates the management of the impact on economic value and interest income.

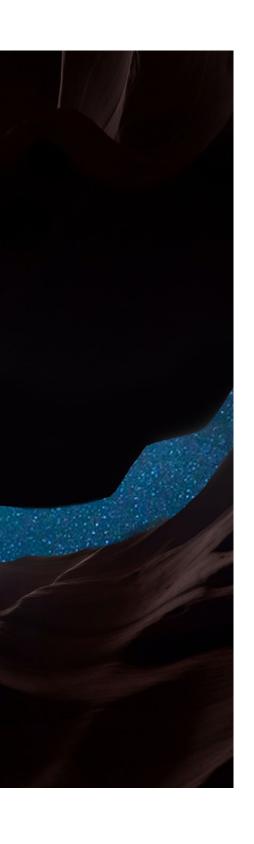
KEP analyses the maturity gap between assets and liabilities. The results of the analysis are reported regularly to the risk management committee at the board of directors level.

## Operational risk management

Operational risk is defined as the risk of loss that may result from internal, inadequate or failed processes, people or systems, or from certain external events. The risk management department is responsible for monitoring operational risk events as defined by the Basel Committee.

KEP has developed an appropriate platform on the nature, extent and complexity of effectively identifying key risk indicators and assessing, monitoring and controlling operational risk events. Parallelly, KEP is working to raise awareness of the timely identification and reporting of any incidents that would result in risk in day-to-day operations.





### Human resources

As in any other area, due to the pandemic, year 2020 was different in terms of human resources management. Virus prevention and employees well-being were prioritized among the objectives.

The extent of the pandemic in March 2020 resulted in many changes in terms of work performance and day-to-day operations. In cooperation with the information technology department, work from home was organized very quickly and successfully, while the offices operated with a minimum number of staff. Consequently, the compliance with and the management of preventive measures became daily activities.

The administration department took care to carry out the necessary disinfections throughout the year, as well as to continuously supply all branches and the head office with hygienic material.

Despite the very difficult circumstances, KEP staff was ready to respond professionally to each client request. In this situation, an important role was played by the staff from the call centre who were in constant contact with clients, especially during the period of numerous requests for postponement of instalments' payment.

Despite the problems caused by COVID-19, there was no reduction in staff. Such stability was achieved thanks to the commitment of all employees, which created the necessary security to move forward.

Hopefully in 2021 our country will overcome the problems with the pandemic, among others, the human resources department will focus on the trainings program and professional development of KEP staff.

### Information technology

Although KEP found itself in an unprecedented situation as a result of the pandemic, investment in technology did not stop. They focused mainly on the development of IT infrastructure, as well as system upgrades and changes based on the needs of departments.

The following are some of the implemented systems and applications which helped to provide better services to clients.

### Systems:

- Credit management system
- Accounting system
- Human Resources system
- Call centre system



### Process support applications:

- Reports application
- Help Desk application
- Information sharing application Intranet
- Online training application (E-Learning)
- Internal audit application
- Internal control application
- Operational risk management application
- Viber chatbot





Compliance with the Regulator - KEP ensures that in addition to the application of regulatory requirements, to create also internal mechanisms by approving the legal procedure and compliance in order to create a safer place for the clients, in terms of legal infrastructure.

**Consumer protection** - KEP focuses on providing quality services to clients and in this context applies all regulatory and legal requirements in the field of consumer protection. Also, KEP pays special attention to the handling of clients complaints, which are handled with special care and transparency.

**Prevention of money laundering/TFL** - In the field of prevention of money laundering high standards have been established against money laundering and terrorist financing. These standards have been prepared in full compliance with the Law on Prevention of Money Laundering and Combating Financing of Terrorism, No. 05/L-096 and the regulation of the CBK.

Based on the above-mentioned legislation, KEP has adopted policies and procedures which are into force and which emphasize the importance of establishing adequate systems to combat money laundering and financing of terrorism.

In addition to applying the regulations and standards required by law, as well as internal protection mechanisms, in order to raise awareness of the above-mentioned legality and compliance, KEP Trust has held trainings for the entire staff, including the Head Office and all branches. Among other, this affects them to be vigilant in complying with legal requirements.

# 



The situation created as a result of the pandemic had an impact on the requests for financial support. During 2020 there was a significantly lower number of such requests.

However, KEP did not stop the activity in this direction and continued to provide support to organizations and individuals. Among the organizations supported during 2020 were Caritas Switzerland - Kosovo and the Kosovo Disability Forum.

On the other hand, KEP responded positively to the call of the municipality of Prishtina to donate tablets to students in need. On this occasion, in the municipality of Prishtina, 30 tablets were handed over, thus enabling 30 students to learn from home.

Sport was another area where KEP tried to contribute by providing financial support. During October, the annual tournament of the judo club "Ippon" from Peja took place, in which KEP was one of the sponsors.

Trusting that next year will be more favourable for the development of cultural and sports activities, KEP will continue to sponsor annual events organized throughout Kosovo.



### KEP TRUST

### FINANCIAL STATEMENTS

Prepared in accordance with International Financial Reporting Standards for the year ended 31 December 2020 with the Independent Auditors' Report thereon

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### **Deloitte**

### INDEPENDENT AUDITOR'S REPORT

### To the Board of Directors and Management of KEP Trust

### Opinion

We have audited the financial statements of **KEP Trust** (the "Organisation"), which comprise the statement of financial position as at December 31, 2020, and the statement profit or loss and other comprehensive income, statement of changes in fund balance and statement of cash flows for the year ended December 31, 2020, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Organisation as at December 31, 2020, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRS").

### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Organisation in accordance with International Ethics Standards Board for Accountants Code of Ethics for Professional Accountants (IESBA Code) and with the ethical requirements that are relevant to our audit of the financial statements in Kosova, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Other matter

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The Organisation has prepared a separate set of financial statements for the year ended December 31, 2020 in accordance with the Rules and Regulations of the Central Bank of the Republic of Kosova.

### Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Organisation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organisation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organisation's financial reporting process.

### Deloitte.

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due
  to fraud or error, design and perform audit procedures responsive to those risks, and obtain
  audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of
  not detecting a material misstatement resulting from fraud is higher than for one resulting from
  error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the
  override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of the Organisation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organisation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organisation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including
  the disclosures, and whether the financial statements represent the underlying transactions and
  events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Deloitte

Deloitte Kosova sh.p.k.
Str. Lidhja e Pejes, no. 177,

Prishtina, Republic of Kosovo

Unique Identification No.: 810468373

March 31, 2021

Engagement Partner: Arta Limani

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KEP	11	21115	

Statement	of	Financial	Position

(All amounts are expressed in '000 EUR)

	Note	31 December 2020	31 December 2019
ASSETS			
Cash and cash equivalents	6	6,470	2,443
Loans and advances to customers	7	48,172	50,209
Right of use of assets	11	1,036	1,025
Other assets	8	78	96
Property and equipment	9	830	955
Intangible assets	10	337	303
TOTAL ASSETS	-	56,923	55,031
LIABILITIES			
Borrowings	12	35,339	35,192
Lease liability	11	1,073	1,051
Provisions	13	225	240
Other liabilities	14	306	254
TOTAL LIABILITIES		36,943	36,737
FUND BALANCES			
Retained earning	_	19,980	18,294
TOTAL EQUITY		19,980	18,294
TOTAL		56,923	55,031

The financial statements were authorized for issue by the Board of Directors on March 31 2021 and signed on its behalf by:

Shpend Nura Chief Executive Officer Adrian Alo Chief Financial Officer

Notes from page 5 to 52 form an integral part of these financial statements.

KEP TRUST

### Statement of Profit or Loss and Other Comprehensive Income

(All amounts are expressed in '000 EUR)

	Note	Year ended 31 December 2020	Year ended 31 December 2019
Interest income at effective interest rate	15	9,683	9,403
Interest expense	12	(1,928)	(2,052)
Net interest income	_	7,755	7,351
Fee and commission income		32	32
Fee and commission expense		(28)	(33)
Net fee and commission income		4	(1)
Other income	16	298	345
Credit loss expense on loans and advances to customers	7	(1,384)	(394)
Personnel expenses	17	(2,964)	(3,147)
Administrative expenses	18	(943)	(1,196)
ROU depreciation	11	(398)	(393)
Depreciation and amortization	9,10	(334)	(256)
Loss on disposal of equipment		(1)	(8)
Lease liability cost	11	(76)	(74)
Provision charge for claims and litigations	13	(15)	(27)
Operating expenses	_	(6,115)	(5,495)
Profit before income tax	-	1,942	2,200
Income tax expense	19	(256)	(257)
Profit after income tax	_	1,686	1,943

There were no items of comprehensive income in the current or prior year other than the profit for the year and, accordingly, no statement of comprehensive income is presented.

Notes from pages 5 to 52 form an integral part of these financial statements.

#### KEP TRUST

# Statement of Changes in Fund Balance

(All amounts are expressed in '000 EUR)

	Retained Earning
Balance at 1 January 2019	16,351
Total comprehensive earning for the year	
Profit for the year	1,943
Total comprehensive income for the year	1,943
Balance at 31 December 2019	18,294
Total comprehensive earning for the year	
Profit for the year	1,686
Other comprehensive income	
Total comprehensive income for the year	1,686
Balance at 31 December 2020	19,980

Notes from pages 5 to 52 form an integral part of these financial statements.

	Note	For the year ended 31 December 2020	For the year ended 31 December 2019
Cash flows from operating activities			
Profit before income tax		1,942	2,200
Adjustments for:			
Depreciation and amortization	9,10	334	256
ECL/Impairment of loans	7	1,384	394
Change in provision for legal claims	13	(15)	27
Loss on disposal of equipment		1	8
Other income		6	(2)
Interest income		(9,683)	(9,403)
Interest expenses		1,928	2,052
mereus emperaes		(4,103)	(4,468)
Change in loans and advances to customers		836	(7,804)
Change in other assets		7	(999)
Change in other liabilities		34	840
Change in other hadmines	•	(3,226)	(12,431)
Interest received		9,500	9,370
Income tax paid		(217)	(341)
Net cash used in operating activities		6,057	(3,402)
Cash flows from investing activities Acquisition of equipment and leasehold improvements	9 10	(188) (61)	(459) (42)
Acquisition of intangible assets	10	(249)	(501)
Net cash used in investing activities		(249)	(301)
Cash flows from financing activities			
Disbursements during the year		16,500	20,455
Repayments during the year		(16,320)	(17,812)
Interest paid	_	(1,961)	(2,235)
Net cash from financing activities		(1,781)	408
Net increase/ (decrease) in cash and cash equivalents		4,027	(3,495)
Cash and cash equivalents at 1 January		2,443	5,938
Cash and cash equivalents at 31 December	6	6,470	2,443

Notes from pages 5 to 52 form an integral part of these financial statements.

## 1. GENERAL INFORMATION

## **Operations**

The Micro Finance Institution – KEP Trust (the "Organization"), previously known as Kosovo Enterprise Program ("KEP") was founded by the humanitarian organization International Catholic Migration Commission – Switzerland ("ICMC") and the Prizren Business Club in August 1999, and was licensed to operate as a non-banking institution from the Central Bank of the Republic of Kosovo ("CBK").

The Organization was incorporated and domiciled in Kosovo, as a Non-Governmental Organization ("NGO") on 4 March 2002, and is registered with the CBK as a non-bank micro financial institution as defined in section 2 of Regulation 1999/21. The Organization's principal activity is to provide lending to low income individuals and households in Kosovo. On 3 April 2002, the Banking and Payment Authority of Kosovo approved the registration of the Organization as local NGO.

As at 31 December 2020, the Organization operated through 31 branches (2019: 31 branches)

The Head Office of the Organization is located in Pashko Vasa str. No. 6, Prishtina, Kosovo.

The Organization is governed by the Board of Directors and the Executive Management. The Board of Directors is composed by 5 members, and all of them are independent and not related to the Company's interests and activities.

#### **Board of Directors**

As at 31 December 2020, the following members composed the Board of Directors:

Koen Wasmus – Chairman of the Board

Florence Joigneault - Member of the Board

Andreas Thiele – Member of the Board

Labinot Çoça – Member of the Board

Ardi Shita – Member of the Board

## 2. BASIS OF PREPARATION

# 2.1 Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs) as issued by the International Accounting Standards Board (IASB).

#### 2.2 Basis of measurement

The financial statements have been prepared on the historical cost basis.

# 2.3 Going concern

The Organizations management has made an assessment of its ability to continue as a going concern and is satisfied that it has the resources to continue in business for the foreseeable future. Furthermore, management is not aware of any material uncertainties that may cast significant doubt upon the Organization's ability to continue as a going concern. Therefore, the financial statements continue to be prepared on the going concern basis

# 2.4 Functional and presentation currency

These financial statements are presented in Euro ("EUR"), which is the Organization's functional currency.

# 2. BASIS OF PREPARATION (CONTINUED)

# 2.5 Use of estimates and judgments

The preparation of financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected. In particular, information about significant areas of estimation uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the financial statements are described in note 5.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all periods presented in these financial statements.

