2022

ANNUAL REPORT

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* Except for financial statements, the annual report has not been audited by an independent auditor.

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MISSION &
VISION

KEP's mission is to improve the standard of living and support the country's economic development by providing financial services to individuals and businesses who have limited access to financial resources.

At the same time, KEP looks forward in its vision to provide comprehensive financial services.

KEP TODAY

KEP is the leading microfinance institution in Kosovo. During the year 2022 the institution remained committed to meeting the needs of citizens who have limited access to financial resources and building ongoing relationships with them.

With our headquarters in Prishtina and a network of branches throughout Kosovo, this year we also tried our best to offer comprehensive financial services to empower individuals and support their entrepreneurial efforts. Through our team of 245 employees, our digital channels and personalized approach, we have expanded our reach and continued to have a positive impact on the lives of our clients.

At the end of 2022, KEP has served of 26 thousand clients, offering them financial solutions adapted to their needs. The portfolio continued to grow, reaching an impressive figure of 72.1 million EUR. This growth demonstrates the sustainability and effectiveness of our lending and financial inclusion strategies.

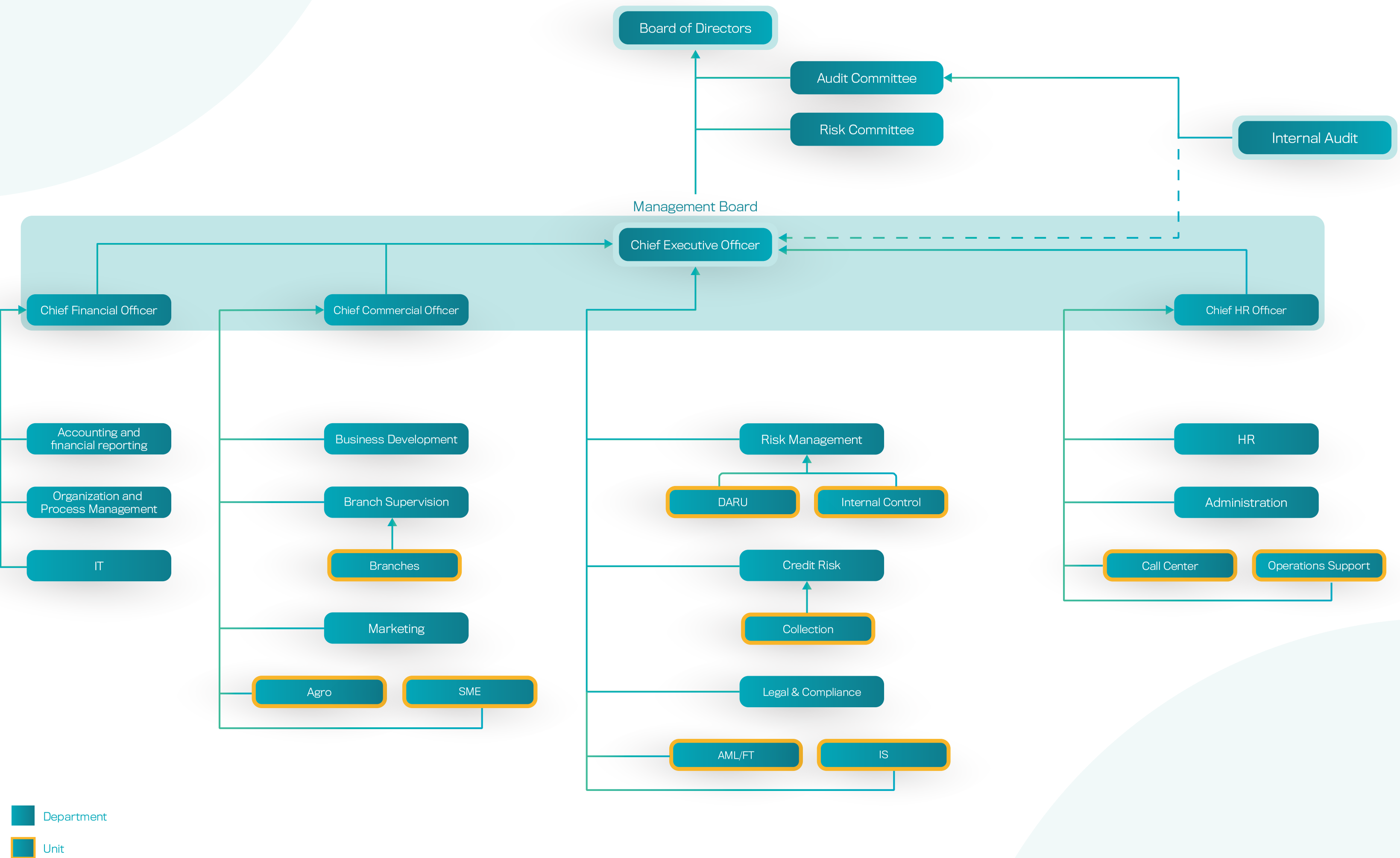
The wide network of branches played an essential role in reaching potential clients all over Kosovo. With 31 branches strategically located across the country, we provide access to financial services for individuals living in urban and rural areas.

Considering the importance of technology and its potential to increase access to financial services, KEP also embraced digital channels. Our digital platform gave clients easier access, enabling faster loan applications.

In 2022, KEP achieved enviable financial results, reflecting our commitment to sustainable growth and responsible financial practices. Despite the challenging economic environment, we maintained a healthy loan portfolio. Financial stability allowed us to invest in technology, branch modernization and staff development, further strengthening our ability to serve our clients more efficiently.

We will continue to leverage our expertise, innovative technologies and strong community relationships to expand our reach and increase our positive impact.
In the coming year, we plan to further strengthen our digital channels, invest in staff training and development, and explore new opportunities for collaboration and partnership. Staying true to our purpose and values, we are convinced that KEP will remain the leader in the sector of microfinance institutions in Kosovo.

ORGANIZATIONAL STRUCTURE



Board of Directors
Audit Committee
Risk Committee
Internal Audit
Management Board
Chief Executive Officer
Chief Financial Officer
Chief Commercial Officer
Chief HR Officer
Accounting and financial reporting
Organization and Process Management
IT
Business Development
Branch Supervision
Branches
Marketing
Agro
SME
Risk Management
DARU
Internal Control
Credit Risk
Collection
Legal & Compliance
AML/FT
IS
HR
Administration
Call Center
Operations Support
Department
Unit

LETTER FROM

THE CHAIRMEN OF THE BOARD OF DIRECTORS

The exit from the COVID-19 pandemic, the Russian war on Ukraine and its impact on the political and economic future of Europe and the sub-region including Kosovo, dominate the headlines from the beginning of 2022 and affect trade relations, labor markets, prices of energy and food and many other dimensions of every citizen`s life. Against the background of this ongoing uncertainty, we present to you KEP`s financial statements for 2022. We are proud to report that KEP once again expanded the range of quality services to clients, steadily increased the healthy loan portfolio and continues to maintain a sound financial and liquidity position.
Since it started offering loans in 1999 and certified by SMART since 2018, KEP has distributed a total of over 260,000 loans to target groups, which amount to over 650 million EUR. As in previous periods, our long-term cooperation with reputable financing partners has resulted in KEP offering loans on affordable terms to customers.

In 2022, KEP further digitized operations, and thus progressed in key effectiveness indicators.
With a well-performing portfolio of 72.1 million EUR and 26 thousand clients at the end of the year, KEP remains strong among the most competitive and successful contenders in the microfinance sector of Kosovo. On behalf of the KEP Board of Directors, it is once again our privilege and pleasure to sincerely thank all our staff for their contribution to the outstanding performance in 2022.
Our thanks go equally to KEP`s founders, partners our local and international funding partners, the Central Bank of Kosovo for continuous support.

Entering the 24th year of operation, KEP remains very committed to the development of the Kosovar economy by supporting its micro and small enterprises, in the sectors of agriculture, trade, production and services, with affordable and quality credit products.

Andreas Thiele
Outgoing Chairman of the Board of Directors

Korab Sejdiu
Incoming Chairman of the Board of Directors

LETTER FROM THE CHIEF EXECUTIVE OFFICER

I am pleased to present our annual report for 2022, a year that has been marked by substantial growth, strategic initiatives, and unwavering dedication to our mission of empowering communities through financial inclusion. As we reflect on the accomplishments of the past year, I am immensely proud of the progress we have made together. I am happy to announce that KEP has experienced remarkable growth in both outstanding loan volumes and the number of customers served. Our outstanding loan volumes have reached new heights, demonstrating the trust and confidence our clients have placed in us. This growth proves our commitment to providing access to finance to private individuals and businesses. Furthermore, our customer base has expanded significantly, reflecting our ability to empower individuals and foster entrepreneurship. We are honored to have positively impacted the lives of more than 26,000 customers and their families. In addition, I am delighted to note that our portfolio quality remains stable. Our diligent risk management practices and rigorous credit assessments have enabled us to maintain a healthy loan portfolio and minimize credit losses. Recognizing the importance of embracing digitalization, we have implemented new initiatives to enhance our digital capabilities. We have invested in digital infrastructure, allowing us to streamline processes, improve operational efficiency, and deliver a seamless customer experience. These efforts have positioned us at the forefront of digital innovation in the microfinance sector, enabling us to better meet the evolving needs of our customers.

Looking ahead, we are excited to announce new partnerships that we will be forging in the coming period. These collaborations will further strengthen our position as a leader in the microfinance sector and enable us to expand our customer base. I am pleased to announce the expansion of our partnerships with international lenders and local banks. These collaborations have played a crucial role in ensuring sufficient funding to meet the growing demand for our services. We are grateful for the trust and support of our partners and remain committed to nurturing these relationships for mutual growth and impact. As part of our mission to make a meaningful difference in the community, we have continued to support various initiatives that address social and economic challenges.
Through our contributions and collaborations, we strive to create a positive societal impact.
I would like to extend my deepest gratitude to our Board of Directors for their support and guidance. Their expertise, oversight, and strategic direction have been instrumental in shaping our growth. In addition, special thanks to the regulatory authorities for their continued support.
I would also like to express my heartfelt appreciation to our dedicated staff. Their commitment, professionalism, and dedication have been the driving force behind our success. Their hard work and passion for our mission have created a positive impact on the lives of our customers. I am honored to lead such an exceptional team and extend my sincere thanks to each and everymember of our organization.

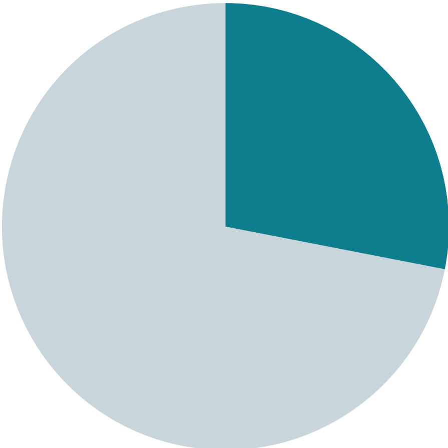
Shpend Nura

LENDING

In 2022, KEP continued its commitment to empowering micro-businesses, small and medium-sized enterprises and farmers, offering financial solutions based on their needs. In addition to them the institution continued to offer loans to individuals as well.

KEP maintained its market share with a steady growth in both the portfolio and the number of active clients. The credit portfolio increased by 22% compared to the previous year, reaching 72.1 million EUR and maintaining the first position in terms of market participation according to the portfolio, which reached 28.2%. The number of active clients reached 26 thousand, an increase of 10.3% compared to 2021, while the market share stood at 26.1%, reflecting our ability to attract and retain customers.

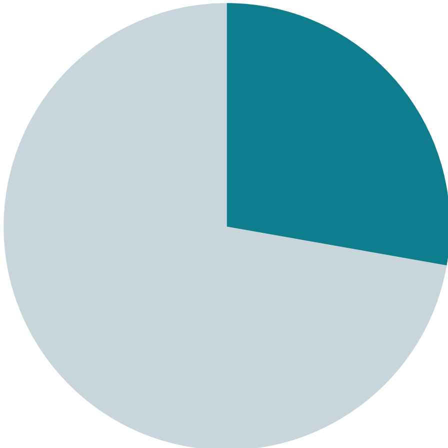
Market share by portfolio - 2022



KEP - 28.2%

Other MFIs - 71.8%

Market share by portfolio - 2021



KEP - 28%

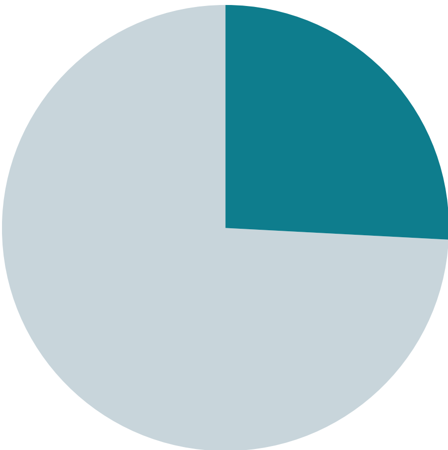
Other MFIs - 72%

KEP`s lending mainly focuses on three main areas: loans for micro-businesses and SMEs, loans for agriculture and loans for individuals. During 2022, about 20,000 loans worth about 62 million EUR were distributed to these sectors. By providing opportunities for these sectors, we aim to support economic growth, job creation and improvement of the standard of living of individuals and communities throughout Kosovo. When it comes to businesses,
KEP remained committed to providing suitable financing options for micro-businesses and SMEs.
We understand that these enterprises are among the main pillars of the country`s economy, and we are very happy to have played a role in their success. Our loans enabled business expansion, working capital and investments in various machinery and equipment.
By nurturing the entrepreneurial spirit, our institution contributed to sustainable economic development.
On the other hand, KEP recognizes the importance of the agricultural sector in Kosovo, which is why it has focused on providing financial products adapted to farmers and agribusinesses. In 2022, loans for agriculture recorded a significant increase of 28.1%.

These loans supported investments in modern farming techniques, equipment and the development of farm infrastructure. In KEP, we also believe in the potential of individuals and their dreams. Our offers for individuals aim to support personal aspirations, be they education, health care, housing or other essential needs. By providing these loans, KEP enabled individuals to overcome financial barriers and achieve their goals. In line with our commitment to convenience and access to financing sources, KEP facilitated loan applications through online platforms, as well as through our extensive network of branches throughout Kosovo. We recognize the evolving needs of our clients, which is why we have embraced digital technologies to simplify the loan application process. At the same time, our 31 branches provided personalized support for those who preferred face-to-face communication.
This multi-channel approach allowed us to take better care of our clients.

Looking forward, our institution remains committed to promoting entrepreneurship in Kosovo, supporting and growing micro-businesses, SMEs, the agricultural sector and individuals. We will continue to advance our products, improve our digital capabilities and expand our reach into underserved areas. Additionally, we are committed to developing strategic partnerships and collaborations to maximize our impact and drive positive change within the communities we serve.

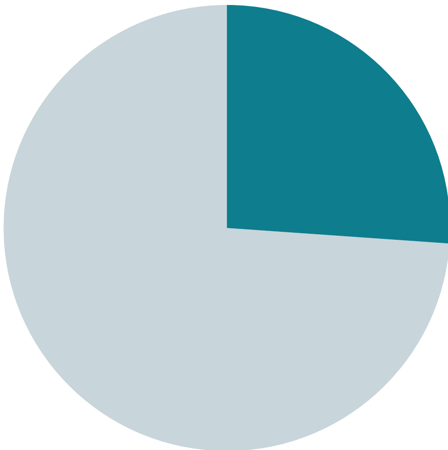
Market share by number of customers - 2022



KEP - 26.10%

Other MFIs - 73.90%

Market share by number of customers - 2021



KEP - 26.30%

Other MFIs - 73.70%

FINANCIAL ACHIEVEMENTS

During 2022 KEP achieved significant growth in its financial position. Total assets increased by 25% from the previous year, reaching 77.2 million EUR.

Asset structure continued to be dominated by loans to clients, with 91% of the total concentrated in loans after provisioning for losses. Total gross loans on December 31, 2022 reached 72.1 million EUR, marking an increase of 22% compared to the previous year. Provisions for loan losses decreased by 22% compared to a year ago, thus reflecting our commitment to maintain a healthy and stable portfolio, in accordance with IFRS 9, for loans that are considered not fully recoverable and that represent management`s estimate of such losses at the reporting date.

Despite the challenging economic conditions caused by the COVID-19 pandemic, KEP`s borrowing obligations reached 49.1 million EUR, marking an increase of 31% from the previous year.

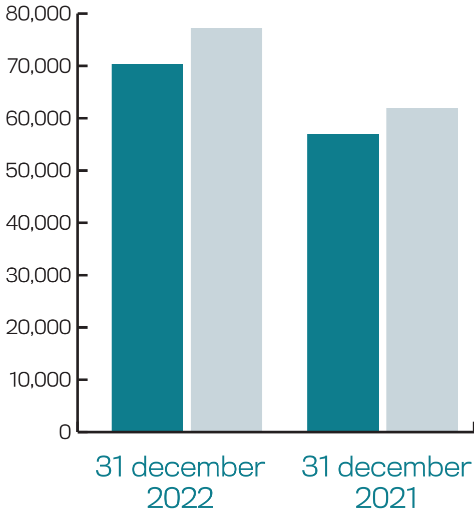
The KEP surplus reached 26.6 million EUR, including 3.7 million EUR generated by economic activities during the year. Net income after tax was 3.7 million EUR, or approximately 0.7 million EUR higher than a year ago, demonstrating our continued commitment to providing financial services that meet the needs of our clients.

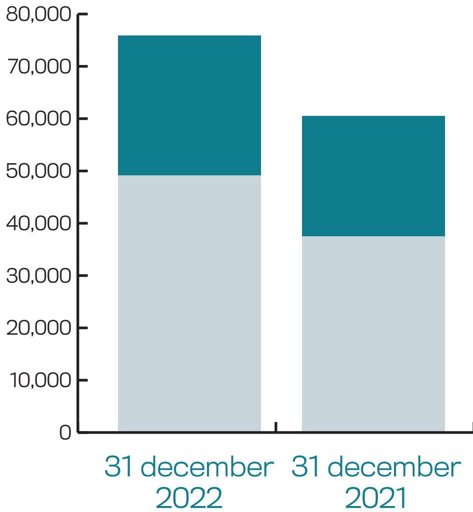
KEP`s main source of income remained interest from loans, which accounted for a significant portion of our total income. On the other hand, staff expenses until December 31, 2022 reached 3.8 million EUR, with an increase of 18% compared to the previous year. The primary reason for this increase was the adjustment of compensation, as well as investments in training and professional development, which we consider essential for the growth and development of our staff.

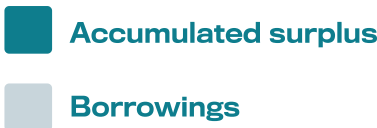
General and administrative expenses, excluding provisioning, amounted to 2.2 million EUR, marking an increase of 18% compared to the previous year. However, the ratio of net income to general expenses, excluding loan loss provision expenses, remained stable at 58%, reflecting our continued commitment to cost control. In the name of corporate income tax, KEP paid 445 thousand EUR, with an effective tax rate of 10.7%.

We would like to emphasize that the above data are in accordance with the International Financial Reporting Standards (IFRS), while KEP prepares and reports the statements also according to the requirements of the Central Bank of Kosovo (CBK).

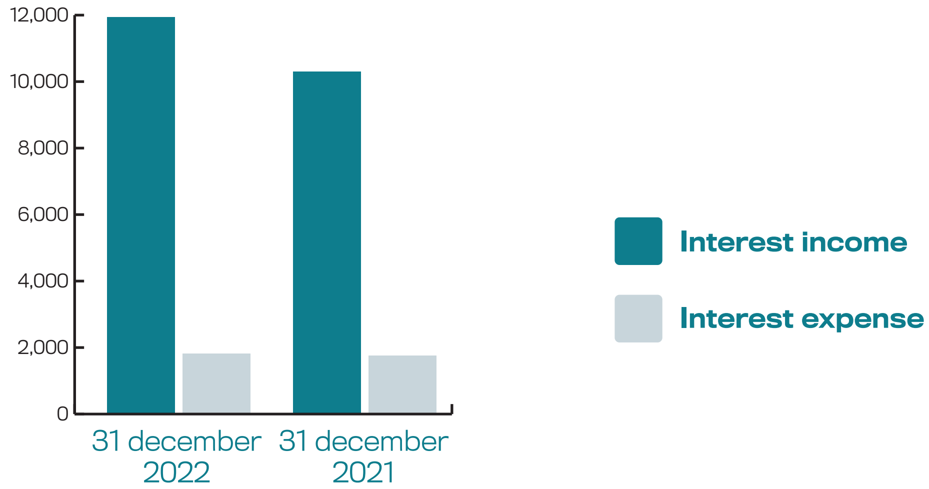
In milion EUR

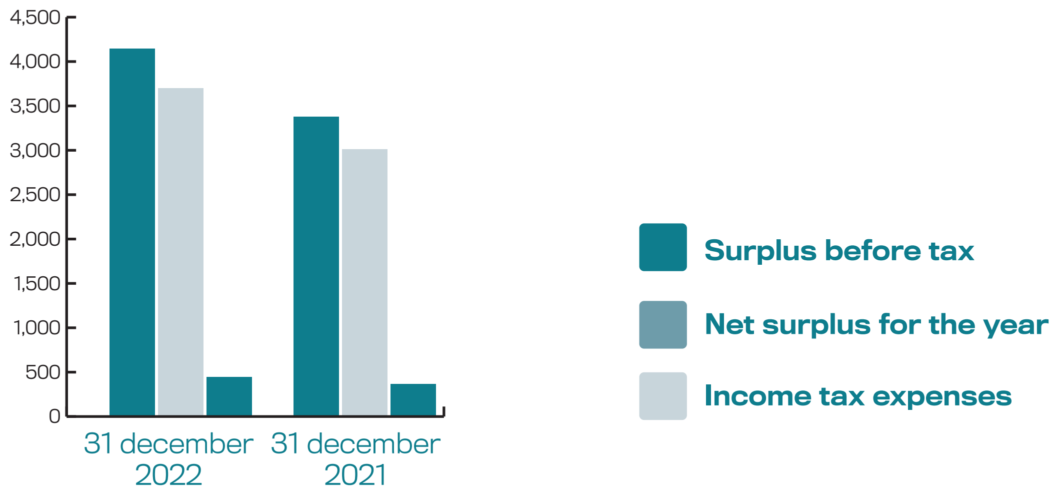






In milion EUR



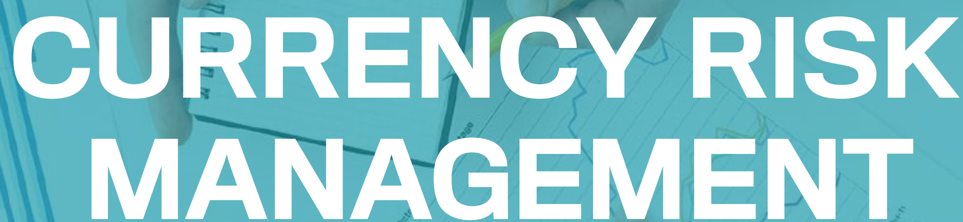


LIQUIDITY AND FUNDING RISK MANAGEMENT

Liquidity risk means the risk that KEP may not be able to meet current and future obligations in full or on time. Financing risk means the risk that additional financing in case of need may not be obtained or may only be obtained at very high interest rates. KEP manages this risk through policies and procedures that are in accordance with the requirements of the regulatory authorities in the country. Controlling and reducing liquidity risk is supported by KEP`s business model, as the loan portfolio is characterized by a large number of short-term exposures to clients. Most loans have repayment plans in the form of annuity and are of high quality. From a liquidity risk perspective, this helps management as cash inflows are more predictable. On the other hand, loans from institutional lenders are the main source of financing, while financial market instruments are not used.

As part of liquidity management, KEP has continuously defined and monitored liquidity indicators. Also, liquidity stress tests are conducted regularly based on defined scenarios that help to analyze liquidity positions in case of potential shocks, internal or external. Finally, KEP considers the financing risk as low, primarily due to low leverage, where the debt-to- equity ratio is 1.9 times as of December 31, 2022.

This ratio has been maintained by relying on KEP`s equity, as well as the fact that KEP continues to have access to financing from various international sources, from institutional lenders specialized in MFI financing.



CURRENCY RISK MANAGEMENT

Foreign currency risk means the risk of negative effects on financial results caused by changes in market exchange rates. Foreign currency risk is considered to be non-existent since all financial assets and liabilities of KEP at the balance sheet date are denominated in EUR, which is the reporting currency.

INTEREST RATE RISK MANAGEMENT

Interest rate risk comes from structural changes between the revaluation maturities of assets and liabilities. This may expose the institution to the risk that funding costs may increase, while the return on assets may remain the same, or that the return on assets may decrease without being reflected in the reduction of funding costs for a longer period of time, resulted in margin reductions.

For this risk, KEP relies on a low leverage ratio and equity base which provides predictability and facilitates managing the impact on economic value and interest income.
KEP analyzes the maturity gap between assets and liabilities. The results of the analyzes are regularly reported to the risk management committee at the level of the Board of Directors.

HUMAN RESOURCES

The year 2022 was a stable year in terms of human resources, with a focus on promoting staff well-being and motivation. Our efforts in this area yielded significant results, while we are pleased to report the end of the year with 245 employees.

Recruitment was mainly focused on filling open positions in branches, with special emphasis on the position of credit officers.
Also, in the second half of the year we opened an internship program, offering opportunities to students from universities and different fields of study. Sixteen students participated in this program and gained valuable experience during their engagement in KEP branches.

Our commitment to professional development was also demonstrated through the provision of a range of training programs enabled through our e-platform, including courses on occupational safety and health, operational risk, information security, GEFF green loan, and armed robbery prevention training.
In response to requests from head office colleagues, training programs have been made possible in specific areas, highlighting our commitment to support the continuous growth and development of our employees.
As for 2023, we plan to further expand our range of training programs. Priority will be given to the well-being of staff and the promotion of a work-life balance. Therefore, we remain committed to providing a supportive and inclusive work environment for our employees and look forward to continuing our efforts to promote growth and development within the institution.

INFORMATION TECHNOLOGY

The IT department played a key role in the efficiency and organization of operations throughout 2022. Focusing on systems and network management, continuous staff support, system changes in accordance with the needs of the institution, investments in technological infrastructure and close cooperation with partners and consultants, the IT department developed and improved various systems within the institution. Thus, significant progress was made in the development and optimization of the credit management system enabling more accurate credit assessments. Among the priorities was the advancement of the accounting system, to improve financial management and reporting skills, which influenced the increase in efficiency during financial operations. On the other hand, recognizing the importance of efficient human resource management, the IT department worked closely with the relevant department to implement an advanced system, thus facilitating many processes including recruitment, performance evaluation and vacation management. In addition, the IT department also focused on optimizing the call center system in order to improve customer service and support. During 2022, the IT department also had a significant collaboration with the administration department, with the aim of advancing the procurement system to simplify the workflow and automate the purchasing process.

In addition to the core systems, the IT department developed and improved various applications such as the reporting application, the help desk application, the intranet, the e-learning application, and the internal audit and control application.

ORGANIZATION AND PROCESS MANAGEMENT DEPARTMENT/DIGITALIZATION PROGRAM

During 2022, KEP worked intensively on updating, improving and optimizing processes in each segment of work in the institution.
These activities were aimed at increasing work efficiency.
At the same time, we have worked towards reducing expenses with investments that enable us to save energy, derivatives and printed paper, reducing the impact on our environment.
During the year, in the KEP branches, the old air conditioning equipment was replaced with equipment with efficient technology/inverter with a higher degree of efficiency, and the fleet of cars was expanded, which will be reflected in the reduction of energy costs, as well as derivatives. By improving some practices, we have managed to significantly reduce the cost of paper for printing.
Within the digitization project, there have been developments of electronic channels which will help improve internal communication, as well as with our customers.

All these activities and projects should be reflected in an efficient institution, with easy access, with different communication channels for all our present and future clientele.

SOCIAL RESPONSIBILITY

At KEP we are committed to positively impacting the communities we serve. In line with our mission to promote sustainable development and social well-being, we implemented a number of social responsibility initiatives. Recognizing the importance of cultural heritage and its role in preserving local traditions, during the year we supported various festivals, especially in rural areas, to promote cultural diversity and local art. We also gave our support to cultural events in urban areas, contributing to the enrichment of the cultural landscape of Kosovo. On the other hand, as it is well known, sport plays a vital role in promoting a healthy lifestyle and in building communities.

Thus, our institution was a firm supporter of sports initiatives throughout Kosovo.
We believe that at this point it is important to mention our partnership with the Kosovo Handball Federation and the Kosovo Football Federation, furthering the development of these important sports.
Furthermore, given that agriculture is a key sector in Kosovo and KEP recognizes its importance in promoting economic growth and ensuring food security, we continued funding Agro Portal, a platform serving the agricultural community. Through this initiative, we aimed to empower farmers with valuable information, resources and networking opportunities, thereby contributing to the sustainable development of the agricultural sector. Moreover, our institution offers support to individuals in need, including those seeking financial assistance for medical treatment abroad. During the reporting period, we offered our assistance to numerous individuals facing medical challenges, providing financial support for their treatment abroad, while this support embodies our commitment to promote health and wellness within the communities we serve.
KEP remains steadfast in its commitment to social responsibility.
Through our initiatives, we try to have a positive impact on society by supporting cultural initiatives, promoting sports and extending a helping hand to those in need.
This orientation of ours helps to create a stable and comprehensive future for Kosovo, while our activities are a proof of this commitment.

COMPLIANCE

Compliance with applicable laws and regulations
KEP is committed to ensure that the institution`s activity is in harmony with the laws, regulations and guidelines that affect the institution`s work.

KEP conducts regular revision of internal acts, achieving a high level of harmonization of internal policies and procedures with the legal and regulatory requirements of the country. For the implementation and compliance of this legal framework, KEP is constantly engaged in updating internal acts, including policies and procedures. As in previous years and in 2022, compliance management is and remains the top priority.

Customers protection
KEP focuses on providing quality services to customers and in this context applies all regulatory and legal requirements in the field of costumers protection. KEP also attaches special importance to the handling of complaints from customers and third parties, with maximum care, transparency and vigilance, respecting the full implementation of all legal requirements arising from the laws and regulations in force.

Preventing money laundering and combating the financing of terrorism
KEP in the field of preventing money laundering and combating the financing of terrorism has created high standards, which are in full compliance with the law on PPP-LFT and the regulations of CBK and IFI. The institution applies special policies and procedures of PPP-LFT and has an adequate structure for its management, having determined the responsible official independent from other functions.

Staff training in the field of compliance has been one of our priorities, in which case training sessions have been organized for all staff, in order to inform and raise their awareness regarding legal and regulatory requirements, compliance activities and communication channels.

INDEPENDENT AUDITOR`S REPORT

KEP TRUST

Independent Auditor's Report and Financial Statements for the year ended 31 December 2022 prepared in accordance with International Financial Reporting Standards (IFRSs)

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Tel: +383 38 60 00 31
Fax: +383 38 60 00 32
www.bdokosovo.com

BDO Kosova L.L.C.
St. Ukshin Hoti, C4/3, E. A, Floor II
Prishtina, Kosovo

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors and Management of KEP Trust

Opinion

We have audited the financial statements of KEP Trust (the "Organization" or "KEP"), which comprise the statement of financial position as at December 31, 2022, and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as at December 31, 2022, and its financial performance and its cash flows for the year then ended in accordance with the International Financial Reporting Standards (IFRSs).

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Organization in accordance with the International Ethics Standards Board for Accountant's International Code of Ethics for Professional Accountant's (including International Independence Standards, IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with IESBA Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Other Matter

The financial statements of Organization as of and for the year ended December 31, 2021 were audited by another auditor who expressed an unmodified opinion on those statements on April 28, 2022.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

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BDO is the brand name for the BDO network and for each of the BDO Member Firms.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Burim Cena,
Engagement Partner

BDO Kosova L.L.C.
Str. Ukshin Hoti, Ob. C4/3, Ent. A, 2nd Floor,
10 000 Prishtinë, Kosovë

18 April 2023

(All amounts are expressed in '000 EUR)

	Note	31 December 2022	31 December 2021
ASSETS			
Cash and cash equivalents	6	5,107	2,941
Loans and advances to customers	7	70,307	56,984
Right of use of assets	11	679	884
Other assets	8	124	153
Property and equipment	9	596	660
Intangible assets	10	412	350
TOTAL ASSETS		**77,225**	**61,972**
LIABILITIES			
Borrowings	12	49,175	37,480
Lease liability	11	683	951
Provisions	13	356	247
Other liabilities	14	319	304
TOTAL LIABILITIES		**50,533**	**38,982**
FUND BALANCES			
Retained earning		26,692	22,990
TOTAL EQUITY		**26,692**	**22,990**
TOTAL		**77,225**	**61,972**

The financial statements were authorized for issue by the Board of Directors on 18 April 2023 and signed on its behalf by:

Shpend Nura
Chief Executive Officer

Adrian Alo
Chief Financial Officer

Notes from page 7 to 60 form an integral part of these financial statements.