## a. Interest income and expense

Interest income and expense are recognised in profit or loss using the effective interest method. The 'effective interest rate' is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument (or, where appropriate, a shorter period) to:

- the gross carrying amount of the financial asset; or
- the amortised cost of the financial liability.

When calculating the effective interest rate for purchased or originated credit impaired financial assets (POCI), a credit-adjusted effective interest rate is calculated using estimated future cash flows including expected credit losses.

The calculation of the effective interest rate includes transaction costs and fees and points paid or received that are an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset or financial liability.

In calculating interest income and expense, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit-impaired) or to the amortised cost of the liability.

However, under IFRS 9 for financial assets that have become credit-impaired after initial recognition, interest income is calculated by applying the effective interest rate to the amortised cost of the financial asset. If the asset is no longer credit-impaired, then the calculation of interest income reverts to the gross basis.

Under IFRS 9 for financial assets that were credit-impaired on initial recognition, interest income is calculated by applying the credit-adjusted effective interest rate to the amortised cost of the asset. The calculation of interest income does not revert to a gross basis, even if the credit risk of the asset improves.

# 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## b. Interest income and expense (continued)

Interest income and expense presented in the statement of profit or loss and Other Comprehensive Income (OCI) include:

• interest on financial assets and financial liabilities measured at amortised cost calculated on an effective interest basis:

#### c. Fees and commission

Fees and commission income and expense that are integral to the effective interest rate on a financial asset or liability are included in the measurement of the effective interest rate.

Under IFRS 15 the Organization earns fee and commission income from financial services it provides to its customers. Fee and commission income are recognised at an amount that reflects the consideration to which the Organization expects to be entitled in exchange for providing the services.

The performance obligations, as well as the timing of their satisfaction, are identified, and determined, at the inception of the contract. The Organization's revenue contracts do not typically include multiple performance obligations,

The Organization provides a service to its customers, consideration is invoiced and generally due immediately upon satisfaction of a service provided at a point in time.

The Organization has generally concluded that it is the principal in its revenue arrangements because it typically controls the services before transferring them to the customer.

Under IAS 18 other fees and commission income are recognised as the related services are performed. When a loan commitment is not expected to result in the draw-down of a loan, the related loan commitment fees are recognised on a straight-line basis over the commitment period.

## d. Tax expense

Tax expense comprises current and deferred tax. Current tax and deferred tax are recognised in profit or loss except to the extent that they relate to items recognised directly in equity or in other comprehensive income.

#### (I) Current tax

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

## (II) Deferred tax

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting, nor taxable profit or loss.

The measurement of deferred tax reflects the tax consequences that would follow the manner in which the Organization expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, using tax rates enacted or substantively enacted at the reporting date.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to taxes levied by the same tax authority.

Additional taxes that arise from the distribution of dividends by the Organization are recognised at the same time as the liability to pay the related dividend is recognised.

# 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## e. Tax expense (continued)

A deferred tax asset is recognised for unused tax losses, tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which it can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

## (III) Uncertain tax positions

The Organization's uncertain tax positions are reassessed by management at the end of each reporting period. Liabilities are recorded for income tax positions that are determined by management as more likely than not to result in additional taxes being levied if the positions were to be challenged by the tax authorities. The assessment is based on the interpretation of tax laws that have been enacted or substantively enacted by the end of the reporting period, and any known court or other rulings on such issues. Liabilities for penalties, interest and taxes other than on income are recognised based on management's best estimate of the expenditure required to settle the obligations at the end of the reporting period.

# f. Foreign currency transactions

Transactions in foreign currencies are translated into the respective functional currency of the Organization at the spot exchange rates at the date of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the spot rate exchange rate at that date.

Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in profit or loss.

Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value was determined. Non-monetary items that are measured based on historical cost in a foreign currency are translated using the spot exchange rate at the date of the transaction. Foreign currency differences arising on retranslation are recognised in profit or loss.

## g. Financial assets and liabilities

## (I) Recognition

The Organization recognizes a financial asset or a financial liability in its statement of financial position when, and only when, the entity becomes party to the contractual provisions of the instrument.

The Organization's financial assets include loans to customers and accounts / deposits with banks. Liabilities include borrowings from banks and other creditors, and other payables.

## The Organization recognizes all its:

- Loans to customers initially at fair value minus the transaction fees that are directly attributable to the issue of the loan (i.e. loan origination fee); and
- Borrowings from banks and other creditors at fair value minus the transaction costs that are directly attributable to the acquisition of the borrowing (i.e. debt origination fee).

# 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## h. Financial assets and liabilities (continued)

# (II) Recognition (continued)

Any fee or cost incurred on short-term bank deposits and other payable with no significant financing component are recognized directly as income or expense in the profit or loss account when they originate.

KEP does not designate its financial assets or liabilities ate fair value through profit or loss at initial recognition.

## (III) Classification

#### Financial assets

On initial recognition, a financial asset is classified as measured at: amortised cost, Fair Value through other Comprehensive income (FVOCI) or Fair Value through Profit or loss (FVTPL).

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

A debt instrument is measured at FVOCI only if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

On initial recognition of an equity investment that is not held for trading, the Organization may irrevocably elect to present subsequent changes in fair value in OCI. This election is made on an investment-by-investment basis.

All Organization's financial assets are classified as measured at amortised cost.

#### Business model assessment

The Organization makes an assessment of the objective of a business model in which an asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

• the stated policies and objectives for the portfolio and the operation of those policies in practice. In particular, whether management's strategy focuses on earning contractual interest revenue, maintaining a particular interest rate

profile, matching the duration of the financial assets to the duration of the liabilities that are funding those assets or realising cash flows through the sale of the assets:

- how the performance of the portfolio is evaluated and reported to the Organization's management;
- the risks that affect the performance of the business model (and the financial assets held withinthat business model) and how those risks are managed;
- how managers of the business are compensated e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales in prior periods, the reasons for such sales and its expectations about future sales activity. However, information about sales activity is not considered in isolation, but as part of an overall assessment of how the Organization's stated objective for managing the financial assets is achieved and how cash flows are realised.

# 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

- i. Financial assets and liabilities (continued)
- (II) Classification (continued)

# Assessment whether contractual cash flows are solely payments of principal and interest

For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Organization considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making the assessment, the Organization considers:

- contingent events that would change the amount and timing of cash flows;
- leverage features;

- prepayment and extension terms;
- terms that limit the Organization's claim to cash flows from specified assets (e.g. non-recourse asset arrangements); and
- features that modify consideration of the time value of money e.g. periodical reset of interest rates.

The Organization holds a portfolio of long-term fixed rate loans for which the Organization has the option to propose to revise the interest rate at periodic reset dates. These reset rights are limited to the market rate at the time of revision. The borrowers have an option to either accept the revised rate or redeem the loan at par without penalty. The Organization has determined that the contractual cash flows of these loans are solely payments of principal and interest because the option varies the interest rate in a way that is consideration for the time value of money, credit risk, other basic lending risks and costs associated with the principal amount outstanding.

#### Reclassifications

Financial assets are not reclassified subsequent to their initial recognition, except in the period after the Organization changes its business model for managing financial assets.

Financial liabilities (Policy applicable before and after 1 January 2018)

The Organization classifies its financial liabilities as measured at amortised cost.

# (III) Derecognition

#### Financial assets

The Organization derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred or in which the Organization neither transfers nor retains substantially all the risks and rewards of ownership and it does not retain control of the financial asset. Any interest in transferred financial assets that qualify for derecognition that is created or retained by the Organization is recognised as a separate asset or liability.

# 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

- j. Financial assets and liabilities (continued)
- (III) Derecognition (continued)

#### Financial assets (continued)

On derecognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset transferred), and the sum of (I) the consideration received (including any new asset obtained less any new liability assumed) and (II) any cumulative gain or loss that had been recognised in other comprehensive income (only for debt instruments measured at FVOCI) is recognised in profit or loss.

Any cumulative gain/loss recognised in OCI in respect of equity investment securities designated as at FVOCI is not recognised in profit or loss on derecognition of such securities, Any interest in transferred financial assets that qualify for derecognition that is created or retained by the Organisation is recognised as a separate asset or liability.

The Organization enters into transactions whereby it transfers assets recognised on its statement of financial position, but retains either all or substantially all of the risks and rewards of the transferred assets or a portion of them. In such cases, the transferred assets are not derecognised. Examples of such transactions are securities lending and sale-and-repurchase transactions.

When assets are sold to a third party with a concurrent total rate of return swap on the transferred assets, the transaction is accounted for as a secured financing transaction similar to sale-and repurchase transactions, because the Organization retains all or substantially all of the risks and rewards of ownership of such assets.

In transactions in which the Organization neither retains nor transfers substantially all of the risks and rewards of ownership of a financial asset and it retains control over the asset, the Organization continues to recognise the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred asset.

#### Financial liabilities

The Organization derecognises a financial liability when its contractual obligations are discharged, cancelled or expire.

## (IV) Modifications of financial assets

If the terms of a financial asset are modified, the Organization evaluates whether the cash flows of the modified asset are substantially different. If the cash flows are substantially different, then the contractual rights to cash flows from the original financial asset are deemed to have expired. In this case, the original financial asset is derecognised and a new financial asset is recognized at fair value.

If the cash flows of the modified asset carried at amortised cost are not substantially different, then the modification does not result in derecognition of the financial asset. In this case, the Organization recalculates the gross carrying amount of the financial asset and recognises the amount arising from adjusting the gross carrying amount as a modification gain or loss in profit or loss.

## (V) Offsetting

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Organization has a legal right to set off the amounts and it intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted under IFRS, or for gains and losses arising from a group of similar transactions such as in the Organization's trading activity.

# 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# k. Financial assets and liabilities (continued)

#### (VI) Amortised cost measurement

The 'amortised cost' of a financial asset or financial liability is the amount at which the financial asset or financial liability is measured on initial recognition minus the principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount and, for financial assets, adjusted for any expected credit loss allowance. The 'gross carrying amount of a financial asset' is the amortised cost of a financial asset before adjusting for any expected credit loss allowance.

# (VII) Fair value measurement (policy applicable before and after 1 January 2018)

'Fair value' is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Organization has access at that date. The fair value of a liability reflects its non-performance risk

When available, the Organization measures the fair value of an instrument using the quoted price in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

If there is no quoted price in an active market, then the Organization uses valuation techniques that maximise the use of relevant observable inputs and minimise the use of unobservable inputs. The chosen valuation technique incorporates all of the factors that market participants would take into account in pricing a transaction.

The best evidence of the fair value of a financial instrument at initial recognition is normally the transaction price – i.e. the fair value of the consideration given or received. If the Organization determines that the fair value at initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique that uses only data from observable markets, then the financial instrument

is initially measured at fair value, adjusted to defer the difference between the fair value at initial recognition and the transaction price. Subsequently, that difference is recognised in profit or loss on an appropriate basis over the life of the instrument but no later than when the valuation is wholly supported by observable market data or the transaction is closed out.

If an asset or a liability measured at fair value has a bid price and an ask price, then the Organization measures assets and long positions at a bid price and liabilities and short positions at an ask price.

The fair value of a demand deposit is not less than the amount payable on demand, discounted from the first date on which the amount could be required to be paid.

The Organization recognises transfers between levels of the fair value hierarchy as of the end of the reporting period during which the change has occurred in FV levels

## (VIII) Identification and measurement of impairment

#### Measurement of ECLs

ECLs are a probability-weighted estimate of credit losses and will be measured as follows:

- financial assets that are not credit-impaired at the reporting date: the present value of all cash shortfalls i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Organization expects to receive;
- financial assets that are credit-impaired at the reporting date: the difference between the gross carrying amount and the present value of expected future cash flows:
- undrawn loan commitments: the present value of the difference between the contractual cash flows that are due to the Organization if the commitment is drawn down and the cash flows that the Organization expects to receive.

# SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## l. Financial assets and liabilities (continued)

## (VIII) Identification and measurement of impairment (continued)

#### Definition of default

Under IFRS 9, the Organization will consider a financial asset to be in default when:

- the borrower is unlikely to pay its credit obligations to the Organization in full, without recourse by the Organization to actions such as realising security (if any is held); or
- the borrower is more than 90 days past due on any material credit obligation to the Organization.

This definition is largely consistent with the definition used for regulatory purposes for loans classified as doubtful or loss.

In assessing whether a borrower is in default, the Organization will consider indicators that are consistent with the risk regulatory requirements for classification of loans as doubtful or lost:

- qualitative: e.g. breaches of contractual covenant;
- quantitative: e.g. overdue status and non-payment of another obligation of the same borrower to the Organization; and
- regulatory risk classification of the same borrowers in other banks.

Inputs into the assessment of whether a financial instrument is in default and their significance may vary over time to reflect changes in circumstances.

# Credit risk grades

The Organization allocates each exposure to a credit risk grade based on requirements set forth by Credit Risk Management regulation by using qualitative and quantitative factors that are indicative of the risk of default. In addition to the risk classes introduced for regulatory purposes, the Organization identifies and monitors separately standard loans in past due from standard loans not in past due.