KEP TRUST

Statement of Profit or Loss and Other Comprehensive Income

(All amounts are expressed in '000 EUR

	Note	Year ended 31 December 2022	Year ended 31 December 2021
Interest income at effective interest rate	15	11,935	10,300
Interest expense	12	(1,819)	(1,762)
Net interest income		**10,116**	**8,538**
Fee and commission income		55	43
Fee and commission expense		(50)	(36)
Net fee and commission income		**5**	**7**
Other income	16	403	392
Credit loss expense on loans and advances to customers	7	(267)	(380)
Personnel expenses	17	(3,851)	(3,260)
Administrative expenses	18	(1,392)	(1,104)
ROU depreciation	11	(382)	(387)
Depreciation and amortization	9,10	(321)	(335)
Loss on disposal of equipment		(5)	(2)
Lease liability cost	11	(50)	(72)
Provision charge for claims and litigations	13	(109)	(22)
Operating expenses		**(6,377)**	**(5,562)**
Profit before income tax		**4,147**	**3,375**
Income tax expense	19	(445)	(365)
Profit after income tax		**3,702**	**3,010**

There were no items of comprehensive income in the current or prior year other than the profit for the year and, accordingly, no statement of comprehensive income is presented.

Notes from pages 7 to 60 form an integral part of these financial statements.

KEP TRUST
Statement of Changes in Fund Balance
(All amounts are expressed in '000 EUR)

	Retained Earning
Balance on 1 January 2021	**19,980**
Total comprehensive earning for the year	
Profit for the year	3,010
Total comprehensive income for the year	**3,010**
Balance on 31 December 2021	**22,990**
Total comprehensive earning for the year	
Profit for the year	3,702
Other comprehensive income	-
Total comprehensive income for the year	**3,702**
Balance on 31 December 2022	**26,692**

Notes from pages 7 to 60 form an integral part of these financial statements.

	Note	For the year ended 31 December 2022	For the year ended 31 December 2021
Cash flows from operating activities			
Profit before income tax		4,147	3,375
Adjustments for:			
Depreciation and amortization	9,10	321	335
ECL/Impairment of loans	7	267	380
Change in provision for legal claims	13	109	22
Loss on disposal of equipment		5	2
Interest income		(11,935)	(10,300)
Interest expenses		1,819	1,762
		(5,267)	**(4,424)**
Change in loans and advances to customers		(13,338)	(9,299)
Change in other assets		233	78
Change in other liabilities		(283)	(72)
		(18,655)	**(13,717)**
Interest received		11,682	10,408
Income tax paid		(414)	(418)
Net cash used in operating activities		**(7,387)**	**(3,727)**
Cash flows from investing activities			
Acquisition of equipment and leasehold improvements	9	(232)	(139)
Acquisition of intangible assets	10	(91)	(41)
Net cash used in investing activities		**(323)**	**(180)**
Cash flows from financing activities			
Disbursements during the year		28,210	19,786
Repayments during the year		(16,484)	(17,661)
Interest paid		(1,850)	(1,746)
Net cash from financing activities		**9,876**	**379**
Net increase/ (decrease) in cash and cash equivalents		**2,166**	**(3,528)**
Cash and cash equivalents at 1 January		2,941	6,469
Cash and cash equivalents at 31 December	6	**5,107**	**2,941**

Notes from pages 7 to 60 form an integral part of these financial statements.

1. GENERAL INFORMATION

Operations

The Micro Finance Institution - KEP Trust (the "Organisation"), previously known as Kosovo Enterprise Program ("KEP") was founded by the humanitarian Organisation International Catholic Migration Commission - Switzerland ("ICMC") and the Prizren Business Club in August 1999, and was licensed to operate as a non-banking institution from the Central Bank of the Republic of Kosovo ("CBK").

The Organisation was incorporated and domiciled in Kosovo, as a Non-Governmental Organisation ("NGO") on 4 March 2002 and is registered with the CBK as a non-bank micro financial institution as defined in section 2 of Regulation 1999/21. The Organisation's principal activity is to provide lending to low income individuals and households in Kosovo. On 3 April 2002, the Banking and Payment Authority of Kosovo approved the registration of the Organisation as local NGO.

As of 31 December 2021, the Organisation operated through 31 branches (2020: 31 branches)

The Head Office of the Organisation is located in Pashko Vasa str. No. 6, Prishtina, Kosovo.

The Organisation is governed by the Board of Directors and the Executive Management. The Board of Directors is composed by 5 members, and all of them are independent and not related to the Company's interests and activities.

Board of Directors

As of 31 December 2022, the following members composed the Board of Directors:
Andreas Thiele - Chairman of the Board
Birgit Rauleder - Member of the Board
Labinot Çoça - Member of the Board
Korab Sejdiu - Member of the Board
Barbara Wasmus - Member of the Board

2. BASIS OF PREPARATION

2.1 Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

2.2 Basis of measurement

The financial statements have been prepared on the historical cost basis.

2.3 Going concern

The Organisations management has made an assessment of its ability to continue as a going concern and is satisfied that it has the resources to continue in business for the foreseeable future. Furthermore, management is not aware of any material uncertainties that may cast significant doubt upon the Organisation's ability to continue as a going concern. Therefore, the financial statements continue to be prepared on the going concern basis

2.4 Functional and presentation currency

These financial statements are presented in Euro ("EUR"), which is the Organisation's functional currency.

2. BASIS OF PREPARATION (CONTINUED)

2.5 Use of estimates and judgments

The preparation of financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected. In particular, information about significant areas of estimation uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the financial statements are described in Note 5.

3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all periods presented in these financial statements.

a) Interest income and expense

Interest income and expense are recognised in profit or loss using the effective interest method. The 'effective interest rate' is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument (or, where appropriate, a shorter period) to:

- the gross carrying amount of the financial asset; or
- the amortised cost of the financial liability.

When calculating the effective interest rate for purchased or originated credit impaired financial assets (POCI), a credit-adjusted effective interest rate is calculated using estimated future cash flows including expected credit losses.

The calculation of the effective interest rate includes transaction costs and fees and points paid or received that are an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset or financial liability.

In calculating interest income and expense, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit-impaired) or to the amortised cost of the liability.

However, under IFRS 9 for financial assets that have become credit-impaired after initial recognition, interest income is calculated by applying the effective interest rate to the amortised cost of the financial asset. If the asset is no longer credit-impaired, then the calculation of interest income reverts to the gross basis.

Under IFRS 9 for financial assets that were credit-impaired on initial recognition, interest income is calculated by applying the credit-adjusted effective interest rate to the amortised cost of the asset. The calculation of interest income does not revert to a gross basis, even if the credit risk of the asset improves.

Interest income and expense presented in the statement of profit or loss and Other Comprehensive Income (OCI) include:

- interest on financial assets and financial liabilities measured at amortised cost calculated on an effective interest basis.

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

b) Fees and commission

Fees and commission income and expense that are integral to the effective interest rate on a financial asset or liability are included in the measurement of the effective interest rate.Under IFRS 15 the Organisation earns fee and commission income from financial services it provides to its customers. Fee and commission income are recognised at an amount that reflects the consideration to which the Organisation expects to be entitled in exchange for providing the services.

The performance obligations, as well as the timing of their satisfaction, are identified, and determined, at the inception of the contract. The Organisation's revenue contracts do not typically include multiple performance obligations,

The Organisation provides a service to its customers, consideration is invoiced and generally due immediately upon satisfaction of a service provided at a point in time.

The Organisation has generally concluded that it is the principal in its revenue arrangements because it typically controls the services before transferring them to the customer.

Under IAS 18 other fees and commission income are recognised as the related services are performed. When a loan commitment is not expected to result in the draw-down of a loan, the related loan commitment fees are recognised on a straight-line basis over the commitment period.

c) Tax expense

Tax expense comprises current and deferred tax. Current tax and deferred tax are recognised in profit or loss except to the extent that they relate to items recognised directly in equity or in other comprehensive income.

(i) Current tax

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

(ii) Deferred tax

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting, nor taxable profit or loss.

The measurement of deferred tax reflects the tax consequences that would follow the manner in which the Organisation expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, using tax rates enacted or substantively enacted at the reporting date.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to taxes levied by the same tax authority. Additional taxes that arise from the distribution of dividends by the Organisation are recognised at the same time as the liability to pay the related dividend is recognised.

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

c) Tax expense (continued)

A deferred tax asset is recognised for unused tax losses, tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which it can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

(iii)Uncertain tax positions

The Organisation's uncertain tax positions are reassessed by management at the end of each reporting period. Liabilities are recorded for income tax positions that are determined by management as more likely than not to result in additional taxes being levied if the positions were to be challenged by the tax authorities. The assessment is based on the interpretation of tax laws that have been enacted or substantively enacted by the end of the reporting period, and any known court or other rulings on such issues. Liabilities for penalties, interest and taxes other than on income are recognised based on management's best estimate of the expenditure required to settle the obligations at the end of the reporting period.

d) Foreign currency transactions

Transactions in foreign currencies are translated into the respective functional currency of the Organisation at the spot exchange rates at the date of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the spot rate exchange rate at that date.

Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in profit or loss.

Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value was determined. Non-monetary items that are measured based on historical cost in a foreign currency are translated using the spot exchange rate at the date of the transaction. Foreign currency differences arising on retranslation are recognised in profit or loss.

e) Financial assets and liabilities

(i) Recognition

The Organisation recognizes a financial asset or a financial liability in its statement of financial position when, and only when, the entity becomes party to the contractual provisions of the instrument.

The Organisation's financial assets include loans to customers and accounts / deposits with banks. Liabilities include borrowings from banks and other creditors, and other payables.

The Organisation recognizes all its:

- Loans to customers initially at fair value minus the transaction fees that are directly attributable to the issue of the loan (i.e. loan origination fee); and
- Borrowings from banks and other creditors at fair value minus the transaction costs that are directly attributable to the acquisition of the borrowing (i.e. debt origination fee).

Any fee or cost incurred on short-term bank deposits and other payable with no significant financing component are recognized directly as income or expense in the profit or loss account when they originate.

KEP does not designate its financial assets or liabilities ate fair value through profit or loss at initial recognition.

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

e) Financial assets and liabilities (continued)

(ii) Classification

Financial assets

On initial recognition, a financial asset is classified as measured at: amortised cost, Fair Value through other Comprehensive Income (FVOCI) or Fair Value through Profit or Loss (FVTPL).
A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

A debt instrument is measured at FVOCI only if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

On initial recognition of an equity investment that is not held for trading, the Organisation may irrevocably elect to present subsequent changes in fair value in OCI. This election is made on an investment-by-investment basis.
All Organisation's financial assets are classified as measured at amortised cost.

Business model assessment

The Organisation makes an assessment of the objective of a business model in which an asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice. In particular, whether management's strategy focuses on earning contractual interest revenue, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of the liabilities that are funding those assets or realising cash flows through the sale of the assets;
- how the performance of the portfolio is evaluated and reported to the Organisation's management;
- the risks that affect the performance of the business model (and the financial assets held withinthat business model) and how those risks are managed;
- how managers of the business are compensated - e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales in prior periods, the reasons for such sales and its expectations about future sales activity. However, information about sales activity is not considered in isolation, but as part of an overall assessment of how the Organisation's stated objective for managing the financial assets is achieved and how cash flows are realised.

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

e) Financial assets and liabilities (continued)

(ii) Classification (continued)

Assessment whether contractual cash flows are solely payments of principal and interest

For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Organisation considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making the assessment, the Organisation considers:

- contingent events that would change the amount and timing of cash flows;
- leverage features;
- prepayment and extension terms;
- terms that limit the Organisation's claim to cash flows from specified assets (e.g. non-recourse asset arrangements); and
- features that modify consideration of the time value of money - e.g. periodical reset of interest rates.

The Organisation holds a portfolio of long-term fixed rate loans for which the Organisation has the option to propose to revise the interest rate at periodic reset dates. These reset rights are limited to the market rate at the time of revision. The borrowers have an option to either accept the revised rate or redeem the loan at par without penalty. The Organisation has determined that the contractual cash flows of these loans are solely payments of principal and interest because the option varies the interest rate in a way that is consideration for the time value of money, credit risk, other basic lending risks and costs associated with the principal amount outstanding.

Reclassifications

Financial assets are not reclassified subsequent to their initial recognition, except in the period after the Organisation changes its business model for managing financial assets.

***Financial liabilities* (Policy applicable before and after 1 January 2018)**

The Organisation classifies its financial liabilities as measured at amortised cost.

(iii) Derecognition

Financial assets

The Organisation derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred or in which the Organisation neither transfers nor retains substantially all the risks and rewards of ownership and it does not retain control of the financial asset. Any interest in transferred financial assets that qualify for derecognition that is created or retained by the Organisation is recognised as a separate asset or liability.

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

e) Financial assets and liabilities (continued)

(iii) Derecognition (continued)

Financial assets (continued)

On derecognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset transferred), and the sum of (i) the consideration received (including any new asset obtained less any new liability assumed) and (ii) any cumulative gain or loss that had been recognised in other comprehensive income (only for debt instruments measured at FVOCI) is recognised in profit or loss.

Any cumulative gain/loss recognised in OCI in respect of equity investment securities designated as at FVOCI is not recognised in profit or loss on derecognition of such securities. Any interest in transferred financial assets that qualify for derecognition that is created or retained by the Organisation is recognised as a separate asset or liability.

The Organisation enters into transactions whereby it transfers assets recognised on its statement of financial position, but retains either all or substantially all of the risks and rewards of the transferred assets or a portion of them. In such cases, the transferred assets are not derecognised. Examples of such transactions are securities lending and sale-and-repurchase transactions.

When assets are sold to a third party with a concurrent total rate of return swap on the transferred assets, the transaction is accounted for as a secured financing transaction similar to sale-and repurchase transactions, because the Organisation retains all or substantially all of the risks and rewards of ownership of such assets.

In transactions in which the Organisation neither retains nor transfers substantially all of the risks and rewards of ownership of a financial asset and it retains control over the asset, the Organisation continues to recognise the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred asset.

Financial liabilities

The Organisation derecognises a financial liability when its contractual obligations are discharged, cancelled or expire.

(iv) Modifications of financial assets

If the terms of a financial asset are modified, the Organisation evaluates whether the cash flows of the modified asset are substantially different. If the cash flows are substantially different, then the contractual rights to cash flows from the original financial asset are deemed to have expired. In this case, the original financial asset is derecognised and a new financial asset is recognized at fair value.

If the cash flows of the modified asset carried at amortised cost are not substantially different, then the modification does not result in derecognition of the financial asset. In this case, the Organisation recalculates the gross carrying amount of the financial asset and recognises the amount arising from adjusting the gross carrying amount as a modification gain or loss in profit or loss.

(v) Offsetting

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Organisation has a legal right to set off the amounts and it intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted under IFRS, or for gains and losses arising from a group of similar transactions such as in the Organisation's trading activity.

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

e) Financial assets and liabilities (continued)

***Financial liabilities* (continued)**

(vi) Amortised cost measurement

The 'amortised cost' of a financial asset or financial liability is the amount at which the financial asset or financial liability is measured on initial recognition minus the principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount and, for financial assets, adjusted for any expected credit loss allowance. The 'gross carrying amount of a financial asset' is the amortised cost of a financial asset before adjusting for any expected credit loss allowance.

(vii) Fair value measurement (policy applicable before and after 1 January 2018)

'Fair value' is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Organisation has access at that date. The fair value of a liability reflects its non-performance risk

When available, the Organisation measures the fair value of an instrument using the quoted price in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

If there is no quoted price in an active market, then the Organisation uses valuation techniques that maximise the use of relevant observable inputs and minimise the use of unobservable inputs. The chosen valuation technique incorporates all of the factors that market participants would take into account in pricing a transaction.

The best evidence of the fair value of a financial instrument at initial recognition is normally the transaction price - i.e. the fair value of the consideration given or received. If the Organisation determines that the fair value at initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique that uses only data from observable markets, then the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value at initial recognition and the transaction price. Subsequently, that difference is recognised in profit or loss on an appropriate basis over the life of the instrument but no later than when the valuation is wholly supported by observable market data or the transaction is closed out.

If an asset or a liability measured at fair value has a bid price and an ask price, then the Organisation measures assets and long positions at a bid price and liabilities and short positions at an ask price.

The fair value of a demand deposit is not less than the amount payable on demand, discounted from the first date on which the amount could be required to be paid.

The Organisation recognises transfers between levels of the fair value hierarchy as of the end of the reporting period during which the change has occurred in FV levels

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

e) Financial assets and liabilities (continued)

(viii) Identification and measurement of impairment

Measurement of ECLs

ECLs are a probability-weighted estimate of credit losses and will be measured as follows:

- financial assets that are not credit-impaired at the reporting date: the present value of all cash shortfalls - i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Organisation expects to receive;
- financial assets that are credit-impaired at the reporting date: the difference between the gross carrying amount and the present value of expected future cash flows;
- undrawn loan commitments: the present value of the difference between the contractual cash flows that are due to the Organisation if the commitment is drawn down and the cash flows that the Organisation expects to receive.

Definition of default

Under IFRS 9, the Organisation will consider a financial asset to be in default when:

- the borrower is unlikely to pay its credit obligations to the Organisation in full, without recourse by the Organisation to actions such as realising security (if any is held); or
- the borrower is more than 90 days past due on any material credit obligation to the Organisation.

This definition is largely consistent with the definition used for regulatory purposes for loans classified as doubtful or loss.

In assessing whether a borrower is in default, the Organisation will consider indicators that are consistent with the risk regulatory requirements for classification of loans as doubtful or lost:

- qualitative: e.g. breaches of contractual covenant;
- quantitative: e.g. overdue status and non-payment of another obligation of the same borrower to the Organisation; and
- regulatory risk classification of the same borrowers in other financial institutions.

Inputs into the assessment of whether a financial instrument is in default and their significance may vary over time to reflect changes in circumstances.

Credit risk grades

The Organisation allocates each exposure to a credit risk grade based on requirements set forth by Credit Risk Management regulation by using qualitative and quantitative factors that are indicative of the risk of default. In addition to the risk classes introduced for regulatory purposes, the Organisation identifies and monitors separately standard loans in past due from standard loans not in past due.
Each exposure will be allocated to a credit risk grade on initial recognition based on available information about the borrower. Exposures will be subject to ongoing monitoring, which may result in an exposure being moved to a different credit risk grade.

Significant increase in credit risk

Significant increase in the risk of default and default itself are key determinants for calculation of the expected credit losses.

At each reporting date, the Organisation assesses whether there has been a significant increase in credit risk by comparing: (i) the risk that the loan will default at or after the reporting date with (ii) the risk of default assessed at or after the date of its initial recognition.

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

e) Financial assets and liabilities (continued)

(viii) Identification and measurement of impairment (continued)

Significant increase in credit risk (continued)

When performing this assessment, the Organisation considers reasonable and supportable forward-looking and historical information for individual loans, or group of loans when reasonable and supportable information is not available on an individual basis. Measurement of the ECLs pattern reflects the general pattern of deterioration or improvement in the credit quality of financial instruments, expressed in terms of significant increase in credit risk. When the financial instruments are initially originated, loss allowance is measured at an amount equal to 12-month expected credit losses. When the instrument's risk of default has significantly increased since its origination, the Organisation shall measure loss allowance at an amount equal to lifetime expected credit losses.

The Organisation will monitor the effectiveness of the criteria used to identify significant increases in credit risk by regular reviews to confirm that:

- the criteria are capable of identifying significant increases in credit risk before an exposure is in default;
- the average time between the identification of a significant increase in credit risk and default appears reasonable; and
- exposures are not generally transferred directly from 12-month ECL measurement to credit-impaired.

Determining whether credit risk has increased significantly

Under IFRS 9, when determining whether the credit risk (i.e. risk of default) on a financial instrument has increased significantly since initial recognition, the Organisation considers reasonable and supportable information that is relevant and available without undue cost or effort, including both quantitative and qualitative information and analysis based on the Organisation's historical experience, expert credit assessment and forward-looking information.

The Organisation has identified whether a significant increase in credit risk has occurred for an exposure that changes the regulatory risk classification from standard to watch assessed in line with the Organisation's policy for regulatory risk classification. All loans showing significant increase in credit risk are classified in Stage 2.

As a backstop, and as required by IFRS 9, the Organisation presumptively considers that a significant increase in credit risk occurs no later than when an asset is more than 30 days past due. The Organisation determines days past due by counting the number of days since the earliest elapsed due date in respect of which full payment has not been received.

Beside the backstop indicator, the Organisation also considers as a significant increase in credit risk if the loan is classified from standard to watch or a worse risk grade or other loans of the same customer with the Organisation are classified from standard to watch or a worse risk grade. The Organisation also considers that the risk has increased if the client requests a restructuring with easing terms such as: extended maturity, lower instalment, lower interest rate, waivers of accrued penalties and interest.

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

e) Financial assets and liabilities (continued)

(viii) Identification and measurement of impairment (continued)

Significant increase in credit risk (continued)

Grouping of loans

Collective assessment of PD - Probability of Default

For the purpose of a collective assessment of PDs, KEP groups loans on the basis of similar credit risk characteristics that are indicative of the debtors' ability to pay all amounts due according to the contractual terms.

In consideration to credit risk profile of its loans, KEP has selected to group loans based on ***product type*** (agriculture, business, consumer, housing).

There has been a segmentation of the loan portfolio based on the similar characteristics of risk. Below are presented four segments of the loan portfolio:

- Agro
- Business
- Consumer
- Housing

Collective assessment of LGD

For the purpose of a collective assessment of LGDs, loans are grouped on the basis of:

- the cash recovery cycle for non-performing loans;
  and
- the recovery after write-off.

KEP reviews on annual basis the set limits and criteria to ensure that they remain valid following possible changes in the loan portfolio size and composition.

Modified financial assets

The contractual terms of a loan may be modified for a number of reasons, including changing market conditions, customer retention and other factors not related to a current or potential credit deterioration of the customer. An existing loan whose terms have been modified may be derecognised and the renegotiated loan recognised as a new loan at fair value.

POCI: Purchased or originated credit impaired (POCI) assets are financial assets that are credit impaired on initial recognition. POCI assets are recorded at fair value at original recognition and interest income is subsequently recognised based on a credit adjusted EIR. ECLs are only recognised or released to the extent that there is a change in the lifetime expected credit losses subsequent to the initial recognition. For financial assets for which the Organisation has no reasonable expectations of recovering either the entire outstanding amount, or a proportion thereof, the gross carrying amount of the financial asset is reduced. This is considered a (partial) derecognition of the financial asset.

Under IFRS 9, when the terms of a financial asset are modified and the modification does not result in derecognition, the Organisation will consider whether the asset's credit risk has increased significantly by analysing quantitative and qualitative factors affecting risk of default.

More specifically, the Organisation shall assess whether there has been a significant increase in the credit risk of the financial instrument by comparing:

the risk of a default occurring at the reporting date (based on the modified contractual terms); and the risk of a default occurring at initial recognition (based on the original, unmodified contractual terms).

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

e) Financial assets and liabilities (continued)

(viii) Identification and measurement of impairment (continued)

Modified financial assets (continued)

The Organisation renegotiates loans to customers in financial difficulties (referred to as 'forbearance activities') to maximise collection opportunities and minimise the risk of default. Under the Organisation's forbearance policy, loan forbearance is granted on a selective basis if the debtor is currently in default on its debt or if there is a high risk of default, there is evidence that the debtor made all reasonable efforts to pay under the original contractual terms and the debtor is expected to be able to meet the revised terms.
The revised terms usually include extending the maturity, changing the timing of interest payments and amending the terms of loan covenants. Both retail and business loans are subject to the forbearance policy.

Generally, forbearance is a qualitative indicator of default and credit impairment and expectations of forbearance are relevant to assessing whether there is a significant increase in credit.
Following forbearance, a customer needs to demonstrate consistently good payment behaviour over eight months before the exposure is measured at an amount equal to 12-month ECLs.

Inputs into measurement of ECLs

The key inputs into the measurement of ECLs are likely to be the term structures of the following variables:

- PD;
- loss given default (LGD); and
- exposure at default (EAD).

These parameters are derived from internally developed statistical models and other historical data that leverage regulatory models. PDs are adjusted to reflect forward-looking information as described below.

Credit risk grades are a primary input into the determination of the term structure of PD for exposures. The Organisation has employed statistical models to analyse the data collected and generate estimates of the remaining lifetime PD of exposures and how these are expected to change as a result of the passage of time.

This analysis includes the identification and calibration of relationships between changes in default rates and changes in key macro-economic factors, as well as in-depth analysis of the impact of certain other factors (e.g. forbearance experience) on the risk of default. For most exposures, key macro-economic indicators are likely to include GDP growth, interest rates and unemployment. The Organisation's approach to incorporating forward-looking information into this assessment is discussed below.

LGD is the magnitude of the likely loss if there is a default. The Organisation estimates LGD parameters based on the history of recovery rates of claims against defaulted counterparties. The LGD models consider the structure, collateral, seniority of the claim and recovery costs of any collateral that is integral to the financial asset

LGD estimates are calibrated for different economic scenarios and, for real estate lending, to reflect possible changes in property prices. They are calculated on a discounted cash flow basis using the effective interest rate as the discounting factor.

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

e) Financial assets and liabilities (continued)

(viii) Identification and measurement of impairment (continued)

EAD represents the expected exposure in the event of a default. The Organisation derives the EAD from the current exposure to the counterparty and potential changes to the current amount allowed under the contract, including amortisation, and prepayments. The EAD of a financial asset is the gross carrying amount at default. For lending commitments and financial guarantees, the EAD considers the amount drawn, as well as potential future amounts that may be drawn or repaid under the contract, which is estimated based on historical observations and forward-looking forecasts.

The Organisation is measuring ECLs considering the risk of default over the maximum contractual period (including any borrower's extension options) over which it is exposed to credit risk, even if, for risk management purposes, the Organisation considers a longer period. The maximum contractual period extends to the date at which the Organisation has the right to require repayment of an advance or terminate a loan commitment or guarantee.

Forward-looking information

Under IFRS 9, the Organisation incorporates forward-looking information into both its assessment of whether the credit risk of an instrument has increased significantly since initial recognition and its measurement of ECLs. The Organisation formulates a 'base case' view of the future direction of relevant economic variables and a representative range of other possible forecast scenarios based on advice from the Organisation Risk Committee and economic experts and consideration of a variety of external actual and forecast information.

This process involves developing two or more additional economic scenarios and considering the relative probabilities of each outcome. External information may include economic data and forecasts published by governmental bodies and monetary authorities in the countries where the Organisation operates, supranational organisations such as the Bank for Economic Co-operation and Development and the International Monetary Fund, and selected private sector and academic forecasters.

The base case represents a most-likely outcome and be aligned with information used by the Organisation for other purposes, such as strategic planning and budgeting. The other scenarios will represent more optimistic and more pessimistic outcomes. The Organisation also periodically carries out stress-testing of more extreme shocks to calibrate its determination of these other representative scenarios.

The Organisation has identified and documented key drivers of credit risk and credit losses for each portfolio of financial instruments and, using an analysis of historical data, has estimated relationships between macro-economic variables and credit risk and credit losses. These key drivers include interest rates, unemployment rates and GDP forecasts. Predicted relationships between the key indicators and default and loss rates on various portfolios of financial assets have been developed based on analysing historical data over the past 5 years.

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

e) Financial assets and liabilities (continued)

(viii) Identification and measurement of impairment (continued)

Presentation of allowance for ECL in the statement of financial position

Loss allowances for ECL are presented in the statement of financial position as follows:

- financial assets measured at amortised cost: as a deduction from the gross carrying amount of the assets;
- loan commitments and financial guarantee contracts: generally, as a provision;
- where a financial instrument includes both a drawn and an undrawn component, and the Organisation cannot identify the ECL on the loan commitment component separately from those on the drawn component: the Organisation presents a combined loss allowance for both components. The combined amount is presented as a deduction from the gross carrying amount of the drawn component. Any excess of the loss allowance over the gross amount of the drawn component is presented as a provision.

Write-off

Loans are written off (either partially or in full) when there is no realistic prospect of recovery. This is generally the case when the Organisation determines that the borrower does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the Organisation's procedures for recovery of amounts due.

f) Cash and cash equivalents

Cash and cash equivalents include notes and coins on hand, unrestricted balances held with central banks and highly liquid financial assets with original maturities of three months or less from the acquisition date that are subject to an insignificant risk of changes in their fair value, and are used by the Organisation in the management of its short-term commitments.

Cash and cash equivalents are carried at amortised cost in the statement of financial position.

g) Borrowings

Borrowings are the Organisation's main sources of debt funding.

Borrowings are initially measured at fair value minus incremental direct transaction costs, and subsequently measured at their amortised cost using the effective interest method.

h) Property and equipment

Items of Property and equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes expenditures that are directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the asset to a working condition for its intended use, and the costs of dismantling and removing the items and restoring the site on which they are located. When parts of an item of equipment have different useful lives, they are accounted for as separate items (major components) of equipment. The cost of replacing part of an item of equipment is recognized in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Organisation and its cost can be measured reliably. The costs of the day-to-day servicing of equipment are recognized in profit or loss as incurred.

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

h) Property and equipment (continued)

At the end of each reporting period management assesses whether there is any indication of impairment of Property and equipment. If any such indication exists, management estimates the recoverable amount, which is determined as the higher of an asset's fair value less costs to sell and its value in use. The carrying amount is reduced to the recoverable amount and the impairment loss is recognized in profit or loss for the year. An impairment loss recognized for an asset in prior years is reversed, if there has been a change in the estimates used to determine the asset's value in use or fair value less costs to sell.

Gains and losses on disposals determined by comparing proceeds with carrying amount are recognized in profit or loss.

(i) Depreciation

Depreciation on items of Property and equipment is calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives:

Motor vehicles	5 years
Furniture and fittings	5 years
Computers and electronic equipment	5 years
Leasehold improvements	Shorter of useful life and the term of the underlying lease

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.
Intangible assets acquired by the Organisation are stated at cost less accumulated amortization and accumulated impairment losses.

i) Intangible assets

Subsequent expenditure on intangible assets is capitalized only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

Amortization is recognized in profit or loss on a straight-line basis over the estimated useful lives of the assets. The estimated useful life of the intangible assets is determined as per the contract validity or 10 years.

j) Leases

The details of accounting policies under both IAS 17 and IFRS 16 are presented separately below.

The Organisation assesses whether a contract is or contains a lease, at inception of the contract. The Organisation recognises a right-of-use asset and a corresponding lease liability with respect to all lease arrangements in which it is the lessee. For these leases, the Organisation recognises the lease payments as an operating expense on a straight-line basis over the term of the lease unless another systematic basis is more representative of the time pattern in which economic benefits from the leased assets are consumed.
The lease liability is initially measured at the present value of the lease payments

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

j) Leases (continued)

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted by using the rate implicit in the lease. If this rate cannot be readily determined, the lessee uses its incremental borrowing rate.

Lease payments included in the measurement of the lease liability comprise:

- Fixed lease payments (including in-substance fixed payments), less any lease incentives receivable;
- Variable lease payments that depend on an index or rate, initially measured using the index or rate at the commencement date;
- The amount expected to be payable by the lessee under residual value guarantees;
- The exercise price of purchase options, if the lessee is reasonably certain to exercise the options; and
- Payments of penalties for terminating the lease, if the lease term reflects the exercise of an option to terminate the lease.

The lease liability is presented as a separate line in the statement of financial position.

The lease liability is subsequently measured by increasing the carrying amount to reflect interest on the lease liability (using the effective interest method) and by reducing the carrying amount to reflect the lease payments made. The Organisation remeasures the lease liability (and makes a corresponding adjustment to the related right-of-use asset) whenever:

- The lease term has changed or there is a significant event or change in circumstances resulting in a change in the assessment of exercise of a purchase option, in which case the lease liability is remeasured by discounting the revised lease payments using a revised discount rate.
- The lease payments change due to changes in an index or rate or a change in expected payment under a guaranteed residual value, in which cases the lease liability is remeasured by discounting the revised lease payments using an unchanged discount rate (unless the lease payments change is due to a change in a floating interest rate, in which case a revised discount rate is used).
- A lease contract is modified and the lease modification is not accounted for as a separate lease, in which case the lease liability is remeasured based on the lease term of the modified lease by discounting the revised lease payments using a revised discount rate at the effective date of the modification.

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

j) Leases (continued)

The Organisation did not make any such adjustments during the periods presented.

The right-of-use assets comprise the initial measurement of the corresponding lease liability, lease payments made at or before the commencement day, less any lease incentives received and any initial direct costs. They are subsequently measured at cost less accumulated depreciation and impairment losses.