Each exposure will be allocated to a credit risk grade on initial recognition based on available information about the borrower. Exposures will be subject to ongoing monitoring, which may result in an exposure being moved to a different credit risk grade.

# Significant increase in credit risk

Significant increase in the risk of default and default itself are key determinants for calculation of the expected credit losses.

At each reporting date, the Organization assesses whether there has been a significant increase in credit risk by comparing: (I) the risk that the loan will default at or after the reporting date with (II) the risk of default assessed at or after the date of its initial recognition.

When performing this assessment, the Organization considers reasonable and supportable forward-looking and historical information for individual loans, or group of loans when reasonable and supportable information is not available on an individual basis. Measurement of the ECLs pattern reflects the general pattern of deterioration or improvement in the credit quality of financial instruments, expressed in terms of significant increase in credit risk. When the financial instruments are initially originated, loss allowance is measured at an amount equal to 12-month expected credit losses. When the instrument's risk of default has significantly increased since its origination, the Organization shall measure loss allowance at an amount equal to lifetime expected credit losses.

The Organization will monitor the effectiveness of the criteria used to identify significant increases in credit risk by regular reviews to confirm that:

- the criteria are capable of identifying significant increases in credit risk before an exposure is in default;
- the average time between the identification of a significant increase in credit risk and default appears reasonable; and
- exposures are not generally transferred directly from 12-month ECL measurement to credit-impaired.

# 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# m. Financial assets and liabilities (continued)

(VIII) Identification and measurement of impairment (continued)

# Determining whether credit risk has increased significantly

Under IFRS 9, when determining whether the credit risk (i.e. risk of default) on a financial instrument has increased significantly since initial recognition, the Organization considers reasonable and supportable information that is relevant and available without undue cost or effort, including both quantitative and qualitative information and analysis based on the Organization's historical experience, expert credit assessment and forward-looking information.

The Organization has identified whether a significant increase in credit risk has occurred for an exposure that changes the regulatory risk classification from standard to watch assessed in line with the Organization's policy for regulatory risk classification. All loans showing significant increase in credit risk are classified in Stage 2.

As a backstop, and as required by IFRS 9, the Organization presumptively considers that a significant increase in credit risk occurs no later than when an asset is more than 30 days past due. The Organization determines days past due by counting the number of days since the earliest elapsed due date in respect of which full payment has not been received.

Beside the backstop indicator, the Organization also considers as a significant increase in credit risk if the loan is classified from standard to watch or a worse risk grade or other loans of the same customer with the Organization are classified from standard to watch or a worse risk grade. The Organization also considers that the risk has increased if the client requests a restructuring with easing teams such as: extended maturity, lower instalment, lower interest rate, waivers of accrued penalties and interest.

# Grouping of loans

#### Collective assessment of PD

For the purpose of a collective assessment of PDs, KEP groups loans on the basis of similar credit risk characteristics that are indicative of the debtors' ability to pay all amounts due according to the contractual terms.

In consideration to credit risk profile of its loans, KEP has selected to group loans based on **product type** (agriculture, business, consumer, housing).

There has been a segmentation of the loan portfolio based on the similar characteristics of risk. Below are presented four segments of the loan portfolio:

- Agro
- Business
- Consumer
- Housing

#### Collective assessment of LGD

For the purpose of a collective assessment of LGDs, loans are group on the basis of:

- the cash recovery cycle for non-performing loans; and
- the recovery after write-off.

KEP reviews on annual basis the set limits and criteria to ensure that they remain valid following possible changes in the loans portfolio size and composition.

#### Modified financial assets

The contractual terms of a loan may be modified for a number of reasons, including changing market conditions, customer retention and other factors not related to a current or potential credit deterioration of the customer. An existing loan whose terms have been modified may be derecognised and the renegotiated loan recognised as a new loan at fair value.

# 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# n. Financial assets and liabilities (continued)

## (VIII) Identification and measurement of impairment (continued)

## Modified financial assets (continued)

POCI: Purchased or originated credit impaired (POCI) assets are financial assets that are credit impaired on initial recognition. POCI assets are recorded at fair value at original recognition and interest income is subsequently recognised based on a credit-adjusted EIR. ECLs are only recognised or released to the extent that there is a change in the lifetime expected credit losses subsequent to the initial recognition. For financial assets for which the Organization has no reasonable expectations of recovering either the entire outstanding amount, or a proportion thereof, the gross carrying amount of the financial asset is reduced. This is considered a (partial) derecognition of the financial asset.

Under IFRS 9, when the terms of a financial asset are modified and the modification does not result in derecognition, the Organization will consider whether the asset's credit risk has increased significantly by analysing quantitative and qualitative factors affecting risk of default.

More specifically, the Organization shall assess whether there has been a significant increase in the credit risk of the financial instrument by comparing:

the risk of a default occurring at the reporting date (based on the modified contractual terms); and

the risk of a default occurring at initial recognition (based on the original, unmodified contractual terms).

The Organization renegotiates loans to customers in financial difficulties (referred to as 'forbearance activities') to maximise collection opportunities and minimise the risk of default. Under the Organization's forbearance policy, loan forbearance is granted on a selective basis if the debtor is currently in default on its debt or if there is a high risk of default, there is evidence that the debtor made all reasonable efforts to pay under the original contractual terms and the debtor is expected to be able to meet the revised terms.

The revised terms usually include extending the maturity, changing the timing of interest payments and amending the terms of loan covenants. Both retail and business loans are subject to the forbearance policy.

Generally, forbearance is a qualitative indicator of default and credit impairment and expectations of forbearance are relevant to assessing whether there is a significant increase in credit.

Following forbearance, a customer needs to demonstrate consistently good payment behaviour over eight months before the exposure is measured at an amount equal to 12-month ECLs.

# Inputs into measurement of ECLs

The key inputs into the measurement of ECLs are likely to be the term structures of the following variables:

- PD;
- loss given default (LGD); and
- exposure at default (EAD).

These parameters are derived from internally developed statistical models and other historical data that leverage regulatory models. PDs are adjusted to reflect forward-looking information as described below.

Credit risk grades are a primary input into the determination of the term structure of PD for exposures. The Organization has employed statistical models to analyse the data collected and generate estimates of the remaining lifetime PD of exposures and how these are expected to change as a result of the passage of time.

This analysis includes the identification and calibration of relationships between changes in default rates and changes in key macro-economic factors, as well as in-depth analysis of the impact of certain other factors (e.g. forbearance experience) on the risk of default. For most exposures, key macro-economic indicators are likely to include GDP growth, interest rates and unemployment. The Organization's approach to incorporating forward-looking information into this assessment is discussed below.

# SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## e) Financial assets and liabilities (continued)

## (VIII) Identification and measurement of impairment (continued)

## Inputs into measurement of ECLs (continued)

LGD is the magnitude of the likely loss if there is a default. The Organization estimates LGD parameters based on the history of recovery rates of claims against defaulted counterparties. The LGD models consider the structure, collateral, seniority of the claim and recovery costs of any collateral that is integral to the financial asset.

LGD estimates are calibrated for different economic scenarios and, for real estate lending, to reflect possible changes in property prices. They are calculated on a discounted cash flow basis using the effective interest rate as the discounting factor.

EAD represents the expected exposure in the event of a default. The Organization derives the EAD from the current exposure to the counterparty and potential changes to the current amount allowed under the contract, including amortisation, and prepayments. The EAD of a financial asset is the gross carrying amount at default. For lending commitments and financial guarantees, the EAD considers the amount drawn, as well as potential future amounts that may be drawn or repaid under the contract, which is estimated based on historical observations and forward-looking forecasts.

The Organization is measuring ECLs considering the risk of default over the maximum contractual period (including any borrower's extension options) over which it is exposed to credit risk, even if, for risk management purposes, the Organization considers a longer period. The maximum contractual period extends to the date at which the Organization has the right to require repayment of an advance or terminate a loan commitment or guarantee.

# Forward-looking information

Under IFRS 9, the Organization incorporates forward-looking information into both its assessment of whether the credit risk of an instrument has increased significantly since initial recognition and its measurement of ECLs. The Organization formulates a 'base case' view of the future direction of relevant economic variables and a

representative range of other possible forecast scenarios based on advice from the Organization Risk Committee and economic experts and consideration of a variety of external actual and forecast information.

This process involves developing two or more additional economic scenarios and considering the relative probabilities of each outcome. External information may include economic data and forecasts published by governmental bodies and monetary authorities in the countries where the Organization operates, supranational organisations such as the Bank for Economic Co-operation and Development and the International Monetary Fund, and selected private sector and academic forecasters.

The base case represents a most-likely outcome and be aligned with information used by the Organization for other purposes, such as strategic planning and budgeting. The other scenarios will represent more optimistic and more pessimistic outcomes. The Organization also periodically carries out stress-testing of more extreme shocks to calibrate its determination of these other representative scenarios.

The Organization has identified and documented key drivers of credit risk and credit losses for each portfolio of financial instruments and, using an analysis of historical data, has estimated relationships between macro-economic variables and credit risk and credit losses. These key drivers include interest rates, unemployment rates and GDP forecasts. Predicted relationships between the key indicators and default and loss rates on various portfolios of financial assets have been developed based on analysing historical data over the past 5 years.

# 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

o. Financial assets and liabilities (continued)

(VIII) Identification and measurement of impairment (continued)

# Presentation of allowance for ECL in the statement of financial position

Loss allowances for ECL are presented in the statement of financial position as follows:

• financial assets measured at amortised cost: as a deduction from the gross carrying amount of the assets;

- loan commitments and financial guarantee contracts: generally, as a provision;
- where a financial instrument includes both a drawn and an undrawn component, and the Organization cannot identify the ECL on the loan commitment component separately from those on the drawn component: the Organization presents a combined loss allowance for both components. The combined amount is presented as a deduction from the gross carrying amount of the drawn component. Any excess of the loss allowance over the gross amount of the drawn component is presented as a provision.

#### Write-off

Loans are written off (either partially or in full) when there is no realistic prospect of recovery. This is generally the case when the Organization determines that the borrower does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the Organization's procedures for recovery of amounts due.

# p. Cash and cash equivalents

Cash and cash equivalents include notes and coins on hand, unrestricted balances held with central banks and highly liquid financial assets with original maturities of three months or less from the acquisition date that are subject to an insignificant risk of changes in their fair value, and are used by the Organization in the management of its short-term commitments.

Cash and cash equivalents are carried at amortised cost in the statement of financial position

# q. Borrowings

Borrowings are the Organization's main sources of debt funding.

Borrowings are initially measured at fair value minus incremental direct transaction costs, and subsequently measured at their amortised cost using the effective interest method.

# 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# r. Property and equipment

Items of Property and equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes expenditures that are directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the asset to a working condition for its intended use, and the costs of dismantling and removing the items and restoring the site on which they are located. When parts of an item of equipment have different useful lives, they are accounted for as separate items (major components) of equipment. The cost of replacing part of an item of equipment is recognized in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Organization and its cost can be measured reliably. The costs of the day-to-day servicing of equipment are recognized in profit or loss as incurred.

At the end of each reporting period management assesses whether there is any indication of impairment of Property and equipment. If any such indication exists, management estimates the recoverable amount, which is determined as the higher of an asset's fair value less costs to sell and its value in use. The carrying amount is reduced to the recoverable amount and the impairment loss is recognized in profit or loss for the year. An impairment loss recognized for an asset in prior years is reversed, if there has been a change in the estimates used to determine the asset's value in use or fair value less costs to sell.

Gains and losses on disposals determined by comparing proceeds with carrying amount are recognized in profit or loss.

# (I) Depreciation

Depreciation on items of Property and equipment is calculated using the straightline method to allocate their cost to their residual values over their estimated useful lives:

Motor vehicles	5 years	
Furniture and fittings	5 years	
Computers and electronic equipment	5 years	
Leasehold improvements	Shorter of useful life and the term of the underlying lease	

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period. Intangible assets acquired by the Organization are stated at cost less accumulated amortization and accumulated impairment losses.

# s. Intangible assets

Subsequent expenditure on intangible assets is capitalized only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

Amortization is recognized in profit or loss on a straight-line basis over the estimated useful lives of the assets. The estimated useful life of the intangible assets is determined as per the contract validity or 10 years.

# 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### t. Leases

The details of accounting policies under both IAS 17 and IFRS 16 are presented separately below.

The Organisation assesses whether a contract is or contains a lease, at inception of the contract. The Organisation recognises a right-of-use asset and a corresponding lease liability with respect to all lease arrangements in which it is the lessee. For these leases, the Organisation recognises the lease payments as an operating expense on a straight-line basis over the term of the lease unless another systematic basis is more representative of the time pattern in which economic benefits from the leased assets are consumed.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted by using the rate implicit in the lease. If this rate cannot be readily determined, the lessee uses its incremental borrowing rate.

Lease payments included in the measurement of the lease liability comprise:

- Fixed lease payments (including in-substance fixed payments), less any lease incentives receivable;
- Variable lease payments that depend on an index or rate, initially measured using the index or rate at the commencement date;
- The amount expected to be payable by the lessee under residual value guarantees;
- The exercise price of purchase options, if the lessee is reasonably certain to exercise the options; and
- Payments of penalties for terminating the lease, if the lease term reflects the exercise of an option to terminate the lease.