Whenever the Organisation incurs an obligation for costs to dismantle and remove a leased asset, restore the site on which it is located or restore the underlying asset to the condition required by the terms and conditions of the lease, a provision is recognised and measured under IAS 37. To the extent that the costs relate to a right-of-use asset, the costs are included in the related right-of-use asset, unless those costs are incurred to produce inventories.

Right-of-use assets are depreciated over the shorter period of lease term and useful life of the underlying asset. If a lease transfers ownership of the underlying asset or the cost of the right-of-use asset reflects that the Organisation expects to exercise a purchase option, the related right-of-use asset is depreciated over the useful life of the underlying asset. The depreciation starts at the commencement date of the lease.

The right-of-use assets are presented as a separate line in the statement of financial position.

Variable rents that do not depend on an index or rate are not included in the measurement of the lease liability and the right-of-use asset. The related payments are recognised as an expense in the period in which the event or condition that triggers those payments occurs.

As a practical expedient, IFRS 16 permits a lessee not to separate non-lease components, and instead account for any lease and associated non-lease components as a single arrangement. The Organisation has not used this practical expedient. For contracts that contain a lease component and one or more additional lease or non-lease components, the Organisation allocates the consideration in the contract to each lease component on the basis of the relative stand-alone price of the lease component and the aggregate stand-alone price of the non-lease components.

k) Provisions

A provision is recognised if, as a result of a past event, the Organisation has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. The unwinding of the discount is recognised as finance cost.

l) Employee benefits

(i) Defined contribution plans

Obligations for contributions to defined contribution pension plans are recognized as an expense in profit or loss when they are due. The Organisation makes compulsory social security contributions that provide pension benefits for employees upon retirement. The local authorities are responsible for providing the legally set minimum threshold for pensions in Kosovo under a defined contribution pension plan.

(ii) Short-term benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A provision is recognized for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Organisation has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

4. Adoption of new and revised International Financial Reporting Standards

4.1. Standards, amendments and interpretations that are already effective.

In the current year, the Company has applied a number of amendments to IFRS Accounting Standards issued by the International Accounting Standards Board (IASB) that are mandatorily effective for an accounting period that begins on or after January 1, 2022.

4.1.1 Amendments to IFRS 3 Reference to the Conceptual Framework

The Company has adopted the amendments to IFRS 3 Business Combinations for the first time in the current year. The amendments update IFRS 3 so that it refers to the 2018 Conceptual Framework instead of the 1989 Framework. They also add to IFRS 3 a requirement that, for obligations within the scope of IAS 37 Provisions, Contingent Liabilities and Contingent Assets, an acquirer applies IAS 37 to determine whether at the acquisition date a present obligation exists as a result of past events. For a levy that would be within the scope of IFRIC 21 Levies, the acquirer applies IFRIC 21 to determine whether the obligating event that gives rise to a liability to pay the levy has occurred by the acquisition date.

4.1.2 Amendments to IAS 16 Property, Plant and Equipment - Proceeds before Intended Use

The Company has adopted the amendments to IAS 16 Property, Plant and Equipment for the first time in the current year. The amendments prohibit deducting from the cost of an item of property, plant and equipment any proceeds from selling items produced before that asset is available for use, i.e. proceeds while bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Consequently, an entity recognizes such sales proceeds and related costs in profit or loss. The entity measures the cost of those items in accordance with IAS 2 Inventories.

The amendments also clarify the meaning of 'testing whether an asset is functioning properly. IAS 16 now specifies this as assessing whether the technical and physical performance of the asset is such that it is capable of being used in the production or supply of goods or services, for rental to others, or for administrative purposes.

If not presented separately in the statement of comprehensive income, the financial statements shall disclose the amounts of proceeds and cost included in profit or loss that relate to items produced that are not an output of the entity's ordinary activities, and which line item(s) in the statement of comprehensive income include(s) such proceeds and cost.

4.1.3 Amendments to IAS 37 Onerous Contracts - Cost of Fulfilling a Contract

The Company has adopted the amendments to IAS 37 for the first time in the current year. The amendments specify that the cost of fulfilling a contract comprises the costs that relate directly to the contract. Costs that relate directly to a contract consist of both the incremental costs of fulfilling that contract (examples would be direct labor or materials) and an allocation of other costs that relate directly to fulfilling contracts (an example would be the allocation of the depreciation charge for an item of property, plant and equipment used in fulfilling the contract).

4.1.4 Annual Improvements to IFRS Accounting Standards 2018-2020 Cycle

The Company has adopted the amendments included in the Annual Improvements to IFRS Accounting Standards 2018-2020 Cycle for the first time in the current year. The Annual Improvements include amendments to four standards

4. Adoption of new and revised International Financial Reporting Standards (continued)

4.1.4 Annual Improvements to IFRS Accounting Standards 2018-2020 Cycle

1. **IFRS 1 First-time Adoption of International Financial Reporting Standards**

The amendment provides additional relief to a subsidiary which becomes a first-time adopter later than its parent in respect of accounting for cumulative translation differences. As a result of the amendment, a subsidiary that uses the exemption in IFRS 1:D16(a) can now also elect to measure cumulative translation differences for all foreign operations at the carrying amount that would be included in the parent's consolidated financial statements, based on the parent's date of transition to IFRS Accounting Standards, if no adjustments were made for consolidation procedures and for the effects of the business combination in which the parent acquired the subsidiary. A similar election is available to an associate or joint venture that uses the exemption in IFRS 1:D16(a).

2. **IFRS 9 Financial Instruments**

The amendment clarifies that in applying the '10 per cent' test to assess whether to derecognize a financial liability, an entity includes only fees paid or received between the entity (the borrower) and the lender, including fees paid or received by either the entity or the lender on the other's behalf.

3. **IFRS 16 Leases**

The amendment removes the illustration of the reimbursement of leasehold improvements.

4. **IAS 41 Agriculture**

The amendment removes the requirement in IAS 41 for entities to exclude cash flows for taxation when measuring fair value. This aligns the fair value measurement in IAS 41 with the requirements of IFRS 13 Fair Value Measurement to use internally consistent cash flows and discount rates and enables preparers to determine whether to use pre-tax or post-tax cash flows and discount rates for the most appropriate fair value measurement.

The amendments listed above did not have any impact on the amounts recognized in prior periods and are not expected to significantly affect the current or future periods.

4.2 Standards, amendments and interpretation issued but not yet effective

The new and amended standards and interpretations that are issued, but not yet effective, up to the date of issuance of the financial statements are disclosed below. The Company intends to adopt these new and amended standards and interpretations, if applicable, when they become effective.

4. Adoption of new and revised International Financial Reporting Standards (continued)

4.2.2 Amendments to IAS 1: Classification of Liabilities as Current or Non-current

In January 2020, the IASB issued amendments to paragraphs 69 to 76 of IAS 1 to specify the requirements for classifying liabilities as current or non-current. The amendments clarify:

- What is meant by a right to defer settlement
- That a right to defer must exist at the end of the reporting period
- That classification is unaffected by the likelihood that an entity will exercise its deferral right
- That only if an embedded derivative in a convertible liability is itself an equity instrument would the terms of a liability not impact its classification

The amendments are effective for annual reporting periods beginning on or after 1 January 2023 and must be applied retrospectively.

4.2.3 Definition of Accounting Estimates - Amendments to IAS 8

In February 2021, the IASB issued amendments to IAS 8, in which it introduces a definition of 'accounting estimates'. The amendments clarify the distinction between changes in accounting estimates and changes in accounting policies and the correction of errors. Also, they clarify how entities use measurement techniques and inputs to develop accounting estimates. The amendments are effective for annual reporting periods beginning on or after 1 January 2023 and apply to changes in accounting policies and changes in accounting estimates that occur on or after the start of that period. Earlier application is permitted as long as this fact is disclosed

4.2.4 Disclosure of Accounting Policies - Amendments to IAS 1 and IFRS Practice Statement

In February 2021, the IASB issued amendments to IAS 1 and IFRS Practice Statement 2 Making Materiality Judgements, in which it provides guidance and examples to help entities apply materiality judgements to accounting policy disclosures. The amendments aim to help entities provide accounting policy disclosures that are more useful by replacing the requirement for entities to disclose their 'significant' accounting policies with a requirement to disclose their 'material' accounting policies and adding guidance on how entities apply the concept of materiality in making decisions about accounting policy disclosures.

The amendments to IAS 1 are applicable for annual periods beginning on or after January 1, 2023 with earlier application permitted. Since the amendments to the Practice Statement 2 provide non-mandatory guidance on the application of the definition of material to accounting policy information, an effective date for these amendments is not necessary.

4.2.5 Deferred Tax related to Assets and Liabilities arising from a Single Transaction - Amendments to IAS 12

In May 2021, the Board issued amendments to IAS 12, which narrow the scope of the initial recognition exception under IAS 12, so that it no longer applies to transactions that give rise to equal taxable and deductible temporary differences. The amendments should be applied to transactions that occur on or after the beginning of the earliest comparative period presented. In addition, at the beginning of the earliest comparative period presented, a deferred tax asset (provided that sufficient taxable profit is available) and a deferred tax liability should also be recognized for all deductible and taxable temporary differences associated with leases and decommissioning obligations.

4.2.6 Sale or Contribution of Assets between an Investor and its Associate or Joint Venture - Amendments to IFRS 10 and IAS 28

The amendments to IFRS 10 and IAS 28 deal with situations where there is a sale or contribution of assets between an investor and its associate or joint venture. Specifically, the amendments state that gains or losses resulting from the loss of control of a subsidiary that does not contain a business in a transaction with an associate or a joint venture that is accounted for using the equity method, are recognized in the parent's profit or loss only to the extent of the unrelated investors' interests in that associate or joint venture. Similarly, gains and losses resulting from the remeasurement of investments retained in any former subsidiary (that has become an associate or a joint venture that is accounted for using the equity method) to fair value are recognized in the former parent's profit or loss only to the extent of the unrelated investors' interests in the new associate or joint venture. The effective date of the amendments has yet to be set by the IASB; however, earlier application of the amendments is permitted.

These standards, amendments or interpretations are not expected to have a material impact on the Company in the current or future reporting periods and on foreseeable future transactions.

5. USE OF ESTIMATES AND JUDGMENTS

The Organisation makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Information about provisions and contingencies is detailed in Notes 13 and 21.

a) Expected Credit Losses

Financial assets measured at amortised cost or debt instruments measured at FVOCI are assessed for impairment on a basis described in Note 3.(e).(vii). The Organisation reviews its assumptions and judgments on a regular basis.

The Organisation measures the expected credit losses of a financial instrument in a way that reflects:

(i) an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes;
(ii) the time value of money; and
(iii) reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

b) Determining fair values

The determination of fair value for financial assets and financial liabilities for which there is no observable market price requires the use of valuation techniques as described in Note 3.(e).(vii). For financial instruments that trade infrequently and have little price transparency, fair value is less objective, and requires varying degrees of judgement depending on liquidity, concentration, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument.

The Organisation measures fair values using the following hierarchy of methods:

- Level 1: Quoted market price in an active market for an identical instrument.
- Level 2: Valuation techniques based on observable inputs. This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data.
- Level 3: Valuation techniques using significant unobservable inputs. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs could have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments where significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

The estimation of the fair value is disclosed in Note 5 c) below

c) Disclosure and estimation of fair value

Fair value estimates are based on existing financial instruments on the Organisation's financial position statement without attempting to estimate the value of anticipated future business and the value of assets and liabilities not considered financial instruments.

5. USE OF ESTIMATES AND JUDGMENTS (CONTINUED)

c) Disclosure and estimation of fair value (continued)

Fair values of financial instruments

Where available, the fair value of loans is based on observable market transactions. Where observable market transactions are not available, fair value is estimated using valuation models, such as discounted cash flow techniques. Input into the valuation techniques includes expected lifetime credit losses and interest rates. Homogeneous small loans are grouped into portfolios with similar characteristics.

The fair value of borrowings is estimated using discounted cash flow techniques, applying the rates that are offered for borrowings of similar maturities and terms.

	31 December 2022		31 December 2021	
	Fair value Level 3	Carrying amount	Fair value Level 3	Carrying amount
Financial Assets				
Loans and advances to customers	71,383	70,307	57,838	56,984
Financial Liabilities				
Borrowings	46,936	49,175	37,256	37,480

The carrying amounts of loans and borrowings at 31 December 2022 are lower than the fair values for loans, because the current market rates of 18.6% are lower for loans and 3.5% for borrowings are higher (2021: lower 19.4% for loans and lower 3.3% for borrowings).

d) War in Ukraine

The ongoing war in Ukraine and the related sanctions targeted against the Russian Federation may have impact on the European economies and globally. The entity does not have any significant direct exposure to Ukraine, Russia or Belarus. However, the impact on the general economic situation may require revisions of certain assumptions and estimates. This may lead to material adjustments to the carrying value of certain assets and liabilities including loans to customer and borrowings, within the next financial year. At this stage management is not able to reliably estimate the impact as events are unfolding day-by-day. The longer-term impact may also affect trading volumes, cash flows, and profitability. Nevertheless, at the date of these financial statements the Organisation continues to meet its obligations as they fall due and therefore continues to apply the going concern basis of preparation.

6. CASH AND CASH EQUIVALENTS

	31 December 2022	31 December 2021
Cash at banks	4,575	2,409
Cash on hand	532	532
	5,107	**2,941**

7. LOANS AND ADVANCES TO CUSTOMERS

	31 December 2022	31 December 2021
Loans and advances to customers	72,186	59,229
Less: allowance for impairment	(1,879)	(2,245)
	70,307	**56,984**

Movements in the allowance for impairment are as follows:

	31 December 2022	31 December 2021
Balance at 1 January	2,245	2,395
Impairment charge	267	380
Amounts written-off	(633)	(530)
Balance at 31 December	**1,879**	**2,245**

The Organisation has secured overdrafts with those local banks with a loan portfolio outstanding totalling EUR 3,000 at 31 December 2022 (overdraft 2021: EUR 775), based on the agreed contractual conditions which include a coverage of 150% of the actual exposure with a Portfolio-At-Zero Risk (see Note 12).

7. LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

Agro Loans <=3

	Stage 1	Stage 2	Stage 3	Total
Gross carrying amount as of 1 January 2021	714	4	8	726
New assets originated or purchased	968	-	-	968
Assets de-recognised or repaid	(1,017)	(3)	(2)	(1,022)
Transfers to Stage 1	(12)	4	8	-
Transfers to Stage 2	-	(1)	1	-
Transfers to Stage 3	-	-	-	-
Amounts written off	-	-	(5)	(5)
Total	**653**	**4**	**10**	**667**

Agro Loans <=3

	Stage 1	Stage 2	Stage 3	Total
ECL allowance as of 1 January 2021 under IFRS 9	5	1	6	12
New assets originated or purchased	3	-	1	4
Assets de-recognised or repaid	2	(1)	(3)	(2)
Transfers to Stage 1	(7)	1	6	-
Transfers to Stage 2	-	(1)	1	-
Transfers to Stage 3	-	-	-	-
Amounts written off	-	-	(4)	(4)
Total	**3**	**-**	**7**	**10**

Agro Loans >3

	Stage 1	Stage 2	Stage 3	Total
Gross carrying amount as of 1 January 2021	9,037	85	235	9,357
New assets originated or purchased	9,090	-	-	9,090
Assets de-recognised or repaid	(6,157)	(40)	(47)	(6,244)
Transfers to Stage 1	(11)	-	11	-
Transfers to Stage 2	11	(11)	-	-
Transfers to Stage 3	-	6	(6)	-
Amounts written off	-	-	(70)	(70)
Total	**11,970**	**40**	**123**	**12,133**

Agro Loans >3

	Stage 1	Stage 2	Stage 3	Total
ECL allowance as of 1 January 2021 under IFRS 9	118	34	200	352
New assets originated or purchased	68	-	-	68
Assets de-recognised or repaid	(51)	(27)	(62)	(140)
Transfers to Stage 1	(30)	7	23	-
Transfers to Stage 2	-	-	-	-
Transfers to Stage 3	-	-	-	-
Amounts written off	-	-	(65)	(65)
Total	**105**	**14**	**96**	**215**

7. LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

Business Loans <=3

	Stage 1	Stage 2	Stage 3	Total
Gross carrying amount as of 1 January 2021	1,628	16	69	1,713
New assets originated or purchased	1,587	3	-	1,590
Assets de-recognised or repaid	(1,726)	(6)	(20)	(1,752)
Transfers to Stage 1	(17)	7	11	1
Transfers to Stage 2	-	(12)	12	-
Transfers to Stage 3	-	-	-	-
Amounts written off	-	-	(25)	(25)
Total	**1,472**	**8**	**47**	**1,527**