The lease liability is presented as a separate line in the statement of financial position.

The lease liability is subsequently measured by increasing the carrying amount to reflect interest on the lease liability (using the effective interest method) and by

reducing the carrying amount to reflect the lease payments made. The Organisation remeasures the lease liability (and makes a corresponding adjustment to the related right-of-use asset) whenever:

- The lease term has changed or there is a significant event or change in circumstances resulting in a change in the assessment of exercise of a purchase option, in which case the lease liability is remeasured by discounting the revised lease payments using a revised discount rate.
- The lease payments change due to changes in an index or rate or a change in expected payment under a guaranteed residual value, in which cases the lease liability is remeasured by discounting the revised lease payments using an unchanged discount rate (unless the lease payments change is due to a change in a floating interest rate, in which case a revised discount rate is used).
- A lease contract is modified and the lease modification is not accounted for as a separate lease, in which case the lease liability is remeasured based on the lease term of the modified lease by discounting the revised lease payments using a revised discount rate at the effective date of the modification.

# 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## u. Leases (continued)

The Organisation did not make any such adjustments during the periods presented.

The right-of-use assets comprise the initial measurement of the corresponding lease liability, lease payments made at or before the commencement day, less any lease incentives received and any initial direct costs. They are subsequently measured at cost less accumulated depreciation and impairment losses.

Whenever the Organisation incurs an obligation for costs to dismantle and remove a leased asset, restore the site on which it is located or restore the underlying asset to the condition required by the terms and conditions of the lease, a provision is recognised and measured under IAS 37. To the extent that the costs relate to a right-of-use asset, the costs are included in the related right-of-use asset, unless those costs are incurred to produce inventories.

Right-of-use assets are depreciated over the shorter period of lease term and useful life of the underlying asset. If a lease transfers ownership of the underlying asset or

the cost of the right-of-use asset reflects that the Organisation expects to exercise a purchase option, the related right-of-use asset is depreciated over the useful life of the underlying asset. The depreciation starts at the commencement date of the lease.

The right-of-use assets are presented as a separate line in the statement of financial position.

Variable rents that do not depend on an index or rate are not included in the measurement of the lease liability and the right-of-use asset. The related payments are recognised as an expense in the period in which the event or condition that triggers those payments occurs.

As a practical expedient, IFRS 16 permits a lessee not to separate non-lease components, and instead account for any lease and associated non-lease components as a single arrangement. The Organisation has not used this practical expedient. For contracts that contain a lease component and one or more additional lease or non-lease components, the Organisation allocates the consideration in the contract to each lease component on the basis of the relative stand-alone price of the lease component and the aggregate stand-alone price of the non-lease components.

#### v. Provisions

A provision is recognised if, as a result of a past event, the Organization has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. The unwinding of the discount is recognised as finance cost.

# w. Employee benefits

# (I) Defined contribution plans

Obligations for contributions to defined contribution pension plans are recognized as an expense in profit or loss when they are due. The Organization makes compulsory social security contributions that provide pension benefits for employees upon retirement. The local authorities are responsible for providing the legally set minimum threshold for pensions in Kosovo under a defined contribution pension plan.

## (II) Short-term benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A provision is recognized for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Organisation has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

# 4. ADOPTION OF NEW OR REVISED STANDARDS AND IN-TERPRETATIONS

## 4.1 Standards and Interpretations effective in the current period

The following new amendments to the existing standards issued by the International Accounting Standards Board (IASB) are effective for the current reporting period:

- Amendments to IFRS 3 "Business Combinations" Definition of a Business (effective for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after 1 January 2020 and to asset acquisitions that occur on or after the beginning of that period).
- Amendments to IFRS 9 "Financial Instruments", IAS 39 "Financial Instruments: Recognition and Measurement" and IFRS 7 "Financial Instruments: Disclosures" Interest Rate Benchmark Reform (effective for annual periods beginning on or after 1 January 2020),
- Amendments to IAS 1 "Presentation of Financial Statements" and IAS 8
   "Accounting Policies, Changes in Accounting Estimates and Errors" Definition of Material (effective for annual periods beginning on or after 1 January 2020),
- Amendments to References to the Conceptual Framework in IFRS Standards (effective for annual periods beginning on or after 1 January 2020).
- **Amendments to IFRS 16 "Leases"** Covid-19-Related Rent Concessions (effective for annual periods beginning on or after 1 June 2020).

In May 2020, the IASB issued Covid-19-Related Rent Concessions (Amendment to IFRS 16) that provides practical relief to lessees in accounting for rent concessions occurring as a direct consequence of COVID-19, by introducing a practical expedi-

ent to IFRS 16. The practical expedient permits a lessee to elect not to assess whether a COVID-19-related rent concession is a lease modification. A lessee that makes this election shall account for any change in lease payments resulting from the COVID-19-related rent concession the same way it would account for the change applying IFRS 16 if the change were not a lease modification.

The practical expedient applies only to rent concessions occurring as a direct consequence of COVID-19 and only if all of the following conditions are met:

- a. The change in lease payments results in revised consideration for the lease that is substantially the same as, or less than, the consideration for the lease immediately preceding the change;
- b. Any reduction in lease payments affects only payments originally due on or before 30 June 2021 (a rent concession meets this condition if it results in reduced lease payments on or before 30 June 2021 and increased lease payments that extend beyond 30 June 2021); and
- c. There is no substantive change to other terms and conditions of the lease.

In the current financial year, the Organisation has applied the amendment to IFRS 16 (as issued by the IASB in May 2020) in advance of its effective date.

## Impact on accounting for changes in lease payments applying the exemption

The Organisation has applied the practical expedient retrospectively to all rent concessions that meet the conditions in IFRS 16:46B, and has not restated prior period figures.

The adoption of these amendments to the existing standards and interpretations has not led to any material changes in the Organisation's financial statements. The Organisation has benefited from an average of 4 month waiver of lease payments on several of its branch leases. The waiver of lease payments of Organization has been accounted for as other income in profit or loss. The Organisation has derecognised the part of the lease liability that has been extinguished by the forgiveness of lease payments, consistent with the requirements of IFRS 9:3.3.1. Rent concessions agreed with lessors were booked as a lower leases expense.

The adoption of these amendments to the existing standards and interpretations has not led to any material changes in the Organisation's financial statements.

# 4. ADOPTION OF NEW OR REVISED STANDARDS AND IN-TERPRETATIONS (CONTINUED)

## 4.2 Standards and interpretations in issue not yet effective

The standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Organization financial statements are disclosed below. The Organization intends to adopt these standards, if applicable, when they become effective.

- **IFRS 17 "Insurance Contracts"** including amendments to IFRS 17 (effective for annual periods beginning on or after 1 January 2023),
- **Amendments to IFRS 3 "Business Combinations"** Reference to the Conceptual Framework with amendments to IFRS 3 (effective for annual periods beginning on or after 1 January 2022),
- Amendments to IFRS 4 "Insurance Contracts" Extension of the Temporary Exemption from Applying IFRS 9 (the expiry date for the temporary exemption from IFRS 9 was extended to annual periods beginning on or after 1 January 2023),
- Amendments to IFRS 10 "Consolidated Financial Statements" and IAS 28
  "Investments in Associates and Joint Ventures" Sale or Contribution of
  Assets between an Investor and its Associate or Joint Venture and further
  amendments (effective date deferred indefinitely until the research project on
  the equity method has been concluded),
- Amendments to IAS 1 "Presentation of Financial Statements" Classification of Liabilities as Current or Non-Current (effective for annual periods beginning on or after 1 January 2023),
- Amendments to IAS 16 "Property, Plant and Equipment" Proceeds before Intended Use (effective for annual periods beginning on or after 1 January 2022),
- Amendments to IAS 37 "Provisions, Contingent Liabilities and Contingent Assets" - Onerous Contracts — Cost of Fulfilling a Contract (effective for annual periods beginning on or after 1 January 2022),
- Amendments to IFRS 9 "Financial Instruments", IAS 39 "Financial Instruments: Recognition and Measurement", IFRS 7 "Financial Instruments: Disclosures", IFRS 4 "Insurance Contracts" and IFRS 16 "Leases" Interest Rate Benchmark Reform Phase 2 (effective for annual periods beginning on or after 1 January 2021),+

• Amendments to various standards due to "Improvements to IFRSs (cycle 2018 -2020)" resulting from the annual improvement project of IFRS (IFRS 1, IFRS 9, IFRS 16 and IAS 41) primarily with a view to removing inconsistencies and clarifying wording (The amendments to IFRS 1, IFRS 9 and IAS 41 are effective for annual periods beginning on or after 1 January 2022.

The Organisation has elected not to adopt these standards, revisions and interpretations in advance of their effective dates. The Organisation anticipates that the adoption of these standards, revisions and interpretations will have no material impact on the financial statements of the Organisation in the period of initial application.

## 5. USE OF ESTIMATES AND JUDGMENTS

The Organization makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Information about provisions and contingencies is detailed in notes 13 and 21

# a. Expected Credit Losses

Financial assets measured at amortised cost or debt instruments measured at FVOCI are assessed for impairment on a basis described in Note 3.(e).(VII). The Organization reviews its assumptions and judgments on a regular basis.

The Organization measures the expected credit losses of a financial instrument in a way that reflects:

- I. an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes;
- II. the time value of money; and
- III. reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

Based on management's assessment, the COVID 19 pandemic has not significantly impacted the carrying amount of the Organization's the loans and advances as at December 31, 2020 and the Loan loss provision recorded as at December 31, 2020 is appropriate.

## b. Determining fair values

The determination of fair value for financial assets and financial liabilities for which there is no observable market price requires the use of valuation techniques as described in Note 3.(e).(VII). For financial instruments that trade infrequently and have little price transparency, fair value is less objective, and requires varying degrees of judgement depending on liquidity, concentration, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument.

## The Organization measures fair values using the following hierarchy of methods:

- Level 1: Quoted market price in an active market for an identical instrument.
- Level 2: Valuation techniques based on observable inputs. This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data.
- Level 3: Valuation techniques using significant unobservable inputs. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs could have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments where significant unobservable adjustments or assumptions are required to reflect differences between the instruments.
- The estimation of the fair value is disclosed in note 5 c) below

#### c. Disclosure and estimation of fair value

Fair value estimates are based on existing financial instruments on the Organization's financial position statement without attempting to estimate the value of anticipated future business and the value of assets and liabilities not considered financial instruments.

# 5. USE OF ESTIMATES AND JUDGMENTS (CONTINUED)

# d. Disclosure and estimation of fair value (continued)

#### Fair values of financial instruments

Where available, the fair value of loans is based on observable market transactions. Where observable market transactions are not available, fair value is estimated using valuation models, such as discounted cash flow techniques. Input into the valuation techniques includes expected lifetime credit losses and interest rates. Homogeneous small loans are grouped into portfolios with similar characteristics.

The fair value of borrowings is estimated using discounted cash flow techniques, applying the rates that are offered for borrowings of similar maturities and terms.

	31 December 2020		31 December 2019	
	Fair value Level 3	Carrying amount	Fair value Level 3	Carrying amount
Financial Assets				
Loans and advances to customers	48,632	48,172	50,634	50,209
Financial Liabilities	76.001	70 770	74.740	75 100
Borrowings	36,081	35,339	34,749	35,192

The carrying amounts of loans and borrowings at 31 December 2020 are lower than the fair values for loans, because the current market rates of 20.3% for loans and 3.4% for borrowings are lower (2019: lower 20.5% for loans and 4.2% for borrowings).

#### e. Impairment of PPE, intangible assets and Right of use Asset

The Organization has assessed the impact of COVID 19 pandemic in the impairment of its non-financial assets. Based on the impairment analyses, the pandemic has not significantly impacted the carrying amount of the Organization's property, plant and equipment, right of use assets and intangible assets. No impairment indicators have been noted that are triggered from the COVID 19 pandemic.

#### f. Interest income

Interest income has not been impacted negatively from the COVID 19 pandemic.

The Organization continued to operate normally, with a slight increase of 3% in interest income for the year.

#### 6. CASH AND CASH EQUIVALENTS

	31 December 2020	31 December 2019
Cash at banks	5,969	1,998
Cash on hand	501	445
	6,470	2,443

## 7. LOANS AND ADVANCES TO CUSTOMERS

	<b>31 December 2020</b>	31 December 2019
Loans and advances to customers	50,567	51,717
Less: allowance for impairment	(2,395)	(1,508)
	48,172	50,209

### Movements in the allowance for impairment are as follows:

	31 December 2020	31 December 2019
Balance at 1 January	1,508	1,587
Additional reserve adjustment for opening figures according to IFRS 9	-	-
Impairment charge	1,384	394
Amounts written-off	(497)	(473)
Balance at 31 December	2,395	1,508

Organization has secured borrowing of EUR 83 for Banka Ekonomike with a loan portfolio totalling EUR 245 at 31 December 2020 (borrowings 2019: EUR 1,513), based on the agreed contractual conditions which include a coverage of 150% of the actual exposure with a Portfolio-At-Zero Risk (see note 12).

# 7. LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

# Agro Loans <=3000

	Stage 1	Stage 2	Stage 3	Total
Gross carrying amount as at 1 January 2020	1,017	5	21	1,043
New assets originated or purchased	942	-	-	942
Assets de-recognised or repaid	(1,134)	(5)	(9)	(1,148)
Transfers to Stage 1	-	7	6	13
Transfers to Stage 2	-	-	1	1
Transfers to Stage 3	-	-	-	-
Amounts written off	-	-	(7)	(7)
Total	825	7	12	844

# Agro Loans <=3000

	Stage 1	Stage 2	Stage 3	Total
ECL allowance as at 1 January 2020 under IFRS 9	4	1	14	19
New assets originated or purchased	5	-	-	5
Assets de-recognised or repaid	(6)	(2)	(3)	(11)
Transfers to Stage 1	-	2	4	6
Transfers to Stage 2	-	-	1	1
Transfers to Stage 3	-	-	-	
Amounts written off	-	-	(6)	(6)
Total	3	1	10	14

# Agro Loans >3000

	Stage 1	Stage 2	Stage 3	Total
Gross carrying amount as at 1 January 2020	6,804	27	119	6,950
New assets originated or purchased	4,812	-	-	4,812
Assets de-recognised or repaid	(4,344)	(22)	(14)	(4,380)
Transfers to Stage 1	-	72	151	223
Transfers to Stage 2	-	-	13	13
Transfers to Stage 3	-	-	-	_
Amounts written off	-	-	(36)	(36)
Total	7,272	77	233	7,582

# Agro Loans >3000

	Stage 1	Stage 2	Stage 3	Total
ECL allowance as at 1 January 2020 under IFRS 9	67	5	83	155
New assets originated or purchased	100	-	-	100
Assets de-recognised or repaid	(90)	(5)	1	(94)
Transfers to Stage 1	-	31	125	156
Transfers to Stage 2	-	-	10	10
Transfers to Stage 3	-	-	_	
Amounts written off	-	-	(27)	(27)
Total	77	31	192	300

# 7. LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

# Business Loans <= 3000

	Stage 1	Stage 2	Stage 3	Total
Gross carrying amount as at 1 January 2020	1,971	17	51	2,039
New assets originated or purchased	1,591	-	-	1,591
Assets de-recognised or repaid	(1,870)	(17)	(13)	(1,900)
Transfers to Stage 1	-	21	58	79
Transfers to Stage 2	-	-	8	8
Transfers to Stage 3	-	-	-	_
Amounts written off	-	-	(23)	(23)
Total	1,692	21	81	1,794

## Business Loans <= 3000

	Stage 1	Stage 2	Stage 3	Total
ECL allowance as at 1 January 2020 under IFRS 9	18	8	42	68
New assets originated or purchased	18	-	-	18
Assets de-recognised or repaid	(18)	(8)	(9)	(35)
Transfers to Stage 1	-	9	49	58
Transfers to Stage 2	-	-	7	7
Transfers to Stage 3	-	-	-	-
Amounts written off	-	-	(21)	(21)
Total	18	9	68	95

# Business Loans >3000

	Stage 1	Stage 2	Stage 3	Total
Gross carrying amount as at 1 January 2020	10,377	139	264	10,780
New assets originated or purchased	6,068	-	-	6,068
Assets de-recognised or repaid	(6,766)	(76)	(59)	(6,901)
Transfers to Stage 1	-	76	337	413
Transfers to Stage 2	-	-	43	43
Transfers to Stage 3	-	-	-	-
Amounts written off	-	-	(89)	(89)
Total	9,679	139	496	10,314

# Business Loans >3000

	Stage 1	Stage 2	Stage 3	Total
ECL allowance as at 1 January 2020 under IFRS 9	141	46	198	385
New assets originated or purchased	215	-	-	215
Assets de-recognised or repaid	(184)	(37)	(33)	(254)
Transfers to Stage 1	-	48	286	334
Transfers to Stage 2	-	-	33	33
Transfers to Stage 3	-	-	-	-
Amounts written off	-	-	(72)	(72)
Total	172	57	412	641

# 7. LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

# Consumer loans <= 3000

	Stage 1	Stage 2	Stage 3	Total
Gross carrying amount as at 1 January 2020	5,769	27	116	5,912
New assets originated or purchased	7,040	-	-	7,040
Assets de-recognised or repaid	(7,168)	(27)	(20)	(7,215)
Transfers to Stage 1	-	72	165	237
Transfers to Stage 2	-	-	19	19
Transfers to Stage 3	-	-	-	-
Amounts written off	-	-	(77)	(77)
Total	5,641	72	203	5,916

# Consumer loans <= 3000

	Stage 1	Stage 2	Stage 3	Total
ECL allowance as at 1 January 2020 under IFRS 9	56	10	81	147
New assets originated or purchased	98	-	-	98
Assets de-recognised or repaid	(89)	(10)	(9)	(108)
Transfers to Stage 1	-	26	129	155
Transfers to Stage 2	-	-	14	14
Transfers to Stage 3	-	-	-	_
Amounts written off	-	-	(60)	(60)
Total	65	26	155	246

# Housing Loans <=3000

	Stage 1	Stage 2	Stage 3	Total
Gross carrying amount as at 1 January 2020	4,881	27	97	5,005
New assets originated or purchased	3,544	-	-	3,544
Assets de-recognised or repaid	(4,230)	(25)	(17)	(4,272)
Transfers to Stage 1	-	46	131	177
Transfers to Stage 2	-	-	14	14
Transfers to Stage 3	-	-	-	-
Amounts written off	_	_	(45)	(45)
Total	4,195	48	180	4,423

# Housing Loans <=3000

	Stage 1	Stage 2	Stage 3	Total
ECL allowance as at 1 January 2020 under IFRS 9	48	13	80	141
New assets originated or purchased	46	-	-	46
Assets de-recognised or repaid	(49)	(13)	(12)	(74)
Transfers to Stage 1	-	22	112	134
Transfers to Stage 2	-	-	12	12
Transfers to Stage 3	-	-	-	-
Amounts written off	-	-	(41)	(41)
Total	45	22	151	218

# 7. LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

# Housing Loans >3000

	Stage 1	Stage 2	Stage 3	Total
Gross carrying amount as at 1 January 2020	19,493	106	389	19,988
New assets originated or purchased	9,908	-	-	9,908
Assets de-recognised or repaid	(10,530)	(82)	(65)	(10,677)
Transfers to Stage 1	-	183	391	574
Transfers to Stage 2	-	-	53	53
Transfers to Stage 3	-	-	-	_
Amounts written off	(4)	-	(148)	(152)
Total	18,867	207	620	19,694

# Housing Loans >3000

	Stage 1	Stage 2	Stage 3	Total
ECL allowance as at 1 January 2020 under IFRS 9	238	48	307	593
New assets originated or purchased	218	-	-	218
Assets de-recognised or repaid	(201)	(41)	(38)	(280)
Transfers to Stage 1	-	99	337	436
Transfers to Stage 2	-	-	43	43
Transfers to Stage 3	-	-	-	-
Amounts written off	(1)	-	(128)	(129)
Total	254	106	521	881

As at 31 December 2020

	Stage 1	Stage 2	Stage 3	POCI	Total	Total
Loans and advances	48,171	571	1,825	-	50,567	51,717
Low- fair risk	48,171	0	273	-	48,444	50,316
Monitoring		311	17	-	328	234
Substandard		261	1.00	-	262	111
Doubtful			561	-	561	272
Lost			973	-	973	784
Less: allowance	634	252	1,509	-	2,395	1,508
Carrying amount	47,536	319	317	-	48,172	50,209

## 8. OTHER ASSETS

	31 December 2020	31 December 2019
Prepaid expenses	50	66
Advances to employees	7	11
Other receivables	21	19
	78	96

Prepaid expenses include prepayments of EUR 15 for a front end  $\theta$  management fee for loans contracted and not yet disbursed in 2020.

## 9. PROPERTY AND EQUIPMENT

	Motor vehicles	Computers and electronic equipment	Furniture and Fittings	Leasehold Improve- ments	Total
Cost					
Balance at 1 January 2019	599	480	843	341	2,263
Additions	154	100	137	68	459
Disposals	(161)	(71)	(86)	(14)	(332)
Balance at 31 December 2019	592	509	894	395	2,390
Additions	11	102	36	39	188
Disposals	(10)	(51)	(29)	-	(90)
Balance at 31 December 2020	593	560	901	434	2,488
Accumulated depreciation					
Balance at 1 January 2019	(255)	(390)	(621)	(259)	(1,525)
Charge for the year	(94)	(37)	(80)	(24)	(235)
Disposals	157	70	84	14	325
Balance at 31 December 2019	(192)	(357)	(617)	(269)	(1,435)
Charge for the year	(116)	(55)	(97)	(39)	(307)
Disposals	4	51	29	-	84
Balance at 31 December 2020	(304)	(361)	(685)	(308)	(1,658)
Carrying amounts					
At 1 January 2019	344	90	222	82	738
At 31 December 2019	400	152	277	126	955
At 31 December 2020	289	199	216	126	830

As at 31 December 2020, the Organization has not pledged any property or equipment as collateral (2019: nil).

# 10. INTANGIBLE ASSETS

	Software
Cost	
Balance at 1 January 2019	432
Additions	42
Impairment	(3)
Balance at 31 December 2019	471
Additions	61
Impairment	-
Balance at 31 December 2020	532
Accumulated amortization	
Balance at 1 January 2019	(150)
Amortization for the year	(21)
Impairment	3
Balance at 31 December 2019	(168)
Amortization for the year	(27)
Disposal	-
Balance at 31 December 2020	(195)
Carrying amounts	
At 1 January 2019	282
At 31 December 2019	303
At 31 December 2020	337

## 11. RIGHT OF USE ASSET AND LEASE LIABILITY

76

1,073

	Building
Cost	
As at January 1, 2020	1,418
Additions	510
Disposals	(101)
As at December 31, 2020	1,827
Accumulated depreciation	
As at January 1, 2020	393
Charge	398
As at December 31, 2020	791
Net book value as at	
December 31, 2020	1,036
	Lease liability
Lease Liability as at January 1, 2020	1,051
Additions	510
Disposals	(101)
-Covid-19-Related Rent Concessions	(23)
- Less lease payments	(440)

+ Interest on Lease Liabilities

Lease liability as at December 31, 2020

#### Maturity of lease liability

Later than five years	-
Later than one year and not later than five years.	688
Not later than one year	385

The Organisation leases several assets which consist of premises. The average lease term is 4 years.

The Organisation does not face a significant liquidity risk with regard to its lease liabilities. Lease liabilities are monitored within the Organisation's treasury function.

All lease obligations are denominated in currency units.

Total cash outflow for leases in 2020 was EUR 440. (2019: EUR 44)

Additionally, as discussed in note 4, the Organisation has benefited from an average of four month waiver of lease payments on several of its branch lease. The waiver of lease payments of EUR 23 and the respective decrease in the lease liability, has been accounted for as other income in profit or loss.

## 12. BORROWINGS

As at 31 December 2020 and 2019, borrowings of the Organization are composed as follows:

	Interest rate	31 December 2020	31 December 2019
ResponsAbility	4.15% -4.70%	3,833	1,667
Triple Jump	4.35% - 5.50%	6,000	6,000
Symbiotics	4.15% - 4.70%	2,500	3,000
Finance In Motion	3.42% - 4.68%	6,500	4,680
Frankfurt School FSFS	4.15% - 5.00%	1,000	2,000
Blue Orchard	4.90%	1,000	3,000
Microvest	4.70%	1,500	3,000
Banka per Biznes BpB	5.80% - 6.50%	-	1,040
CARITAS Switzerland	1%	85	85
Banka Ekonomike	5.70%	83	250
DWM	5% - 5.70%	6,000	3,000
IFC	4.95% - 6.12%	3,600	3,200
INCOFIN	5.00%	2,000	2,000
EBRD	5.20%	1,250	2,250
		35,351	35,172
Interes i përllogaritur		228	237
Tarifa e shtyrë		(240)	(217)
Gjithsej		35,339	35,192

The total interest expense for these borrowings in 2020 is EUR 1,928 million (2019: EUR 2,052 million).

	2020	2019
Principal outstanding at 1 January	35,172	32,528
Disbursements during the year	16,500	20,456
Repayments during the year	(16,320)	(17,812)
Principal outstanding 31 December	35,352	35,172
Accrued interest and fees at 1 January	20	203
Interest expense	1,928	2,052
Interest paid	(1,961)	(2,235)
Accrued interest and fees at 31 December	(13)	20
Total	35,339	35,192

As at 31 December 2020 all the loan payments are made on time.

As at 31 December 2020 the Organization is in compliance with financial covenants attached to the agreements with borrowers.

## 13. PROVISIONS

	31 December 2020	31 December 2019
Legal claims	218	233
Other provisions for losses	7	7
As at December 31	225	240

## 13. PROVISIONS (CONTINUED)

Provisions for legal claims are mainly related to ongoing court cases brought by former employees against the Organization.