Business Loans <=3

	Stage 1	Stage 2	Stage 3	Total
ECL allowance as of 1 January 2021 under IFRS 9	19	8	60	87
New assets originated or purchased	14	1	3	18
Assets de-recognised or repaid	(1)	3	(16)	(14)
Transfers to Stage 1	(13)	2	11	-
Transfers to Stage 2	-	(12)	12	-
Transfers to Stage 3	-	-	-	-
Amounts written off	-	-	(23)	(23)
Total	**19**	**2**	**47**	**68**

Business Loans >3

	Stage 1	Stage 2	Stage 3	Total
Gross carrying amount as of 1 January 2021	12,584	126	327	13,037
New assets originated or purchased	16,646	4	5	16,655
Assets de-recognised or repaid	(9,644)	(69)	(74)	(9,787)
Transfers to Stage 1	(136)	67	68	(1)
Transfers to Stage 2	-	(18)	18	-
Transfers to Stage 3	-	-	-	-
Amounts written off	-	-	(112)	(112)
Total	**19,450**	**110**	**232**	**19,792**

Business Loans >3

	Stage 1	Stage 2	Stage 3	Total
ECL allowance as of 1 January 2021 under IFRS 9	213	57	285	555
New assets originated or purchased	205	15	31	251
Assets de-recognised or repaid	(36)	(51)	(107)	(194)
Transfers to Stage 1	(97)	36	61	-
Transfers to Stage 2	-	(16)	16	-
Transfers to Stage 3	-	-	-	-
Amounts written off	-	-	(96)	(96)
Total	**285**	**41**	**190**	**516**

7. LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

Consumer loans <=3

	Stage 1	Stage 2	Stage 3	Total
Gross carrying amount as of 1 January 2021	8,902	53	181	9,136
New assets originated or purchased	16,098	2	-	16,100
Assets de-recognised or repaid	(12,695)	(33)	(50)	(12,778)
Transfers to Stage 1	(151)	67	83	(1)
Transfers to Stage 2	-	(20)	20	-
Transfers to Stage 3	-	-	-	-
Amounts written off	-	-	(94)	(94)
Total	**12,154**	**69**	**140**	**12,363**

Consumer loans <=3

	Stage 1	Stage 2	Stage 3	Total
ECL allowance as of 1 January 2021 under IFRS 9	121	24	157	302
New assets originated or purchased	212	17	17	246
Assets de-recognised or repaid	16	(19)	(50)	(53)
Transfers to Stage 1	(111)	28	83	-
Transfers to Stage 2	-	(20)	20	-
Transfers to Stage 3	-	-	-	-
Amounts written off	-	-	(88)	(88)
Total	**238**	**30**	**139**	**407**

Housing Loans <=3

	Stage 1	Stage 2	Stage 3	Total
Gross carrying amount as of 1 January 2021	4,050	33	140	4,223
New assets originated or purchased	3,203	3	4	3,210
Assets de-recognised or repaid	(3,887)	(21)	(36)	(3,944)
Transfers to Stage 1	(60)	13	47	-
Transfers to Stage 2	-	(3)	3	-
Transfers to Stage 3	-	-	-	-
Amounts written off	-	-	(81)	(81)
Total	**3,306**	**25**	**77**	**3,408**

Housing Loans <=3

	Stage 1	Stage 2	Stage 3	Total
ECL allowance as of 1 January 2021 under IFRS 9	51	15	120	186
New assets originated or purchased	29	3	5	37
Assets de-recognised or repaid	6	(13)	(36)	(43)
Transfers to Stage 1	(43)	6	37	-
Transfers to Stage 2	-	(3)	3	-
Transfers to Stage 3	-	-	-	-
Amounts written off	-	-	(67)	(67)
Total	**43**	**8**	**62**	**113**

7. LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

Housing Loans >3

	Stage 1	Stage 2	Stage 3	Total
Gross carrying amount as of 1 January 2021	20,390	209	436	21,035
New assets originated or purchased	15,048	-	12	15,060
Assets de-recognised or repaid	(13,417)	(84)	(125)	(13,626)
Transfers to Stage 1	(116)	48	67	(1)
Transfers to Stage 2	-	(21)	21	-
Transfers to Stage 3	-	-	-	-
Amounts written off	-	-	(176)	(176)
Total	**21,905**	**152**	**235**	**22,292**

Housing Loans >3

	Stage 1	Stage 2	Stage 3	Total
ECL allowance as of 1 January 2021 under IFRS 9	281	102	368	751
New assets originated or purchased	171	9	14	194
Assets de-recognised or repaid	(62)	(79)	(109)	(250)
Transfers to Stage 1	(96)	44	51	(1)
Transfers to Stage 2	-	(19)	19	-
Transfers to Stage 3	-	-	-	-
Amounts written off	-	-	(150)	(150)
Total	**294**	**57**	**193**	**544**

					As at 31 December 2022	As at 31 December 2021
	Stage 1	Stage	Stage 3	POCI	Total	Total
Loans and	**70,909**	**411**	**866**	-	**72,185**	**59,229**
Low- fair risk	70,909	20	-	-	70,929	57,484
Monitoring	-	200	-	-	200	192
Substandard	-	191	23	-	214	202
Doubtful	-	-	200	-	200	248
Lost	-	-	643	-	643	1,103
Less: allowance	988	153	738	-	1,879	2,245
Carrying amount	**69,921**	**258**	**128**	-	**70,307**	**56,984**

8. OTHER ASSETS

	31 December 2022	31 December 2021
Prepaid expenses	73	118
Advances to employees	23	15
Other receivables	28	20
	124	153

Prepaid expenses include prepayments of EUR 30 for a front end & management fee for loans contracted and not yet disbursed in 2022.

9. PROPERTY AND EQUIPMENT

	Motor vehicles	Computers and electronic equipment	Furniture and Fittings	Leasehold Improvements	Total
Cost					
Balance at 1 January 2021	593	560	901	434	2,488
Additions	26	57	37	19	139
Disposals	-	(17)	(13)	-	(30)
Balance at 31 December 2021	**619**	**600**	**925**	**453**	**2,597**
Additions	24	40	137	31	232
Disposals	-	(10)	(33)	(14)	(57)
Balance at 31 December 2022	**643**	**630**	**1,029**	**470**	**2,772**
Accumulated depreciation					
Balance at 1 January 2021	(304)	(361)	(685)	(308)	(1,658)
Charge for the year	(110)	(60)	(99)	(38)	(307)
Disposals	-	15	13	-	28
Balance at 31 December 2021	**(414)**	**(406)**	**(771)**	**(346)**	**(1,937)**
Charge for the year	(94)	(68)	(87)	(43)	(292)
Disposals	-	10	31	12	53
Balance at 31 December 2022	**(508)**	**(464)**	**(827)**	**(377)**	**(2,176)**
Carrying amounts					
At 31 December 2021	135	194	154	107	660
At 31 December 2022	135	166	202	93	597

As at 31 December 2022, the Organisation has not pledged any property or equipment as collateral (2021: nil).

10. INTANGIBLE ASSETS

	Software
Cost	
Balance at 1 January 2021	532
Additions	41
Impairment	573
Balance at 31 December 2021	91
Additions	664
Impairment	
Balance at 31 December 2022	(195)
Accumulated amortization	(28)
Balance at 1 January 2021	(223)
Amortization for the year	(29)
Impairment	(252)
Balance at 31 December 2021	
Amortization for the year	350
Disposal	412
Balance at 31 December 2022	(252)
Carrying amounts	
At 1 January 2021	337
At 31 December 2021	350
At 31 December 2022	412

11. RIGHT OF USE ASSET AND LEASE LIABILITY

	Right of use asset Building
Cost	
As at January 1, 2021	1,827
Additions	235
As at December 31, 2021	2,062
Additions	177
As at December 31, 2022	2,239
Accumulated depreciation	
As at January 1, 2021	791
Charge	387
As at December 31, 2021	1,178
Charge	382
As at December 31, 2022	1,560
Net book value as at	
December 31, 2021	884
December 31, 2022	679

11. RIGHT OF USE ASSET AND LEASE LIABILITY (CONTINUED)

	Lease liability
Lease Liability as at January 1, 2021	**1,073**
Additions	235
- Less lease payments	(429)
+ Interest on Lease Liabilities	72
Lease liability as at December 31, 2021	**951**
Additions	177
- Less lease payments	(495)
+ Interest on Lease Liabilities	50
Lease liability as at December 31, 2022	**683**
Maturity of lease liability	
Not later than one year	393
Later than one year and not later than five years.	290
Later than five years	-
Total	**683**

The Organisation leases several assets which consist of premises. The average lease term is 4 years.

The Organisation does not face a significant liquidity risk with regard to its lease liabilities. Lease liabilities are monitored within the Organisation's treasury function.

All lease obligations are denominated in currency units.

Total cash outflow for leases in 2022 was EUR 495 (2021: EUR 429)

12. BORROWINGS

As at 31 December 2022 and 2021, borrowings of the Organisation are composed as follows:

	Interest rate	31 December 2022	31 December 2021
ResponsAbility	3.30% -3.60%	3,710	5,565
Triple Jump	3.30% - 3.95%	3,000	5,000
Symbiotics	3.25%-3.30%	2,500	1,000
Finance In Motion	3.60% - 5.93%	9,433	6,716
Frankfurt School FSFS	3.40% - 3.60%	4,000	4,000
Blue Orchard	3.40%	3,000	3,000
Microvest	4.70%	-	1,000
DWM	3.30% - 4%	7,250	7,125
Agents for Impact	3.50%	4,000	-
IFC	3.85%	3,800	2,600
INCOFIN	3.95%	200	500
EBRD	3.70%	1,600	-
Bank In Bistum	3.30% - 3.50%	3,500	-
Banka Ekonomike (overdraft)	4.90%	1,460	971
Banka Për Biznes (overdraft)	4.30%	949	-
Banka Pro-Credit (overdraft)	4.50%	801	-
		49,203	**37,477**
Accrued interest		318	260
Deferred fee		(346)	(257)
Total		**49,175**	**37,480**

The total interest expense for these borrowings in 2022 is EUR 1,819 million (2021: EUR 1,762 million).

	2022	2021
Principal outstanding at 1 January	37,477	35,352
Disbursements during the year	28,210	19,786
Repayments during the year	(16,484)	(17,661)
Principal outstanding 31 December	**49,203**	**37,477**
Accrued interest and fees at 1 January	3	(13)
Interest expense	1,819	1,762
Interest paid	(1,850)	(1,746)
Accrued interest and fees at 31 December	**(28)**	**3**
Total	**49,175**	**37,480**

The Organisation has an overdraft facility from three local banks of EUR 3,500 in total with an interest rate of 4.3%-4.9 % on the utilised amount, and maturity on 03 February 2023, 27 July 2023 and 31 July 2023 . As at 31 December 2022, the Organisation has utilized these overdrafts in total amount of EUR 3,210.

13. PROVISIONS

	31 December 2022	31 December 2021
Legal claims	349	240
Other provisions for losses	7	7
As at December 31	**356**	**247**

Provisions for legal claims are mainly related to ongoing court cases brought by former employees against the Organisation.

Other provisions for losses of EUR 7 (2021: EUR 7), relates to legal cases that were won by the Organisation in the past and were subsequently appealed by third parties, which management believes that will be lost.

Movements in the provision charge are as follows:	31 December 2022	31 December 2021
At 1 January	247	225
Provision charge	109	22
At 31 December	**356**	**247**

14. OTHER LIABILITIES

	31 December 2022	31 December 2021
Accrued expenses	39	26
Withholding tax on interest	28	37
Pension contributions and personal income tax payable	89	72
Income Tax payable	72	41
Accounts payable	49	28
Other payables	42	100
Total	**319**	**304**

15. INTEREST INCOME

	31 December 2022	31 December 2021
Interest income from loans and advances	11,910	10,278
Interest income from banks	25	22
Total	**11,935**	**10,300**

At 31 December 2022, the Organisation has accrued interest of EUR 49 (2021: EUR 78) for past due loans.

16. OTHER INCOME

	31 December 2022	31 December 2021
Recoveries from loans written off	381	377
Proceeds from sale of fixed assets	-	1
Other operating income	22	14
Total	**403**	**392**

17. PERSONNEL EXPENSES

	31 December 2022	31 December 2021
Wages and salaries	3,321	2,842
Compulsory social and health insurance	185	156
Other	345	262
Total	**3,851**	**3,260**

At 31 December 2022, the Organisation employed 253 employees (2021: 247).

18. ADMINISTRATIVE EXPENSES

	31 December 2022	31 December 2021
Security	180	172
Utilities	137	133
Legal, consultancy and professional fees	224	198
Repairs and maintenance	72	50
Communication	194	116
Board compensation and travelling	78	71
Fuel and parking	88	60
Advertisement (Marketing expenses)	155	104
Office supplies	59	51
Insurance policy expenses	68	65
Staff development	18	14
Travel	6	2
Accommodation	2	-
Representation expenses	6	2
Other	105	66
Total	**1,392**	**1,104**

19. INCOME TAX

	31 December 2022	31 December 2021
Profit before tax	4,266	3,375
Corrections	181	276
Taxable profit	4,447	3,651
Income tax	**445**	**365**
Effective tax rate	**10.42%**	**10.82%**

Following the decision of Organisation Board that starting from year 2018, the Organisation recognises and pays Income tax voluntarily despite the Public Benefit Status. Income tax expense for the year December 31, 2022 was EUR 445 (2021: EUR 365).

Following the renewal of the Public Benefit Status in 2017, the Organisation was not liable to pay income tax, and was exempted from income tax. The Board of Directors decided to voluntarily terminate the Public Benefit Status from 2018 onwards, consequently Corporate income tax is applied at the rate of 10%.

20. RELATED PARTY TRANSACTIONS

The Organisation has related party relationships with its directors and executive officers. As described in Note 1, the Organisation is a Non-Governmental Organisation. Therefore, there is no ultimate parent or shareholders.

Transactions with related parties

A summary of remuneration and benefits of directors and key management for the years ended 31 December 2022 and 2021 is as follows:

	31 December 2022		31 December 2021	
	Remuneration	Other expenses	Remuneration	Other expenses
Executive Management	222	5	210	2
Board of Directors	40	38	39	25
Total	**262**	**43**	**249**	**27**

21. COMMITMENT AND CONTINGENCIES

Legal

Except for provisions created as at 31 December 2022 (see note 13), management believes that there are no other litigations or claims brought by third parties that may result in significant future cash outflows or losses in the future.

22. FINANCIAL RISK MANAGEMENT

22.1 Introduction and overview

The Organisation has exposure to the following risks from its use of financial instruments:

- credit risk
- liquidity risk
- market risk

This Note presents information about the Organisation's exposure to each of the above risks, the Organisation's objectives, policies and processes for measuring and managing risk, and the Organisation's management of capital. Further quantitative disclosures are included throughout these financial statements.

Risk management framework

Credit risk is the risk of financial loss to the Organisation if a customer or counterparty to a financial instrument fails to meet its contractual obligations and arises principally from the Organisation's loans and advances to customers. For risk management reporting purposes, the Organisation considers all elements of credit risk exposure (such as individual obligor default risk, country and sector risk). The Organisation's primary exposure to credit risk arises through its loans and advances. The amount of credit exposure in this regard is represented by the carrying amounts of the assets. The Organisation has no significant exposure to any individual customer or counterparty. The maximum exposure to credit risk is represented by the carrying amount of each financial asset. The Board of Directors has delegated responsibility for the management of credit risk to the management. Regular audits of business units and credit processes are undertaken by the Internal Audit Department.

22.2 Credit risk

Allowances for impairment

The Organisation establishes an allowance for impairment losses that represents its estimate of incurred losses in its loan portfolio. This allowance refers to a collective loan loss allowance established for groups of homogeneous assets in respect of losses that have been incurred but have not been identified on loans subject to individual assessment for impairment.

Loans with renegotiated terms

Loans with renegotiated terms are loans that have been restructured due to deterioration in the borrower's financial position and where the Organisation has made concessions that it would not otherwise consider.

Once the loan is restructured, it must be classified at the minimum substandard category or worse and will continue to be classified at the same category until stable performance is observed (regarding repayment of principal and interest as per repayment schedule). As at 31 December 2022, the loans with renegotiated terms are EUR 231 (2021: EUR 297). The impairment allowance for loans with renegotiated terms as at 31 December 2022 is EUR 49 (2021: EUR 103).