Other provisions for losses of EUR 7 (2019: EUR 7), relates to legal cases that were won by the Organization in the past and were subsequently appealed by third parties, which management believes that will be lost.

Movements in the provision charge are as follows:	31 December 2020	31 December 2019
At 1 January	240	213
Provision charge	(15)	27
At 31 December	225	240

## 14. OTHER LIABILITIES

	31 December 2020	31 December 2019
Accrued expenses	28	28
Withholding tax on interest	33	36
Pension contributions and personal income tax payable	38	58
Income Tax payable	94	56
Accounts payable	52	70
Other payables	61	6
Total	306	254

# 15. INTEREST INCOME

	31 December 2020	31 December 2019
Interest income from loans and advances	9,671	9,350
Interest income from banks	12	53
Total	9,683	9,403

At 31 December 2020, the Organization has accrued interest of EUR 93 (2019: EUR 65) for past due loans.

## 16. OTHER INCOME

	31 December 2020	31 December 2019
Recoveries from loans written off	255	279
Proceeds from sale of fixed assets	12	52
Other operating income	31	14
Total	298	345

## 17. PERSONNEL EXPENSES

	31 December 2020	31 December 2019
Wages and salaries	2,720	2,811
Compulsory social and health insurance	142	156
Other	102	180
Total	2,964	3,147

At 31 December 2020, the Organization employed 244 employees (2019: 251).

# 18. ADMINISTRATIVE EXPENSES

	31 December 2020	31 December 2019
Security	171	149
Utilities	137	135
Legal, consultancy and professional fees	169	239
Repairs and maintenance	49	63
Communication	102	109
Board compensation and travelling	64	86
Fuel and parking	41	65
Advertisement (Marketing expenses)	68	126
Office supplies	48	57
Insurance	53	33
Staff development	10	23
Travel	3	6
Accommodation	1	3
Representation expenses	2	6
Tax interest and penalties	-	1
Other	25	95
Other	943	1,196

#### 19. INCOME TAX

	<b>31 December 2020</b>	<b>31 December 2019</b>
Profit before tax	1,942	2,200
Non-deductible expenses	614	374
Taxable profit	2,556	2,574
Income tax	256	257
Effective tax rate	13.16%	11.70%

Following the decision of Organization Board that starting from year 2018, the Organization recognises and pays Income tax voluntarily despite the Public Benefit Status. Income tax expense for the year December 31, 2020 was EUR 256 (2019: EUR 257).

Following the renewal of the Public Benefit Status in 2017, the Organization was not liable to pay income tax, and was exempted from income tax. The Board of Directors decided to voluntarily terminate the Public Benefit Status from 2018 onwards, consequently Corporate income tax is applied at the rate of 10%.

## 20. RELATED PARTY TRANSACTIONS

The Organization has related party relationships with its directors and executive officers. As described in Note 1, the Organization is a Non-Governmental Organization. Therefore, there is no ultimate parent or shareholders.

## Transactions with related parties

A summary of remuneration and benefits of directors and key management for the years ended 31 December 2020 and 2019 is as follows:

	Remunera- tion	Other expenses	Remunera- tion	Other expenses
Executive Management	207	4	209	8
Board of Directors	39	25	39	47
Total	246	29	248	55

### 21. COMMITMENT AND CONTINGENCIES

#### Legal

Except for provisions created as at 31 December 2020 (see note 13), management believes that there are no other litigations or claims brought by third parties that may result in significant future cash outflows or losses in the future.

### 22. FINANCIAL RISK MANAGEMENT

#### 22.1 Introduction and overview

The Organization has exposure to the following risks from its use of financial instruments:

- credit risk
- liquidity risk
- market risk

This note presents information about the Organization's exposure to each of the above risks, the Organization's objectives, policies and processes for measuring and managing risk, and the Organization's management of capital. Further quantitative disclosures are included throughout these financial statements.

### Risk management framework

Credit risk is the risk of financial loss to the Organization if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Organization's loans and advances to customers and other banks. For risk management reporting purposes, the Organization considers all elements of credit risk exposure (such as individual obligor default risk, country and sector risk). The Organization's primary exposure to credit risk arises through its loans and advances. The amount of credit exposure in this regard is represented by the carrying amounts of the assets. The Organization has no significant exposure to any individual customer or counterparty. The maximum exposure to credit risk is represented by the carrying amount of each financial asset. The Board of Directors has delegated responsibility for the management of credit risk to the management. Regular audits of business units and credit processes are undertaken by the Internal Audit Department.

#### 22.2 Credit risk

### Allowances for impairment

The Organization establishes an allowance for impairment losses that represents its estimate of incurred losses in its loan portfolio. This allowance refers to a collective loan loss allowance established for groups of homogeneous assets in respect of losses that have been incurred but have not been identified on loans subject to individual assessment for impairment.

## Loans with renegotiated terms

Loans with renegotiated terms are loans that have been restructured due to deterioration in the borrower's financial position and where the Organization has made concessions that it would not otherwise consider.

Once the loan is restructured, it must be classified at the minimum substandard category or worse and will continue to be classified at the same category until stable performance is observed (regarding repayment of principal and interest as per repayment schedule). As at 31 December 2020, the loans with renegotiated terms are EUR 241 (2019: EUR 249). The impairment allowance for loans with renegotiated terms as at 31 December 2020 is EUR 83 (2019: EUR 91).

## 22. FINANCIAL RISK MANAGEMENT (CONTINUED)

## 22.1 Credit risk (continued)

### Write-off policy

The Organization writes off a loan (and any related allowances for impairment losses) when Management determines that the loan is uncollectible. This determination is reached after considering information such as the occurrence of significant changes in the borrower's financial position such that the borrower can no longer pay the obligation, or that proceeds from collateral will not be sufficient to pay back the entire exposure. For small balance standardized loans, write off decisions are generally based on a product specific past due status. Loans are generally written off when they are overdue more than 365 days (2019: 365 days), and no repayment has been made during the last six months. The total amount of loans written-off is presented in Note 7. Total recoveries from loans written off are presented in Note 7.

The classification of loans and the average nominal interest rates by type are as follows:

	31 December 2020	Interest rate	31 December 2019	Interest rate
Agriculture	8,112	18.1%	7,818	20.2%
Consumer	11,632	21.6%	12,638	23.9%
Housing	18,816	19.7%	19,404	22.3%
Individual Business	9,612	18.4%	10,349	20.8%
	48,172		50,209	

#### a. Financial assets impairment

Under IFRS 9, KEP Trust recognizes an impairment allowance measured for the expected credit losses (ECLs) at each reporting date for all its financial assets measured at amortized costs (AC), which include:

- Loans to customers, and
- Deposits with Banks

Additionally, impairment requirements under IFRS 9 apply to the following groups of credit risk exposures, which are not applicable for KEP Trust at the date of this policy:

- 1. Financial assets measured at fair value through other comprehensive income (FVOCI) other than investments in equity instruments elected to FVTOCI option upon the initial recognition
- 2. Loan commitments not measured at fair value through profit or loss (FVPL);
- 3. Financial guarantee contracts to which IFRS 9 is applied and that are not accounted for at fair value through profit or loss; and
- 4. Lease receivables that are within the scope of IFRS 16, Leases, and trade receivables or contract assets within the scope of IFRS 15.

This policy will address the main principles for recognition of expected credit losses for loans to customers and deposits with banks measured at amortized costs. Principles and requirements introduced for measuring ECL of loans to customers (referred as "loans"), are applicable to deposits with banks proportionate with their complexity and time-to-maturity.

## 22. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 22.1 Credit risk (continued)

## a. Main principles

Measurement of the ECLs pattern reflects the general pattern of deterioration in the credit quality, expressed in terms of significant increase in credit risk.

When the loans are initially originated, loss allowance is measured at an amount equal to 12-month expected credit losses. When the instrument's risk of default has significantly increased since its origination, KEP Trust measure loss allowance at an amount equal to lifetime expected credit losses.

### b. The three-stage model

IFRS 9 general approach to impairment and interest revenue recognition can be summarized in the following three-stage model, where transfers from one stage to another depend on the changes in credit risk since origination until credit defaults.

Stage 1	Stage 2	Stage 3	POCI		
Newly originated financial assets non-credit-impaired	Existing financial assets with	Credit impaired	Credit impaired financial assets at acquisition		
Existing financial assets with no significant increase in risk since origination	mificant increase in risk since default)		Credit impaired finan- cial assets at origination		
Recognition of expected credit losses					
12-month expected credit losses	Lifetime expected credit losses	Lifetime expected credit losses	Cumulative changes in lifetime ECL		
Interest revenue					
Effective interest on gross carrying amount	Effective interest on gross carry- ing amount	Effective interest on amortized cost	Interesi efektiv i rregul- luar i kredisë për koston e Credit-adjusted effective interest on amortized cost amortizuar		

#### Significant increase in credit risk (referred also as risk of default)

Significant increase in the risk of default and default itself are key determinants for calculation of the expected credit losses.

At each reporting date, KEP assess whether there has been a significant increase in credit risk by comparing:

- I. the risk that the loan will default at the reporting date with
- II. the risk of default assessed at initial recognition of the loan.

When performing this assessment KEP consider reasonable and supportable forward-looking and historical information for individual loans, or group of loans when reasonable and supportable information is not available on an individual basis. **Guidelines on Stage Classification** lists information used by KEP in assessing whether credit risk has significantly increased at the reporting date.

What constitutes significant increase in credit risk is neither not specifically defined by IFRS 9. Instead, the Standard provides guiding principles, allowing the Entity make its own judgments and conclusions in line with its credit risk management practices.

## 22. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 22.1 Credit risk (continued)

#### a. Definition of default

Under IFRS 9, the Organization will consider a financial asset to be in default when the credit client is more than 90 days past due on any of the outstanding loans at the reporting date.

- a. the borrower is assessed as unlikely to pay its credit obligations in full without realization of collateral, regardless of the existence of any past-due amount or of the number of days past due;
- b. The loans are credit impaired as defined in IFRS 9 requirements and linked with unlikeliness to pay
- c. The loan(s) of the credit client is(are) restructured within the last 4 months, due to financial difficulties evidenced by delays of more than 90 days in past due on any of the outstanding loans before the restructuring event.

Groups of related clients are all classified 'in default', when the debtor being classified as in default has a material effect on the repayment capabilities of the other related debtors belonging to the same group.

Any deviation from the above rules should be very well supported and documented.

### b. Unlikeliness to pay

## Unlikeliness to pay includes the following:

- KEP Trust puts the credit obligation on non-accrued status;
- KEP Trust recognizes a specific loss due fact known on the client's ability to repay the loan;
- KEP Trust considers to sell the credit obligation at a material credit-related economic loss;
- KEP Trust consents to a distressed restructuring of the loan where this is likely to result in a material forgiveness, or postponement, of principal, interest or, where relevant fees:
- KEP Trust has filed for the client's bankruptcy or a similar order (legal procedures against the client have started);

• the client has sought or has been placed in bankruptcy or similar protection where this would avoid or delay repayment of a credit obligation to KEP;

Events that may indicate unlikeness to pay or existence of credit impaired financial instrument are presented in below. The list is not exhaustive.

Credit – impaired triggers	Non-performing UTP events	
	the entity has called any collateral including a guarantee	
	lawsuit, execution or enforced execution in order to collect debt	
	license of the borrower is withdrawn	
	the borrower is a co-debtor when the main debtor is in default or a guarantor of a debtor in default.	
	Postponements/ extensions of loans beyond economic lifetime	
	multiple restructurings on one exposure	
	a borrower's sources of recurring income are no longer available to meet the instalment payments; customer becomes unemployed and repayment is unlikely	
	the borrower's overall leverage level has significantly increased or there are justified expectations of such changes to leverage; equity reduced by 50% within a reporting period due to losses	
	for exposures to an individual: default of a company fully owned by a single individual where this individual provided the institution with a personal guarantee for all obligations of the company	
	a financial asset was purchased or originated at a material discount that reflects the deteriorated credit quality of the debtor	

# 22. FINANCIAL RISK MANAGEMENT (CONTINUED)

## 22.1 Credit risk (continued)

## a. Unlikeliness to pay (continued)

Credit – impaired triggers (continued)	Non-performing UTP events (continued)		
	for retail exposures where the default definition is applied at the level of an individual credit facility, the fact that a significant part of the total obligation of the obligor is in default		
	debt service coverage ratio indicates that debt is not sustainable		
	loss of major customer or tenant		
	material decrease of turnover/operating cash flows (20%)		
	connected customer has filed for bankruptcy		
	restricted or qualified opinion of external auditor		
	it is expected that a bullet loan cannot be refinanced at current market conditions		
	disappearance of refinancing options		
	fraud cases		
b) a breach of contract such as default or past due event	the borrower has breached the covenants of a credit contract		
c) the disappearance of an active market for that financial asset because of financial difficulties	disappearance of an active market for the debtor's financial instruments		

d) the lender, for economic or legal reasons relating to the borrower's financial difficulty, grants the borrower a concession that the lender would not otherwise consider	credit institution stops charging of interest (also partially or conditionally)	
	direct write-off	
	write-off against loss allowance	
	claim sold with loss which is credit-related	
	restructuring with a material part which is forgiven (net present value (NPV) loss)	
	restructuring with conditional forgiveness	
e) it is becoming probable that the borrower will enter bankruptcy or other financial reorganization	credit institution or leader of consortium starts bank- ruptcy/insolvency proceedings	
	out-of-court negotiations for settlement or repayment (e.g. stand-still agreements)	
	obligor has filed for bankruptcy or insolvency	

### b. Measurement of expected credit losses

Expected credit losses are a probability-weighted estimate of credit losses over the expected life of the loans. KEP measures the expected credit losses in a way that reflects:

- an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes;
- the time value of money; and
- reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

## 22. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 22.1 Credit risk (continued)

#### a. Period over which to estimate expected credit losses

KEP measures the expected credit losses over the maximum period exposed to credit risk. For KEP loans, such period, would be contractual period KEP has a present contractual obligation to extend credit.