22. FINANCIAL RISK MANAGEMENT (CONTINUED)

22.2 Credit risk (continued)

Write-off policy

The Organisation writes off a loan (and any related allowances for impairment losses) when Management determines that the loan is uncollectible. This determination is reached after considering information such as the occurrence of significant changes in the borrower's financial position such that the borrower can no longer pay the obligation, or that proceeds from collateral will not be sufficient to pay back the entire exposure. For small balance standardized loans, write off decisions are generally based on a product specific past due status. Loans are generally written off when they are overdue more than 365 days (2021: 365 days), and no repayment has been made during the last six months. The total amount of loans written-off is presented in Note 7. Total recoveries from loans written off are presented in Note 7.

The classification of loans and the average nominal interest rates by type are as follows:

	31 December 2022	Interest rate	31 December 2021	Interest rate
Agriculture	12,574	17.4%	9,721	17.9%
Consumer	16,785	21.8%	14,563	21.8%
Housing	21,749	19.6%	20,284	19.6%
Individual Business	19,199	14.9%	12,416	16.0%
	70,307		56,984	

a) Financial assets impairment

Under IFRS 9, KEP Trust recognizes an impairment allowance measured for the expected credit losses (ECLs) at each reporting date for all its financial assets measured at amortized costs (AC), which include:

- Loans to customers, and
- Deposits with Banks

Additionally, impairment requirements under IFRS 9 apply to the following groups of credit risk exposures, which are not applicable for KEP Trust at the date of this policy:

1. Financial assets measured at fair value through other comprehensive income (FVOCI) other than investments in equity instruments elected to FVTOCI option upon the initial recognition
2. Loan commitments not measured at fair value through profit or loss (FVPL);
3. Financial guarantee contracts to which IFRS 9 is applied and that are not accounted for at fair value through profit or loss; and
4. Lease receivables that are within the scope of IFRS 16, Leases, and trade receivables or contract assets within the scope of IFRS 15.

This policy will address the main principles for recognition of expected credit losses for loans to customers and deposits with banks measured at amortized costs. Principles and requirements introduced for measuring ECL of loans to customers (referred as "loans"), are applicable to deposits with banks proportionate with their complexity and time-to-maturity.

b) Main principles

Measurement of the ECLs pattern reflects the general pattern of deterioration in the credit quality, expressed in terms of significant increase in credit risk.

When the loans are initially originated, loss allowance is measured at an amount equal to 12-month expected credit losses. When the instrument's risk of default has significantly increased since its origination, KEP Trust measure loss allowance at an amount equal to lifetime expected credit losses.

22. FINANCIAL RISK MANAGEMENT (CONTINUED)

22.2 Credit risk (continued)

c) The three-stage model

IFRS 9 general approach to impairment and interest revenue recognition can be summarized in the following three-stage model, where transfers from one stage to another depend on the changes in credit risk since origination until credit defaults.

Stage 1	Stage 2	Stage 3	POCI
Newly originated financial assets non-credit-impaired Existing financial assets with no **significant increase in risk** since origination	Existing financial assets with **significant increase in risk** since origination.	Credit impaired financial assets (in **default)**	Credit impaired financial assets at acquisition Credit impaired financial assets at origination
Recognition of expected credit losses			
12-month expected credit losses	**Lifetime expected credit losses**	**Lifetime expected credit losses**	Cumulative changes in lifetime ECL
Interest revenue			
Effective interest on gross carrying amount	**Effective interest on gross carrying amount**	**Effective interest on amortized cost**	**Credit-adjusted effective interest on amortized cost**

Significant increase in credit risk (referred also as risk of default)

Significant increase in the risk of default and default itself are key determinants for calculation of the expected credit losses.

At each reporting date, KEP assess whether there has been a significant increase in credit risk by comparing:

(i) the risk that the loan will default at the reporting date with
(ii) the risk of default assessed at initial recognition of the loan.

When performing this assessment KEP consider reasonable and supportable forward-looking and historical information for individual loans, or group of loans when reasonable and supportable information is not available on an individual basis. *Guidelines on Stage Classification* lists information used by KEP in assessing whether credit risk has significantly increased at the reporting date.

What constitutes significant increase in credit risk is neither not specifically defined by IFRS 9. Instead, the Standard provides guiding principles, allowing the Entity to make its own judgments and conclusions in line with its credit risk management practices.

d) Definition of default

Under IFRS 9, the Organisation will consider a financial asset to be in default when the credit client is more than 90 days past due on any of the outstanding loans at the reporting date.

a) The borrower is assessed as ***unlikely to pay its credit obligations*** in full without realization of collateral, regardless of the existence of any past-due amount or of the number of days past due;
b) The loans are credit impaired as defined in IFRS 9 requirements and linked with unlikeliness to pay

22. FINANCIAL RISK MANAGEMENT (CONTINUED)

22.2Credit risk (continued)

d) Definition of default(continued)

c) The loan(s) of the credit client is(are) restructured within the last 4 months, due to financial difficulties evidenced by delays of more than 90 days in past due on any of the outstanding loans before the restructuring event.

Groups of related clients are all classified 'in default', when the debtor being classified as in default has a material effect on the repayment capabilities of the other related debtors belonging to the same group.
Any deviation from the above rules should be very well supported and documented.

e) Unlikeliness to pay

Unlikeliness to pay includes the following:

- KEP Trust puts the credit obligation on non-accrued status;
- KEP Trust recognizes a specific loss due fact known on the client's ability to repay the loan;
- KEP Trust considers selling the credit obligation at a material credit-related economic loss;
- KEP Trust consents to a distressed restructuring of the loan where this is likely to result in a material forgiveness, or postponement, of principal, interest or, where relevant fees;
- KEP Trust has filed for the client's bankruptcy or a similar order (legal procedures against the client have started);
- the client has sought or has been placed in bankruptcy or similar protection where this would avoid or delay repayment of a credit obligation to KEP;

Events that may indicate unlikeness to pay or existence of credit impaired financial instrument are presented below. The list is not exhaustive.

Credit - impaired triggers	Non-performing UTP events
a)	the entity has called any collateral including a guarantee
	lawsuit, execution or enforced execution in order to collect debt
	license of the borrower is withdrawn
	the borrower is a co-debtor when the main debtor is in default or a guarantor of a debtor in default.
	postponements/ extensions of loans beyond economic lifetime
	multiple restructurings on one exposure
	a borrower's sources of recurring income are no longer available to meet the instalment payments; customer becomes unemployed and repayment is unlikely
	the borrower's overall leverage level has significantly increased or there are justified expectations of such changes to leverage; equity reduced by 50% within a reporting period due to losses
	for exposures to an individual: default of a company fully owned by a single individual where this individual provided the institution with a personal guarantee for all obligations of the company
	a financial asset was purchased or originated at a material discount that reflects the deteriorated credit quality of the debtor

22. FINANCIAL RISK MANAGEMENT (CONTINUED)

22.2 Credit risk (continued)

e) Unlikeliness to pay (continued)

Credit - impaired triggers (continued)	Non-performing UTP events (continued)
	for retail exposures where the default definition is applied at the level of an individual credit facility, the fact that a significant part of the total obligation of the obligor is in default
	debt service coverage ratio indicates that debt is not sustainable
	loss of major customer or tenant
	material decrease of turnover/operating cash flows (20%)
	connected customer has filed for bankruptcy
	restricted or qualified opinion of external auditor
	it is expected that a bullet loan cannot be refinanced at current market conditions
	disappearance of refinancing options
	fraud cases
b) a breach of contract such as default or past due event	the borrower has breached the covenants of a credit contract
c) the disappearance of an active market for that financial asset because of financial difficulties	disappearance of an active market for the debtor's financial instruments
d) the lender, for economic or legal reasons relating to the borrower's financial difficulty, grants the borrower a concession that the lender would not otherwise consider	credit institution stops charging of interest (also partially or conditionally)
	direct write-off
	write-off against loss allowance
	claim sold with loss which is credit-related
	restructuring with a material part which is forgiven (net present value (NPV) loss)
	restructuring with conditional forgiveness
e) it is becoming probable that the borrower will enter bankruptcy or other financial reOrganisation	credit institution or leader of consortium starts bankruptcy/insolvency proceedings
	out-of-court negotiations for settlement or repayment (e.g. stand-still agreements)
	obligor has filed for bankruptcy or insolvency

a. Measurement of expected credit losses

Expected credit losses are a probability-weighted estimate of credit losses over the expected life of the loans. KEP measures the expected credit losses in a way that reflects:

- ✓ an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes;
- ✓ the time value of money; and
- ✓ reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

22 FINANCIAL RISK MANAGEMENT (CONTINUED)

22.2 Credit risk (continued)

b. Period over which to estimate expected credit losses

KEP measures the expected credit losses over the maximum period exposed to credit risk. For KEP loans, such period, would be contractual period for which KEP has a present contractual obligation to extend credit.

However, for some accounts/deposits with banks, period over which KEP is exposed to credit risk may be longer than their contractual term due to the following characteristics:

a) the deposits do not have a fixed term or repayment structure and are usually repaid on demand;

b) the contractual ability to cancel the contract or recall the deposit is not mitigated by KEP Trust's normal credit risk management actions. In such cases, to determine the maximum period of exposure to credit risk, KEP considers factors such as historical information and experience about:

- the period over which KEP Trust was exposed to credit risk on similar deposits;
- Time from significant increase in credit risk to default on similar deposits; and
- Potential recall of the amounts deposited when credit risk of the bank has increased.

c. Probability-weighed scenario

The purpose of estimating expected credit losses is neither to estimate a worst-case scenario nor to estimate the best-case scenario. Instead, an estimate of expected credit losses consistently reflects the possibility that a credit loss occurs and the possibility that no credit loss occurs even if the most likely outcome is no credit loss.

d. Consideration of time value of money

Expected credit losses are discounted to the reporting date using the discount rate provided below.

Instrument	Discount rate to be used
Fixed rate financial asset	Effective interest rate determined at initial recognition
Variable rate financial asset	Current effective interest rate
Purchased or originated credit impaired asset	Credit-adjusted effective interest rate determined at initial recognition
Lease receivable	Same discount rate used to measure lease receivables
Loan commitments	Effective interest rate of an approximation of it that will be applied when recognising the financial asset resulting from the loan commitment
Loan commitments and financial guarantee contracts for which effective interest rate cannot be determined	A rate that reflects current market assessment of the time value of money and specific risks to the cash flows (unless adjustment has been made for the cash flows)

22. FINANCIAL RISK MANAGEMENT (CONTINUED)

22.2 Credit risk (continued)

e. Consideration of collateral

For the purposes of measuring expected credit losses, KEP considers the amount and timing of cash expected from the foreclosure of the collaterals, when these can be reliably measured for individual loans or group of loans.

f. Reasonable and supportable information

KEP considers reasonable and supportable information is that which is reasonably available at the reporting date without undue cost or effort, including information about past events, current conditions and forecasts of future economic conditions. Information that is available for financial reporting purposes is considered to be available without undue cost or effort.

g. Special considerations

a) Modification of financial instruments

In some circumstances, the restructuring or modification of the contractual cash flows of a financial asset can lead to the derecognition of the existing loans in accordance with IFRS 9 derecognition requirements.

KEP Trust derecognizes a loan when:

a) the contractual rights to a portion or full cash flows from the loan has expire, or
b) it transfers the loan and the transfer qualifies for derecognition.

b) Derecognition rules

KEP Trust has set specific rules in order to assess whether derecognition should be performed. In this context the below criteria should be assessed.

- change of debtor
- change of currency
- debt consolidation of multiple loans into one loan or vice-versa
- Write-offs partial or not

In case at least one of the above criteria is present, derecognition should be performed.
On derecognition of a loan in its entirety, the difference between:

- the carrying amount (measured at the date of derecognition) and
- the consideration received (including any new asset obtained less any new liability assumed) be recognised in profit or loss.

c) Modification that leads to derecognition

When the modification results in the derecognition of the existing loan(s) and the subsequent recognition of a new modified loan, KEP classifies this new loan either as **POCI** or **Stage 1** depending on the fact whether the new loan is credit-impaired.

For originated credit-impaired loans, expected credit losses shall be discounted using the credit-adjusted effective interest rate determined at initial recognition.

At the reporting date, KEP Trust only recognises the cumulative changes in lifetime expected credit losses since initial recognition as a loss allowance for purchased or originated credit-impaired financial assets.

22. FINANCIAL RISK MANAGEMENT (CONTINUED)

22.2 Credit risk (continued)

d) Credit-impaired loans

Derecognition of assets already classified as "Credit Impaired" triggered by modifications including change of debtor may not lead to the recognition of a Purchased or Originated Credit Impaired (POCI) following an assessment to verify that:

a) the New Debtor has improved credit rating as compared to the previous, and
b) the New Debtor is not in financial difficulty, and
c) the New Debtor's expected cash flows are sufficient

More analysis for the POCI is described in the Classification and Measurement Policy.

e) Modification that does not lead to derecognition

When contractual cash flows on a loan have been renegotiated or otherwise modified and such has not lead to derecognition of the loan, KEP assesses whether there has been a significant increase in credit risk since initial recognition on the basis of all reasonable and supportable information that is available without undue cost or effort, which includes but is not limit to:

- information about the circumstances that led to the modification,
- credit repayment history before the medication (missed or irregular payments);

h. Expected Credit Loss model

a) Impairment methodology

For the purposes of ECL measurement, KEP performs the necessary model parameterization based on observed point-in-time data on a granularity of quarterly time intervals, which is considered appropriate for the circumstances. The ECL calculations are based on the following input parameters:

Probability of Default (PD): This expresses the likelihood of default assessed on the prevailing economic conditions at the reporting date, adjusted to take into account estimates of future economic conditions that are likely to impact the risk of default, over a given time horizon, i.e. over 12-month for **Stage 1** loans and over the entire lifetime for **Stage 2** loans.

Exposure at Default (EAD): This is an estimate of the exposure at a future default date, taking into account expected changes in the exposure after reporting date, including repayments of principal and interest and expected drawdowns on committed facilities.

Loss Given Default (LGD): This represents an estimate of the loss arising on a default event. It is based on the difference between the contractual cash flows due and those that the lender would expect to receive, including from any collateral. It is usually expressed as a percentage of the EAD.

Cure Rate: This expresses the likelihood of exit from Stage 3 status.

Discount Rate: This is used in the discounting of an expected credit loss to a present value at the reporting date. **See section I. j)**

22. FINANCIAL RISK MANAGEMENT (CONTINUED)

22.2 Credit risk (continued)

The following table illustrates how the model applies to the different stages:

Stage	Level	PD	LGD	EAD
Stage 1	Collective	12-months PD (adjusted for macro-economic conditions)	Lifetime losses	Exposure at default over the next 12 month
	Individual	Not applicable or applied in limited circumstances*		
Stage 2	Collective	Lifetime PD (adjusted for macro-economic conditions)	Lifetime losses	Exposure at default over the remaining lifetime
	Individual	Not applicable or applied in limited circumstances*		
Stage 3	Collective	PD equals 1, because default event has occurred	Lifetime losses depending on the point of the recovery cycle	Exposure in default at the reporting date
	Individual	N/a	Estimated future cash flows discounted at the reporting date	Exposure in default at the reporting date

**Individual assessment of the PiT probability of default and the lifetime losses is inherently difficult when there is no objective evidence of impairment. However, for significant exposures classified in Stage 1 and Stage 2, KEP may wish to corroborate LGD assessed on a collective basis to the expected recovery from the collateral foreclosure strategy in a default event.*

Exposure at default

EAD is an assessment of the exposure that will default as a result of a default event. Assessment of EAD differs depending on whether default has or has not occurred.

h. Expected Credit Loss model (continued)

Default has occurred (exposure in default - EID)

When default has occurred (typical for Stag 3), the exposure in default is a known amount, which includes outstanding loan principal, accrued interest, accrued penalties, and other receivables arising from the loan contract such as: insurance fees, prepaid bailiff fees etc.

Default has not occurred (exposure at default - EAD)

When default has not occurred, the EAD is a reasonable estimate of the exposure at a future default date. In cases of newly originated loans not credit-impaired, or existing loans not subject to significant increase in credit risk, the exposure at default would be assessed over a period of 12 month from the reporting date. EAD could be the gross carrying amount at the reporting date or a later date depending on the point in time the default occurs.
In cases where there has been a significant increase in credit risk, KEP assesses the probability that the loan will default in any of the forthcoming years until its contractual maturity.
KEP's consideration for point in time EAD are summarized as follows depending on the stage classification of the loans to customers and bank deposits:

22. FINANCIAL RISK MANAGEMENT (CONTINUED)

22.2 Credit risk (continued)

Stage 1	The gross carrying amount at the reporting date
Stage 2	The gross carrying amount at the reporting date and at each forthcoming anniversary until maturity of the loan. In normal credit recovery cycle where cash is recovered in accordance with the payment plan, EAD is expected to decrease as time approaches maturity date.
Stage 3	The gross carrying amount at the reporting date. In normal recovery cycle where cash is recovered in small payments over the recovery cycle after default, EAD is expected to decrease as months in default increase
POCI	The net carrying amount at the reporting date

In line with IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors, in preparation of its annual financial statements due for submission on 30 April, KEP consider repayments of principal and interest and expected drawdowns on committed facilities granted prior to year-end, until 31st of March subsequent to the 31st December of the reporting year.