However, for some accounts/deposits with banks, period over which KEP is exposed to credit risk may be longer than their contractual term due to the following characteristics:

- a. the deposits do not have a fixed term or repayment structure and are usually repaid on demand;
- b. the contractual ability to cancel the contract or recall the deposit is not mitigated by KEP Trust's normal credit risk management actions. In such cases, to determine the maximum period of exposure to credit risk, KEP considers factors such as historical information and experience about:
  - the period over which KEP Trust was exposed to credit risk on similar deposits;
  - Time from significant increase in credit risk to default on similar deposits; and
  - Potential recall of the amounts deposited when credit risk of the bank has increased.

#### b. Probability-weighed scenario

The purpose of estimating expected credit losses is neither to estimate a worst-case scenario nor to estimate the best-case scenario. Instead, an estimate of expected credit losses consistently reflects the possibility that a credit loss occurs and the possibility that no credit loss occurs even if the most likely outcome is no credit loss.

#### c. Consideration of time value of money

Expected credit losses are discounted to the reporting date using the discount rate provided below.

Instrument	Discount rate to be used		
Fixed rate financial asset	Effective interest rate determined at initial recognition		
Variable rate financial asset	Current effective interest rate		
Purchased or originated credit impaired asset	Credit-adjusted effective interest rate determined at initial recognition		
Lease receivable	Same discount rate used to measure lease receivables		
Loan commitments	Effective interest rate of an approximation of it that will be applied when recognising the financial asset resulting from the loan commitment		
Loan commitments and financial guarantee contracts for which effective interest rate cannot be determined	A rate that reflects current market assessment of the time value of money and specific risks to the cash flows (unless adjustment has been made for the cash flows)		

#### d. Consideration of collateral

For the purposes of measuring expected credit losses, KEP considers the amount and timing of cash expected from the foreclosure of the collaterals, when these can be reliably measured for individual loans or group of loans.

## e. Reasonable and supportable information

KEP considers reasonable and supportable information is that which is reasonably available at the reporting date without undue cost or effort, including information about past events, current conditions and forecasts of future economic conditions. Information that is available for financial reporting purposes is considered to be available without undue cost or effort.

## 22. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 22.1 Credit risk (continued)

## Special considerations

#### a. Modification of financial instruments

In some circumstances, the restructuring or modification of the contractual cash flows of a financial asset can lead to the derecognition of the existing loans in accordance with IFRS 9 derecognition requirements.

### KEP Trust derecognizes a loan when:

- a. the contractual rights to a portion or full cash flows from the loan has expire, or
- b. it transfers the loan and the transfer qualifies for derecognition.

#### b. Derecognition rules

KEP Trust has set specific rules in order to assess whether derecognition should be performed. In this context the below criteria should be assessed.

- change of debtor
- change of currency
- debt consolidation of multiple loans into one loan or vice-versa
- Write-offs partial or not

In case at least one of the above criteria is present, derecognition should be performed.

On derecognition of a loan in its entirety, the difference between:

- the carrying amount (measured at the date of derecognition) and
- the consideration received (including any new asset obtained less any new liability assumed) be recognised in profit or loss.

#### c. Modification that leads to derecognition

When the modification results in the derecognition of the existing loan(s) and the subsequent recognition of a new modified loan, KEP classify this new loan either as **POCI** or **Stage 1** depending on the fact whether the new loan is credit-impaired (see paragraph 2.4.4 below).

For originated credit-impaired loans, expected credit losses shall be discounted using the credit-adjusted effective interest rate determined at initial recognition.

At the reporting date, KEP Trust only recognise the cumulative changes in lifetime expected credit losses since initial recognition as a loss allowance for purchased or originated credit-impaired financial assets.

#### d. Credit-impaired loans

Derecognition of assets already classified as "Credit Impaired" triggered by modifications including change of debtor may not lead to the recognition of a Purchased or Originated Credit Impaired (POCI) following an assessment to verify that:

- a. the New Debtor has improved credit rating as compared to the previous, and
- a. the New Debtor is not in financial difficulty, and
- a. the New Debtor's expected cash flows are sufficient

More analysis for the POCI is described in the Classification and Measurement Policy.

#### e. Modification that does not lead to derecognition

When contractual cash flows on a loan have been renegotiated or otherwise modified and such has not lead to derecognition of the loan, KEP assesses whether there has been a significant increase in credit risk since initial recognition on the basis of all reasonable and supportable information that is available without undue cost or effort, which includes but not limit to:

- information about the circumstances that led to the modification:
- credit repayment history before the medication (missed or irregular payments);

## 22. FINANCIAL RISK MANAGEMENT (CONTINUED)

## 22.1 Credit risk (continued)

#### Expected Credit Loss model

#### a. Impairment methodology

For the purposes of ECL measurement, KEP performs the necessary model parameterization based on observed point-in-time data on a granularity of quarterly time intervals, which is considered appropriate for the circumstances. The ECL calculations are based on the following input parameters:

**Probability of Default (PD):** This expresses the likelihood of default assessed on the prevailing economic conditions at the reporting date, adjusted to take into account estimates of future economic conditions that are likely to impact the risk of default, over a given time horizon, i.e. over 12-month for **Stage 1** loans and over the entire lifetime for **Stage 2** loans.

**Exposure at Default (EAD):** This is an estimate of the exposure at a future default date, taking into account expected changes in the exposure after reporting date, including repayments of principal and interest and expected drawdowns on committed facilities.

**Loss Given Default (LGD):** This represents an estimate of the loss arising on a default event. It is based on the difference between the contractual cash flows due and those that the lender would expect to receive, including from any collateral. It is usually expressed as a percentage of the EAD.

**Cure Rate:** This expresses the likelihood of exit from Stage 3 status.

**Discount Rate:** This is used in the discounting of an expected credit loss to a present value at the reporting date. **See section I. j)** 

### The following table illustrates how the model applies to the different stages:

Stage	Level	PD	LGD	EAD
Stage 1	Collective	12-months PD (adjusted for macro-economic conditions)	Lifetime losses	Exposure at default over the next 12 month
	Individual	Not applicable or applied in limited circumstances*		
Stage 2	Collective	Lifetime PD (adjusted for macro-economic conditions)	Lifetime losses	Exposure at default over the remaining lifetime
	Individual	Not applicable or applied in limited circumstances*		
Stage 3	Collective	PD equals 1, because default event has occurred	Lifetime losses depending on the point of the recov- ery cycle	Exposure in default at the reporting date
	Individual	N/a	Estimated future cash flows dis-counted at the reporting date	Exposure in default at the reporting date

<sup>\*</sup>Individual assessment of the PiT probability of default and the lifetime losses is inherently difficult when there is no objective evidence of impairment. However, for significant exposures classified in Stage 1 and Stage 2, KEP may wish to corroborate LGD assessed on a collective basis to the expected recovery from the collateral foreclosure strategy in a default event.

#### Exposure at default

EAD is an assessment of the exposure that will default as a result of a default event. Assessment of EAD differs depending on whether default has or has not occurred.

## 22. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 22.1 Credit risk (continued)

a. Expected Credit Loss model (continued)

#### Default has occurred (exposure in default – EID)

When default has occurred (typical for Stag 3), the exposure in default is a known amount, which includes outstanding loan principal, accrued interest, accrued penalties, and other receivables arising from the loan contract such as: insurance fees, prepaid bailiff fees etc.

### Default has not occurred (exposure at default – EAD)

When default has not occurred, the EAD is a reasonable estimate of the exposure at a future default date. In cases of newly originated loans not credit-impaired, or existing loans not subject to significant increase in credit risk, the exposure at default would be assessed over a period a period of 12 month from the reporting date. EAD could be the gross carrying amount at the reporting date or a later date depending on the point in time the default occurs.

In cases where there has been a significant increase in credit risk, KEP assesses the probability that the loan will default in any of the forthcoming years until its contractual maturity.

KEP's consideration for point in time EAD are summarized as follows depending on the stage classification of the loans to customers and bank deposits:

Stage 1	The gross carrying amount at the reporting date
	The gross carrying amount at the reporting date and at each forthcoming anniversary until maturity of the loan.
Stage 2	In normal credit recovery cycle where cash is recovered in accordance with the payment plan, EAD is expected to decrease as time approaches maturity date.
	The gross carrying amount at the reporting date.
Stage 3	In normal recovery cycle where cash is recovered in small payments over the recovery cycle after default, EAD is expected to decrease as months in default increase
POCI	The net carrying amount at the reporting date

In line with IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors, in preparation of its annual financial statements due for submission on 30 April, KEP consider repayments of principal and interest and expected drawdowns on committed facilities granted prior to year-end, until 31st of March subsequent to the 31st December of the reporting year.

#### Individual vs. collective assessment

KEP assesses ECL on individual basis for all outstanding loans in default exceeding 10 EUR. Such would include all loans classified in Stage 3 or as POCI and individually exceeding 10 EUR.

KEP performs collective assessment of the:

- PDs and LGDs for all loans classified in Stage 1 and Stage 2, and
- LGD of all loans classified in Stage 3 or as POCI with an outstanding exposure less than 10 EUR.

# Grouping of loans

#### Collective assessment of PD

For the purpose of a collective assessment of PDs, loans are grouped on the basis of similar credit risk characteristics that are indicative of the debtors' ability to pay all amounts due according to the contractual terms. Such may include the basis of a credit risk evaluation or grading process that considers product type, customer type, collateral type, past-due status and other relevant factors.

# 22. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 22.1 Credit risk (continued)

a. Expected Credit Loss model (continued)

### Grouping of loans (continued)

In consideration to credit risk profile of its loans, KEP has selected to group loans based on:

- 1. The loan purpose (business, agro, housing and consumer) and
- 2. The collateral requirements for the borrower assessed based on the loan amount granted.

In line with Credit risk manual loans KEP requires collateral for all loans granted with an amount in exceed of EUR 3,000. Accordingly, this amount is a key determinant to the risk of the loan, depending on whether the loan is secured by collateral or not.

Based on the criteria adopted KEP loans are grouped as follows for the purpose of PD modelling:

Business > 3000	Business loans granted in an amount in exceed of EUR 3,000
Business <= 3000	Business loans granted in an amount equal or lower than EUR 3,000
Agro > 3000	Agro loans granted in an amount in exceed of EUR 3,000
Agro <= 3000	Agro loans granted in an amount equal or lower than EUR 3,000
Housing > 3000	Housing loans granted in an amount in exceed of EUR 3,000
Housing <= 3000	Housing loans granted in an amount equal or lower than EUR 3,000
Consumer > 3000	Consumer loans granted in an amount in exceed of EUR 3,000
Consumer <= 3000	Consumer loans granted in an amount equal or lower than EUR 3,000

### Collective assessment of LGD

For the purpose of a collective assessment of LGDs, loans are group on the basis of:

- the recovery cycle for non-performing loans, and / or
- the collateral type (i.e. house financed by the loan).

In consideration to these criteria, KEP considers PD groups enumerated above appropriately reflecting the recovery cycle for non-performing loans.

KEP reviews on annual basis the above presented limits and criteria to ensure that they remain valid following possible changes in the loans portfolio size and composition.

### Individual assessment of ECL

KEP assesses individual exposures when reasonable and supportable information is available without undue cost. Such would require individual forecast of timing and extend of cash shortfalls considering at least two scenarios:

- 1. the scenario that results in a loss and
- 1. the scenario that results with no loss.

### Consideration of multiple scenarios

The impairment is a probability-weighted amount that is determined by evaluating the outcomes of two or more different economic scenarios applied by KEP for measuring expected credit losses. KEP considers variability of cash flows to different economic factors in a multiple-scenario analysis.

Probabilities of the scenarios are determined by KEP, given that there are reasonable and available information. These probabilities are reviewed annually and amended accordingly depending on the economic outlook and/or other relevant information.

#### (I) Cash Flows received from the Borrower

In the context of the Impairment Assessment, KEP estimates the future cash flows of the borrower/business which will be available to serve the debt. In more detail, these cash flows are determined by KEP's collection unit and credit risk unit responsible for developing an expectation of recovery cash flows by taking into consideration relevant available information such as financial information and future plans.