Individual vs. collective assessment

KEP assesses ECL on individual basis for all outstanding loans in default exceeding 10 EUR. Such would include all loans classified in Stage 3 or as POCI and individually exceeding 10 EUR.

KEP performs collective assessment of the:

- PDs and LGDs for all loans classified in Stage 1 and Stage 2, and
- LGD of all loans classified in Stage 3 or as POCI with an outstanding exposure less than 10 EUR.

Grouping of loans

Collective assessment of PD

For the purpose of a collective assessment of PDs, loans are grouped on the basis of similar credit risk characteristics that are indicative of the debtors' ability to pay all amounts due according to the contractual terms. Such may include the basis of a credit risk evaluation or grading process that considers product type, customer type, collateral type, past-due status and other relevant factors.

22 FINANCIAL RISK MANAGEMENT (CONTINUED)

22.2 Credit risk (continued)

h. Expected Credit Loss model (continued)

Grouping of loans (continued)

In consideration to credit risk profile of its loans, KEP has selected to group loans based on:

1. The loan purpose (business, agro, housing and consumer) and
2. The collateral requirements for the borrower assessed based on the loan amount granted.

In line with Credit risk manual loans KEP requires collateral for all loans granted with an amount in exceed of EUR 3. Accordingly, this amount is a key determinant to the risk of the loan, depending on whether the loan is secured by collateral or not.Based on the criteria adopted KEP loans are grouped as follows for the purpose of PD modelling:

1. Business > 3	Business loans granted in an amount in exceed of EUR 3
2. Business <= 3	Business loans granted in an amount equal or lower than EUR 3
3. Agro > 3	Agro loans granted in an amount in exceed of EUR 3
4. Agro <= 3	Agro loans granted in an amount equal or lower than EUR 3
5. Housing > 3	Housing loans granted in an amount in exceed of EUR 3
6. Housing <= 3	Housing loans granted in an amount equal or lower than EUR 3
7. Consumer > 3	Consumer loans granted in an amount in exceed of EUR 3
8. Consumer <= 3	Consumer loans granted in an amount equal or lower than EUR 3

Collective assessment of LGD

For the purpose of a collective assessment of LGDs, loans are group on the basis of:

- the recovery cycle for non-performing loans, and / or
- the collateral type (i.e. house financed by the loan).

In consideration to these criteria, KEP considers PD groups enumerated above appropriately reflecting the recovery cycle for non-performing loans.
KEP reviews on annual basis the above presented limits and criteria to ensure that they remain valid following possible changes in the loans portfolio size and composition.

Individual assessment of ECL

KEP assesses individual exposures when reasonable and supportable information is available without undue cost. Such would require individual forecast of timing and extend of cash shortfalls considering at least two scenarios: 1) *the scenario that results in a loss* and 2) *the scenario that results with no loss.*

Consideration of multiple scenarios

The impairment is a probability-weighted amount that is determined by evaluating the outcomes of two or more different economic scenarios applied by KEP for measuring expected credit losses. KEP considers variability of cash flows to different economic factors in a multiple-scenario analysis.

Probabilities of the scenarios are determined by KEP, given that there is reasonable and available information. These probabilities are reviewed annually and amended accordingly depending on the economic outlook and/or other relevant information.

i) Cash Flows received from the Borrower

In the context of the Impairment Assessment, KEP estimates the future cash flows of the borrower/business which will be available to serve the debt. In more detail, these cash flows are determined by KEP's collection unit and credit risk unit responsible for developing an expectation of recovery cash flows by taking into consideration relevant available information such as financial information and future plans.

22 FINANCIAL RISK MANAGEMENT (CONTINUED)

22.2 Credit risk (continued)

h. Expected Credit Loss model (continued)

Consideration of multiple scenarios (continued)

ii) Liquidation of Collaterals

In order for KEP to determine the recoverable amount of collaterals, it considers the indicative following series of information if available:

- Market value of the collateral
- Appraisal date
- Price indexation
- Time to sale
- Forced sale discount (auction discount)
- Sale cost haircut (i.e. liquidation cost)
- Prior liens
- Preferential rights

The forced sale discount and the sale cost haircut are also applied on the market value of the collateral, without taking into account any prior liens or preferential rights. Based on the parameters mentioned above, the recoverable amount per collateral and per loan facility is calculated. Afterwards, the recoverable amount of the collateral per facility is discounted back based on the estimated time to recovery and the effective interest rate. In the case of repossession of collaterals, KEP discounts further the cash flows considering the timing of the realization of these cash flows and the time to sell the repossessed collateral.

Collective assessment of ECL

KEP measures ECLs on a collective basis for portfolios where less borrower specific information is available such as retail exposures and some exposures to small and medium sized enterprises. This incorporates borrower specific information such as delinquency days, collective historical experience of credit losses and forward-looking information.

For the calculation of the impairment amount of loans assessed on a collective basis, statistical methods are used, based on credit risk parameters. The calculation of 12-Month and Lifetime ECL, for all portfolios, is depicted below:

Stage 1 - 12 months ECL

For Stage 1 loans, time of exposition to credit risk is considered for over the forthcoming 12 months.

Stage 2 - Lifetime ECL

For stage 2 loans, period over which to measure ECL is the maximum period over which KEP is exposed to credit risk. This could be the maximum contractual period over which KEP is exposed to credit risk *(i.e. period until the loan is fully repaid, typically the remaining time until contractual maturity)* or a longer period.

Stage 3 - Lifetime ECL

Loans classified in stage 3 have already defaulted; hence, probability of default equals 1. Expected credit losses is measured as the ultimate loss after consideration of all potential repayments over the recovery horizon, reflected by the LGD in each month in default.

Forward-looking and macro-economic adjustment

KEP considers the potential impact of the forward-looking macroeconomic and financial factors into the PD assessment over the 12 months and Lifetime in line with PD Macro-modeling Guidelines.

22 FINANCIAL RISK MANAGEMENT (CONTINUED)

22.2 Credit risk (continued)

h. Expected Credit Loss model (continued)

Consideration of multiple scenarios (continued)

ECL assessments for bank deposits

Stage 1

For the calculation of the impairment amount of bank deposits KEP applies statistical methods based on credit risk parameters developed by Moody's Annual Default Study: Corporate Default and Recovery Rates.

Stage 2

The variables at each reporting date represent as described below:

If there is a significant increase in credit risk associated with a specific bank deposit comparing to the acquisition date, then expected credit losses for the full lifetime of the debt instrument are recognized.

If the expected maturity is shorter than 12m then the 12 month PD is adjusted accordingly for the remaining maturity.

Stage 3

If the credit risk of a debt instrument increases to the point that it is considered to be credit impaired, the lifetime PD equals to 1 and KEP estimates lifetime ECLs based on the LGD, the notional amount and the accrued interest. Under stage 3 (where a credit event has occurred), interest income is calculated on the amortized cost (i.e. the gross carrying amount adjusted for the impairment allowance).

Transition considerations

Loans to customers

At the date of initial application of IFRS 9, KEP could not determine whether there has been a significant increase in credit risk since initial recognition for the loans originated on or before 30 September 2018, without undue cost or effort. In line with IFRS 9 transition requirements, KEP recognizes a loss allowance at an amount equal to lifetime expected credit losses at each reporting date until these loans are derecognized. After the date of initial application, KEP uses reasonable and supportable information that is available without undue cost or effort to determine whether credit risk has significantly increased for all loans originated on or after 1 October 2018.

Bank deposits

At the date of initial application, KEP uses reasonable and supportable information that is available without undue cost or effort to determine the credit risk at the date that a bank deposit was initially recognized and compare that to the credit risk at 1 January 2018.

22. FINANCIAL RISK MANAGEMENT (CONTINUED)

22.2 Credit risk (continued)

Information on loans by sector and type of collateral as at 31 December 2022 and 2021, is as follows:

In EUR	Agriculture	Consumer	Housing	Individual Business	Total
Secured loans					
Vehicles	3,216	102	3,397	3,893	**10,608**
Real estate	-	-	20	92	**112**
Goods	4,438	412	5,366	6,703	**16,919**
Un-secured loans	4,920	16,271	12,966	8,511	**42,668**
Total loans and advances to customers	**12,574**	**16,785**	**21,749**	**19,199**	**70,307**

In EUR	Agriculture	Consumer	Housing	Individual Business	Total
Secured loans					
Vehicles	2,745	162	3,383	2,597	**8,887**
Real estate	-	-	21	71	**92**
Goods	3,097	611	4,799	4,251	**12,758**
Un-secured loans	3,879	13,790	12,081	5,497	**35,247**
Total loans and advances to customers	**9,721**	**14,563**	**20,284**	**12,416**	**56,984**

The Organisation holds collateral against loans and advances to customers in the form of mortgages, vehicles and goods.

	31 December 2022	31 December 2021
Vehicles	10,779	16,958
Real estate	114	639
Goods	17,140	14,356
	28,033	**31,953**

22. FINANCIAL RISK MANAGEMENT (CONTINUED)

22.2 Credit risk (continued)

Analysis by credit quality of loans outstanding at 31 December 2022 is as follows:

In EUR

	Agriculture	Consumer	Housing	Individual Business	Total
Neither past due nor impaired					
Loans to individuals below 3 EUR	653	16,832	1	2	17,488
Loans to individuals over 3 EUR	11,941	83	21,850	19,344	53,218
Total neither past due nor impaired	**12,594**	**16,915**	**21,851**	**19,346**	**70,706**
Past due but not impaired					
- less than 30 days overdue	48	106	87	46	287
- 30 to 90 days overdue	14	99	126	82	321
- 91 to 180 days overdue	37	49	52	31	169
- 181 to 360 days overdue	23	110	52	72	257
- over 360 days overdue	53	98	115	100	366
Total past due but not impaired	**175**	**462**	**432**	**331**	**1,400**
Loans individually determined to be impaired (gross)					
- less than 30 days overdue	32	-	12	36	80
- 30 to 90 days overdue	-	-	-	-	-
- 91 to 180 days overdue	-	-	-	-	-
- 181 to 360 days overdue	-	-	-	-	-
- over 360 days overdue	-	-	-	-	-
Total individually impaired loans (gross)	32	-	12	36	80
Less impairment provisions	227	593	546	513	1,879
Total loans and advances to customers	12,574	16,784	21,749	19,200	70,307

22. FINANCIAL RISK MANAGEMENT (CONTINUED)

22.3 Liquidity risk

Liquidity risk is the risk that the Organisation will encounter difficulty in meeting obligations from its financial liabilities.

The Organisation's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Organisation's reputation.

The Organisation's liquidity position is monitored by the Finance Department on a weekly and monthly basis and directly by the management systematically, through managing cash availability for loan disbursement and ensuring adequate funds, available for each account, based on expected inflows and outflows to meet the Organisation's obligations. Internal policies on liquidity risk management are aligned with the regulation "On the management of liquidity risk in microfinance institutions", approved by the Central Bank of Kosovo on 29 August 2013.

Exposure to liquidity risk

Borrowings are the main source of funding for the Organisation. The Organisation strives to maintain a balance between continuity of funding and flexibility through the use of liabilities with a range of maturities. The Organisation continually assesses liquidity risk by identifying and monitoring changes in funding required to meet business goals and targets set in terms of the overall the Organisation strategy.

In addition, the Organisation holds a portfolio of liquid assets as part of its liquidity risk management strategy. The following table shows the Organisation's financial liabilities on the basis of their earliest possible contractual maturity:

	Up to 1 month	1 to 6 months	6 months to 1 year	Over one year	Carrying amount
31 December 2022					
Borrowings	318	6,712	10,226	31,919	49,175
Other liabilities	247	72	-	-	319
	565	**6,784**	**10,226**	**31,919**	**49,494**
31 December 2021					
Borrowings	1,856	5,581	8,622	21,421	37,480
Other liabilities	263	41	-	-	304
	2,119	**5,622**	**8,622**	**21,421**	**37,784**

23. FINANCIAL RISK MANAGEMENT (CONTINUED)

22.4 Market risk

Market risk is the risk that changes in market prices, such as interest rate, foreign exchange rates and credit spreads will affect the Organisation's income, or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return.

Exposure to interest rate risk

Interest rate risk is the risk that the value of financial instruments will fluctuate due to changes in market interest rates. The Organisation manages the interest rate risk through monitoring the market conditions and taking necessary re-pricing, or reallocation decisions. The sensitivity analysis has been determined based on the exposure to interest rates for both financial assets and financial liabilities assuming that their amounts outstanding at the reporting date, were outstanding during the year.

22. FINANCIAL RISK MANAGEMENT (CONTINUED)

22.4 Market risk (continued)

The interest gap positions of significant categories of interest-bearing financial assets and liabilities as at 31 December 2022 and 2021 are as follows:

	Up to 1 month	1 to 6 months	6 months to 1 year	Over one year	Carrying amount
31 December 2022					
Loans and advances to customers	2,860	14,113	15,296	38,038	70,307
	2,860	**14,113**	**15,296**	**38,038**	**70,307**
Borrowings	318	6,713	10,226	31,919	**49,175**
	318	**6,712**	**10,226**	**31,919**	**49,175**
Net position	**2,542**	**7,401**	**5,070**	**6,119**	**21,132**

	Up to 1 month	Up to 6 months	6 months to 1 year	Over one year	Carrying amount
31 December 2021					
Loans and advances to customers	3,037	11,868	12,695	29,384	**56,984**
	3,037	**11,868**	**12,695**	**29,384**	**56,984**
Borrowings	1,856	5,581	8,622	21,421	**37,480**
	1,856	**5,581**	**8,622**	**21,421**	**37,480**
Net position	**1,181**	**6,287**	**4,073**	**7,963**	**19,504**

The management of interest rate risk is supplemented by monitoring the sensitivity of the Organisation's financial assets and liabilities to various standard and non-standard interest rate scenarios. Standard scenarios include a 1% parallel fall or rise in all yield curves. An analysis of the Organisation's sensitivity to an increase or decrease in market interest rates (assuming no asymmetrical movement in yield curves and a constant net position) is as follows:

	2022	2021
Profit: 1% increase	211	195
Loss: 1% decrease	(211)	(195)

22. FINANCIAL RISK MANAGEMENT (CONTINUED)

22.4 Market risk (continued)

Exposure to currency risk

Foreign currency risk is the risk that the value of financial instruments will fluctuate due to changes in foreign exchange rates. The Organisation is not exposed to this risk because its assets and liabilities are in EUR.

22.5 Capital management

The Organisation is in compliance with the minimum capital of EUR 200 required by the Central Bank of Kosovo. The Organisation is subject to a periodic supervision by the Central Bank of Kosovo.
The Organisation's policy is to maintain a strong capital base to maintain investor, creditor and market confidence and to sustain future development of the business. The impact of the level of equity on its return is also recognized and the Organisation recognizes the need to maintain a balance between the higher returns that might be possible with greater gearing and the advantages and security afforded by a sound equity position. There have been no changes in the Organisation's approach to capital management during the year

23. EVENTS AFTER THE REPORTING PERIOD

On February 15th 2023, the Organisation received from an international lender 3rd tranche (EUR 1,500) of contracted total loan amount of EUR 6,000 signed in December 22nd 2022 with an interest rate of 5.925% (3.3% fix and 2.625% variable).

On February 21st 2023, the Organisation entered into contractual agreement with an local bank in amount of EUR 1,500 with an interest rate of 5.5%.

On February 28th 2023, the Organisation entered into loan contractual agreement with an international lender in amount of EUR 1,500 with an interest rate of 4.75%.

The ongoing war in Ukraine, that was launched on February 2022 from Russia and the related sanctions targeted against the Russian Federation may have impact on the European economies and globally. The entity does not have any significant direct exposure to Ukraine, Russia or Belarus. However, the impact on the general economic situation may require revisions of certain assumptions and estimates. At this stage management is not able to reliably estimate the impact as events are unfolding day-by-day. For further details please refer to the Note "Use of estimates and judgments".

There were no other events after the reporting date that would require adjustments, or additional disclosures in these financial statements.

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