### 22.1 Credit risk (continued)

a. Expected Credit Loss model (continued)

## Consideration of multiple scenarios (continued)

#### (II) Liquidation of Collaterals

In order for KEP to determine the recoverable amount of collaterals, it considers the indicative following series of information if available:

- Market value of the collateral
- Appraisal date
- Price Indexation
- Time to sale
- Forced sale discount (auction discount)
- Sale cost haircut (i.e. liquidation cost)
- Prior Liens
- Preferential rights

The forced sale discount and the sale cost haircut are also applied on the market value of the collateral, without taking into account any prior liens or preferential rights. Based on the parameters mentioned above, the recoverable amount per collateral and per loan facility is calculated. Afterwards, the recoverable amount of the collateral per facility is discounted back based on the estimated time to recovery and the effective interest rate. In the case of repossession of collaterals, KEP discounts further the cash flows considering the timing of the realization of these cash flows and the time to sell the repossessed collateral.

#### Collective assessment of ECL

KEP measures ECLs on a collective basis for portfolios where less borrower – specific information is available such as retail exposures and some exposures to small and medium – sized enterprises. This incorporates borrower - specific information such as delinquency days, collective historical experience of credit losses and forward looking information.

For the calculation of the impairment amount of loans assessed on a collective basis, statistical methods are used, based on credit risk parameters. The calculation of 12-Month and Lifetime ECL, for all portfolios, is depicted below:

### Stage 1 - 12 months ECL

For Stage 1 loans, time of exposition to credit risk is considered for over the forth-coming 12 months.

# Stage 2 - Lifetime ECL

For stage 2 loans, period over which to measure ECL is the maximum period over which KEP is exposed to credit risk. This could be the maximum contractual period over which KEP is exposed to credit risk (i.e. period until the loan is fully repaid, typically the remaining time until contractual maturity) or a longer period.

# Stage 3 - Lifetime ECL

Loans classified in stage 3 have already defaulted; hence, probability of default equals 1. Expected credit losses is measured as the ultimate loss after consideration of all potential repayments over the recovery horizon, reflected by the LGD in each month in default.

# Forward-looking and macro-economic adjustment

KEP considers the potential impact of the forward-looking macroeconomic and financial factors into the PD assessment over the 12 months and Lifetime in line with PD Macro-modeling Guidelines.

#### 22.1 Credit risk (continued)

a. Expected Credit Loss model (continued)

Consideration of multiple scenarios (continued)

#### ECL assessments for bank deposits

# Stage 1

For the calculation of the impairment amount of bank deposits KEP applies statistical methods based on credit risk parameters developed by Moody's Annual Default Study: Corporate Default and Recovery Rates.

# Stage 2

The variables at each reporting date represent as described below:

If there is a significant increase in credit risk associated with a specific bank deposit comparing to the acquisition date, then expected credit losses for the full lifetime of the debt instrument are recognized.

If the expected maturity is shorter than 12m then the 12 month PD is adjusted accordingly for the remaining maturity.

# Stage 3

If the credit risk of a debt instrument increases to the point that it is considered to be credit impaired, the lifetime PD equals to 1 and KEP estimates lifetime ECLs based on the LGD, the notional amount and the accrued interest. Under stage 3 (where a credit event has occurred), interest income is calculated on the amortized cost (i.e. the gross carrying amount adjusted for the impairment allowance).

#### Transition considerations

#### Loans to customers

At the date of initial application of IFRS 9, KEP could not determine whether there has been a significant increase in credit risk since initial recognition for the loans originated on or before 30 September 2018, without undue cost or effort. In line with IFRS 9 transition requirements, KEP recognizes a loss allowance at an amount equal to lifetime expected credit losses at each reporting date until these loans are derecognized. After the date of initial application, KEP uses reasonable and supportable information that is available without undue cost or effort to determine whether credit risk has significantly increased for all loans originated on or after 1 October 2018.

### Bank deposits

At the date of initial application, KEP uses reasonable and supportable information that is available without undue cost or effort to determine the credit risk at the date that a bank deposit was initially recognized and compare that to the credit risk at 1 January 2018.

# 22. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 22.1 Credit risk (continued)

Information on loans by sector and type of collateral as at 31 December 2020 and 2019, is as follows:

In EUR	Agriculture	Consumer	Housing	Individual Business	Total
Secured loans					
Vehicles	2,028	166	3,250	1,948	7,392
Real estate	-	-	42	88	130
Goods	2,075	392	3,068	2,317	7,852
Un-secured loans	4,010	11,073	12,456	5,259	32,798
Total loans and advances to customers	8,113	11,631	18,816	9,612	48,172

In EUR	Agriculture	Consumer	Housing	Individual Business	Total
Secured loans					
Vehicles	2,166	159	3,644	2,447	8,416
Real estate	0	-	42	131	173
Goods	1,379	186	1,898	1,881	5,344
Un-secured loans	4,273	12,293	13,820	5,890	36,276
Total loans and advances to customers	7,818	12,638	19,404	10,349	50,209

The Organization holds collateral against loans and advances to customers in the form of mortgages, vehicles and goods.

	31 December 2020	31 December 2019
Vehicles	13,881	14,302
Real estate	812	1,233
Goods	9,900	7,576
	24,593	23,111

# 22.2 Credit risk (continued)

Analysis by credit quality of loans outstanding at 31 December 2020 is as follows:

In EUR	Agriculture	Consumer	Housing	Individual Business	Total
Neither past due nor impaired					
Loans to individuals below 3,000 EUR	823	11,436	4	-	12,263
Loans to individuals over 3,000 EUR	7,276	61	18,774	9,588	35,699
Total neither past due nor impaired	8,099	11,497	18,778	9,588	47,962
Past due but not impaired					
• less than 30 days overdue	72	120	229	154	575
• 30 deri 90 ditë me vonesë	58	146	184	115	503
• 30 to 90 days overdue	45	195	178	129	547
• 181 to 360 days overdue	66	128	154	120	468
• over 360 days overdue	87	108	165	110	470
Total past due but not impaired	328	697	910	628	2,563
Loans individually determined to be impaired (gross)					
• less than 30 days overdue	-	-	10	18	28
• 30 to 90 days overdue	-	-	-	14	14
• 91 to 180 days overdue	-	-	-	-	-
• 181 to 360 days overdue	-	-	-	-	-
• over 360 days overdue	-	-	-	-	-
Total individually impaired loans (gross)	-	-	10	32	42
Less impairment provisions	314	563	882	636	2,395
Total loans and advances to customers	8,113	11,631	18,816	9,612	48,172

#### 22.1 Credit risk (continued)

On March 16, 2020, as an emergency measure regarding pandemic COVID-19, the Central Bank of Kosovo issued a decision 12-09 / 2020 on the temporary suspension of the implementation of certain provisions of the seven regulations on the supervision of lending institutions:

- Paragraph 3 of Article 3 (Credit risk management system)
- Article 6 (Credit classification)
- Article 7 (Reprogramming of credit exposures)
- Article 13 (Provisions for securing loan losses)

On November 26, 2020, the Central Bank of Kosovo issued Decision 64-30 / 2020 for the abrogation of Decision no. 12 - 09/2020 on the temporary suspension of the applicability of certain provisions of the seven supervisory regulations of lending institutions.

The effects of the COVID-19 pandemic on the Organization's financial statements are regularly monitored by the Management. While preparing the financial statements as at 31 December 2020, the Organization reflected the possible effects of the COVID-19 outbreak on the estimates and judgements used in the preparation of the financial statements. Management takes the necessary precautions in order to keep the negative effects under control and to be affected at the minimum level. The approach preferred for the period of 31 December 2020, will be revised in the following reporting periods, considering the effect of the pandemic and future expectations.

As at 31 December 2020, considering the possible effects of COVID-19 the data obtained with the principle of best effort were reflected to the estimates and assumptions used in the calculation of expected credit losses with the best estimation method.

As at December 31, 2020, the restructured loans according to the Guideline for loan restructuring due to COVID 19 dated 08 June 2020 which was repealed with that of 27 August 2020 issued by the CBK are EUR 1,030 and the depreciation fund for these loans is EUR 293.

# 22.2 Liquidity risk

Liquidity risk is the risk that the Organization will encounter difficulty in meeting obligations from its financial liabilities.

The Organization's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Organization's reputation.

The Organization's liquidity position is monitored by the Finance Department on a weekly and monthly basis and directly by the management systematically, through managing cash availability for loan disbursement and ensuring adequate funds, available for each account, based on expected inflows and outflows to meet the Organization's obligations. Internal policies on liquidity risk management are aligned with the regulation "On the management of liquidity risk in microfinance institutions", approved by the Central Bank of Kosovo on 29 August 2013.

# 22. FINANCIAL RISK MANAGEMENT (CONTINUED)

# 22.1 Liquidity risk (continued)

# Exposure to liquidity risk

Borrowings are the main source of funding for the Organization. The Organization strives to maintain a balance between continuity of funding and flexibility through the use of liabilities with a range of maturities. The Organization continually assesses liquidity risk by identifying and monitoring changes in funding required to meet business goals and targets set in terms of the overall the Organization strategy.

In addition, the Organization holds a portfolio of liquid assets as part of its liquidity risk management strategy. The following table shows the Organization's financial liabilities on the basis of their earliest possible contractual maturity:

	Up to 1 month	1 to 6 months	6 months to 1 year	Over one year	Carrying amount
31 December 2020		-			
Borrowings	728	7,130	9,817	17,664	35,339
Other liabilities	212	95	-	-	307
	940	7,225	9,817	17,664	35,646
31 December 2019		-			
Borrowings	238	7,230	8,689	19,252	35,409
Other liabilities	198	56	-	-	254
	436	7,286	8,689	19,252	35,663

#### 22.2 Market risk

Market risk is the risk that changes in market prices, such as interest rate, foreign exchange rates and credit spreads will affect the Organization's income, or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return.

### Exposure to interest rate risk

Interest rate risk is the risk that the value of financial instruments will fluctuate due to changes in market interest rates. The Organization manages the interest rate risk through monitoring the market conditions and taking necessary re-pricing, or reallocation decisions. The sensitivity analysis has been determined based on the exposure to interest rates for both financial assets and financial liabilities assuming that their amounts outstanding at the reporting date, were outstanding during the year.

# 22.1 Market risk (continued)

The interest gap positions of significant categories of interest-bearing financial assets and liabilities as at 31 December 2020 and 2019 are as follows:

	Up to 1 month	1 to 6 months	6 months to 1 year	Over one year	Carrying amount
31 December 2020					
Loans and advances to customers	2,853	10,330	10,946	24,043	48,172
	2,853	10,330	10,946	24,043	48,172
Borrowings	728	7,130	9,817	17,664	35,339
	728	7,130	9,817	17,664	35,339
Net position	2,125	3,200	1,129	6,379	12,833
	Up to 1 month	UP to 6 months	6 months to 1 year	Over one year	Carrying amount
31 December 2019					
I access and adversariant access					
Loans and advances to customers	2,722	10,675	11,246	25,566	50,209
	2,722	10,675 10,675	11,246 11,246	25,566 25,566	50,209 50,209
	-		· 		
tomers	2,722	10,675	11,246	25,566	50,209

The management of interest rate risk is supplemented by monitoring the sensitivity of the Organization's financial assets and liabilities to various standard and non-standard interest rate scenarios. Standard scenarios include a 1% parallel fall, or rise in all yield curves. An analysis of the Organization's sensitivity to an increase or decrease in market interest rates (assuming no asymmetrical movement in yield curves and a constant net position) is as follows:

	2020	2019	
Profit: 1% increase	128	150	
Loss: 1% decrease	(128)	(150)	

# 22. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 22.1 Market risk (continued)

### Exposure to currency risk

Foreign currency risk is the risk that the value of financial instruments will fluctuate due to changes in foreign exchange rates. The Organization is not exposed to this risk because its assets and liabilities are in EUR.

# 22.2 Capital management

The Organization is in compliance with the minimum capital of EUR 200 required by the Central Bank of Kosovo. The Organization is subject to a periodic supervision by the Central Bank of Kosovo.

The Organization's policy is to maintain a strong capital base to maintain investor, creditor and market confidence and to sustain future development of the business. The impact of the level of equity on its return is also recognized and the Organization recognizes the need to maintain a balance between the higher returns that might be possible with greater gearing and the advantages and security afforded by a sound equity position. There have been no changes in the Organization's approach to capital management during the year.

# 23. EVENTS AFTER THE REPORTING PERIOD

On January, 13th 2021 the Organisation entered into overdraft contractual agreement in amount of EUR 1,000 with Banka Ekonomike with an interest rate of 4.7%.

On February, 2nd 2021 Central Bank of Kosova issue Guideline for restructuring of loans because of COVID 19 which repeal the one from August 27th 2020.

On February 22nd 2021, the Organisation entered into loan contractual agreement with ResponsAbility in amount of EUR 2,000 with an interest rate of 3.4%.

There were no other events after the reporting date that would require adjustments, or additional disclosures in these financial statements.

